

August 13, 2020

Grupo Argos prioritizes the health of its employees and maintains its EBITDA margin at 27% YoY

- *The organization implemented a strategy of close medical, social, physical and emotional support for its 14,000 employees.*
- *Thanks to the timely implementation of the strategy to make variable costs and SG&A, Grupo Argos managed to mitigate the lower revenues recorded during the quarter and maintain its EBITDA margin at 27% YoY.*
- *The quarterly results demonstrated the organization's adaptability, registering a quarterly EBITDA of COP 890 billion and revenues of COP 3.3 trillion, in a period that was entirely impacted by the effects of COVID-19.*
- *At a consolidated level, the company closed with a liquidity of COP 2.8 trillion, to deal with the challenges of the COVID-19 situation. The positive cash flow generation of the companies YTD add up to COP 327 billion as of June, demonstrating its operational strength.*



“At Grupo Empresarial Argos we maintain full confidence and optimism in the future of the country, we are also more committed than ever to the process of rapid and safe reactivation that can dynamize the economy and help us overcome the current situation. We trust in the experience and trajectory of the organization, in our more than 14,000 collaborators and in the orientation of the higher purpose that has guided us for the last 90 years to benefit the progress and development of the territories where we operate.”

Jorge Mario Velasquez
Grupo Argos, CEO

The results of the second quarter of the year proved the adaptability of Grupo Empresarial Argos and the operational strength of its companies, with the implementation of an emergency plan designed at the beginning of March, exceeding the company expectations, during a period marked by uncertainty and affected entirely by the impact of COVID-19. Consolidated revenues for the second quarter were COP 3.3 trillion, while Ebitda reached COP 890 billion, both decreasing 15% compared to the same period of the previous year. The performance of the cement, energy and urban development businesses stands out, while the concessions business took a hit, mainly due to the closure of the El Dorado Airport since the beginning of the measures implemented by the National Government to deal with the pandemic.

Highlighting the positive signals observed in the cement business during June, this was a historical month in EBITDA generation for Cementos Argos with COP 180 billion, one of the best results during this period of the year. In energy, an increased net profit of the parent company for the quarter is highlighted, closing at COP 73 billion, as a result of Celsia's strategic execution over recent years. In turn, in concessions, there are signs of road traffic recovery, currently at between 60% and 70% of historical levels. Additionally, we signed agreements for COP 47 billion in the Real Estate Business, for the development of a master plan in Atlantico.

“Despite the decrease in economic activity in the regions in which we are present, the commitment of our collaborators has allowed us to successfully execute a plan to face this situation, showing that we are resilient and have the ability to adapt promptly. In addition, diversification in sectors, currencies and regions has confirmed the power of the company’s strategy” stated Jorge Mario Velásquez.

During the pandemic, Grupo Argos has contributed COP 20 billion have been contributed to increase the capacities of the healthcare system with the provision of ICU beds for hospitals, tests and tools for increasing diagnostic capabilities, the delivery of personal protection items and food aid to vulnerable families in all the regions of Colombia.

Press Area: <https://www.grupoargos.com/es-co/media/noticias>

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