

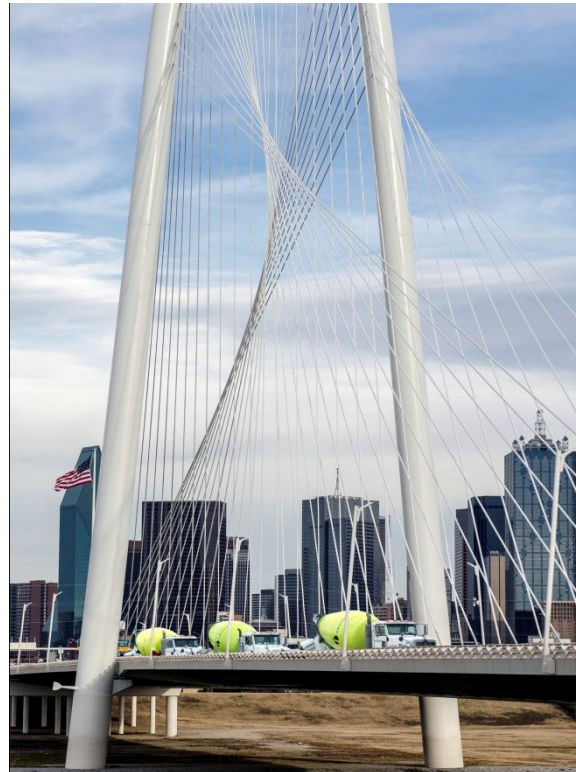
GRUPO ARGOS

DISCLAIMER

This document contains forward-looking statements relating to GRUPO ARGOS and its subsidiaries based upon management projections.

These projections reflect GRUPO ARGOS' opinion on future events that may be subject to a number of risks, uncertainties and assumptions. Various factors may cause actual results to differ from those expressed herein.

Argos assumes no obligation to update or correct the information contained in this presentation.



Transformation

Structure prior 2006

 GRUPO ARGOS

70%

Cementos Argos


ARGOS

After spin-off

2012


GRUPO ARGOS

GRUPO
Sura

Grupo
nutresa

61%

Cement

50,2%

Energy

50%

Ports

100%

Coal

100%

Real
Estate


ARGOS


CELSIA


COMPAS

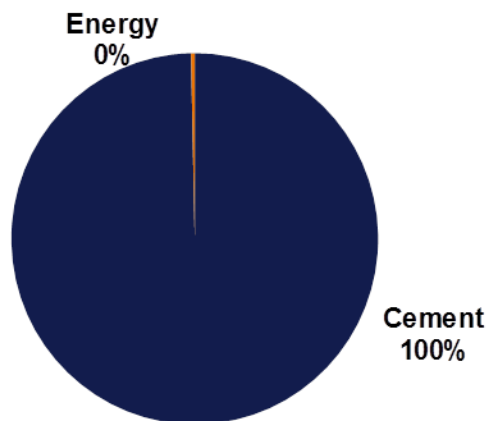

SATOR


SITUM

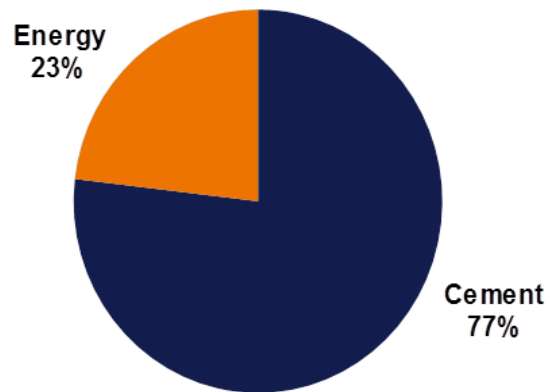
Grupo Argos Strategic Investments Evolution

GRUPO ARGOS Strategic Pillars

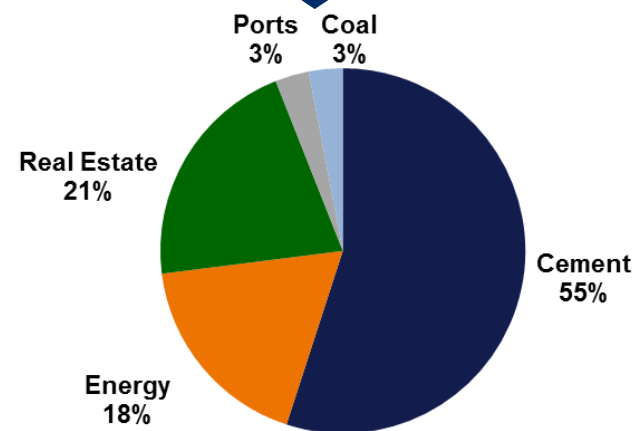
2007



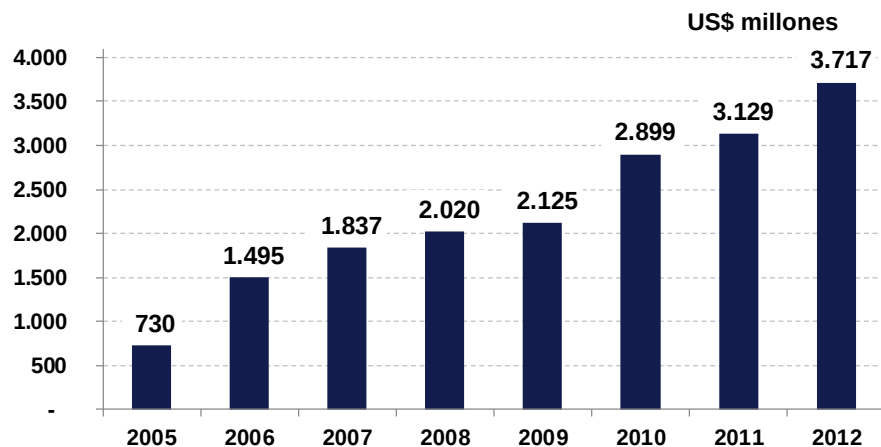
2010



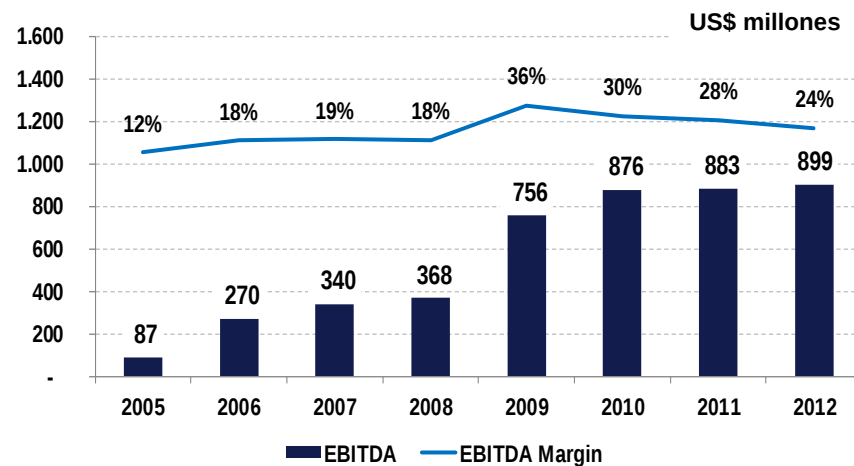
2012



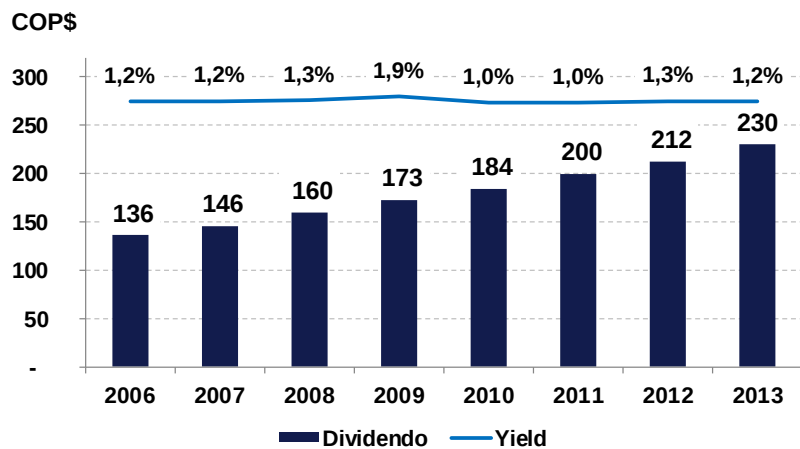
Consolidated revenues



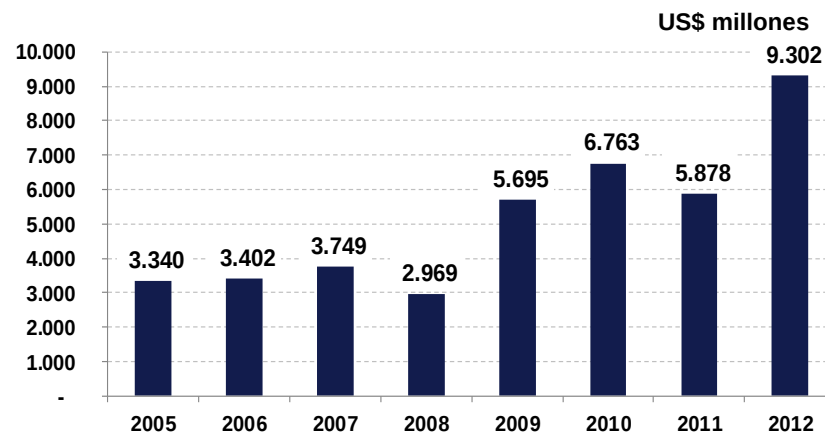
Consolidated EBITDA



Annual dividend per share

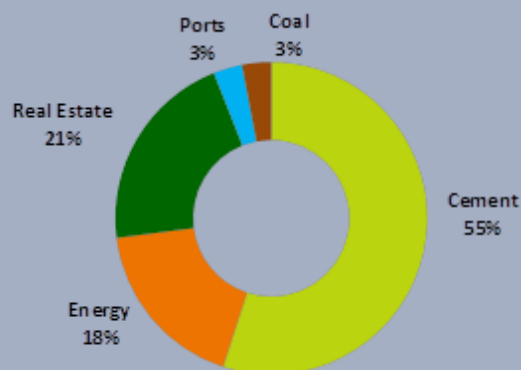


Market Cap



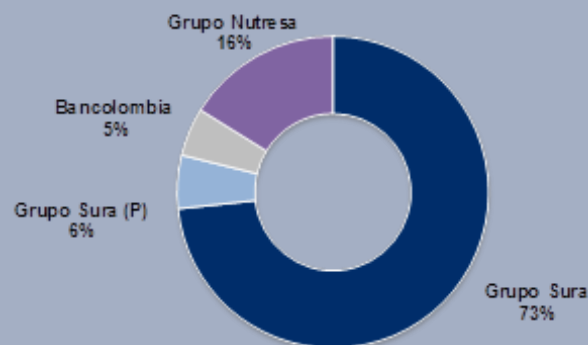
Investments

Strategic Investment *



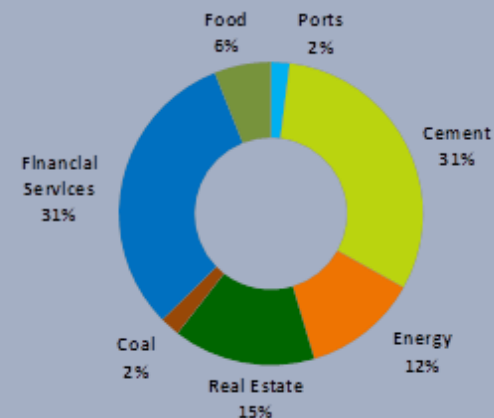
\$12.2 Trillion

Portfolio Investments



\$7.3 Trillion

Grupo Argos Investments*



\$19.5 Trillion

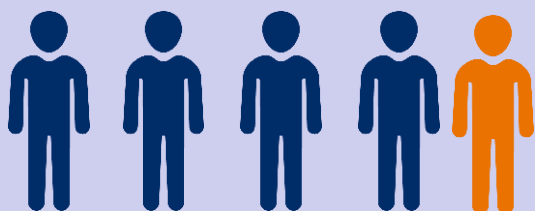
Company	Stake Held	Value (COP\$ million)	Value (US\$ million)***	Price per Share (In COP)*
Grupo Suramericana	29,2%	5.342.959	2.916	39.000
Grupo Suramericana (P)	9,7%	404.183	221	39.200
Bancolombia	2,5%	365.816	200	28.800
Grupo Nutresa	9,8%	1.176.338	642	26.000
Total		7.289.296	3.978	

**The value of each investment for the companies that trade in the exchange markets are calculated based on the share price at March 2013 and the other assets are calculated based on the spin-off valuation.

** Prices at March 31, 2013, Exchange rate \$1.832 / USD

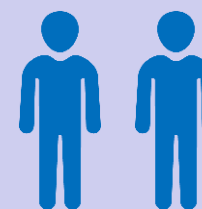
Corporate Governance

Board of Directors



5 Independent Members

Independent Chairman



2 Non independent Members

Audit Committee

- 2 Independent members
- 1 Non independent member

Corporate Governance Committee

- 2 Independent members
- 1 Non independent member

Compensation Committee

- 2 Independent members
- 1 Non independent member

Corporate Governance

- GRI, WBCSD

GRUPO ARGOS

BVC: INVARGOS

Board of Directors

David Bojanini	Rosario Córdoba*
Carlos Piedrahita	Guillermo Heins*
	Ana Arango*
	Mario Scarpetta*
	Esteban Giraldo*

CEO: José Vélez

CEMENTOS ARGOS

BVC: CEMARGOS / ADR nivel 1: CMTOY.PK

Board of Directors

José Vélez	León Teicher*
Camilo Abello	Carlos Arrieta*
	Cecilia Rodriguez*
	Esteban Piedrahita*
	Claudia Betancourt*

CEO: Jorge Velásquez

* Independent members

CELSIA

BVC: CELSIA

Board of Directors

José Vélez	Manuel Dussán*
Ricardo Sierra	Alberto Gomez*
Gonzalo Pérez	Juan Benavides*
	Alberto Gómez *

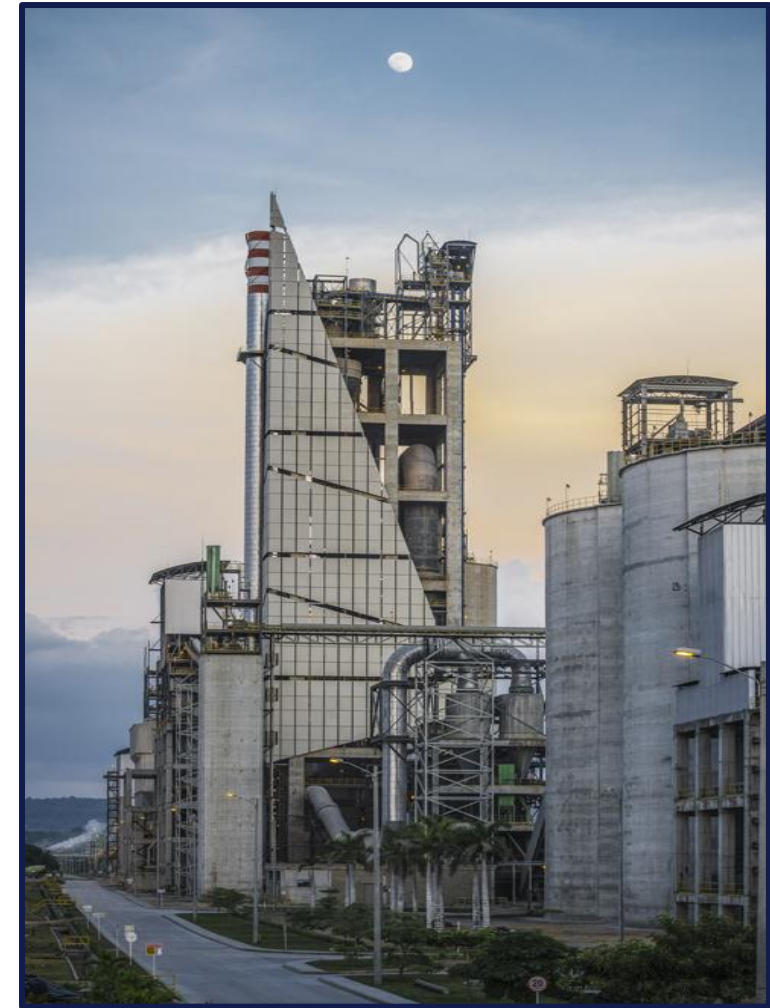
CEO: Juan Londoño

Colombia's leader in Cement, Ready Mix Concrete and Aggregates since 1934.

5^{to} cement producer in LATAM

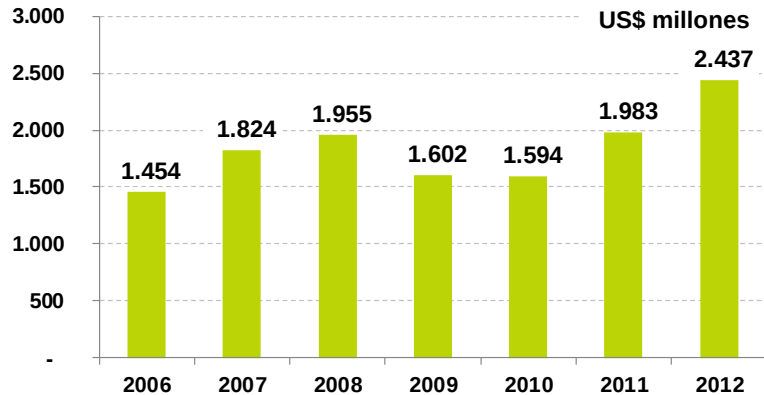
4^{to} concrete producer in the US

- Market Cap. Dic. 2012:
US\$ 6.6 billion
- Revenues Dic.2012:
US\$ 2.4 billion
- EBITDA Dic.2012:
US\$ 440 million
- Net Debt Dic.2012:
US\$ 1.6 billion
- Investment Portfolio:
US\$ 961 million
- Export to 40 countries
- ~7800 employees

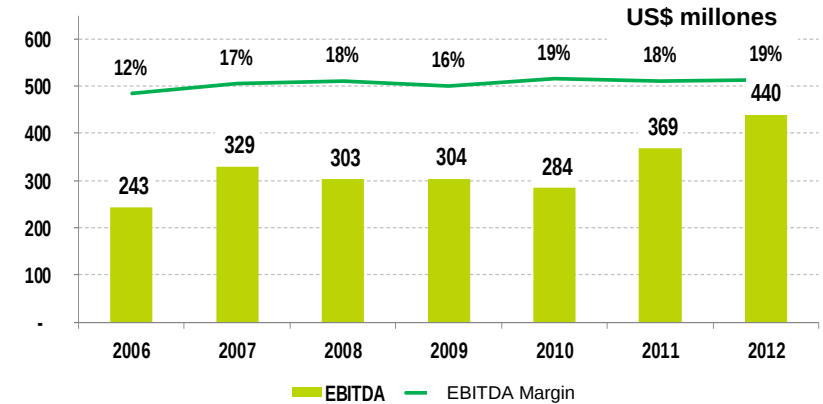


Cartagena plant

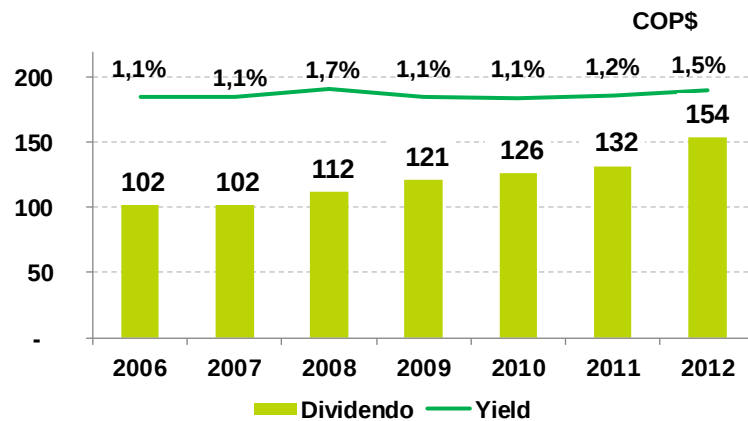
Consolidated revenues



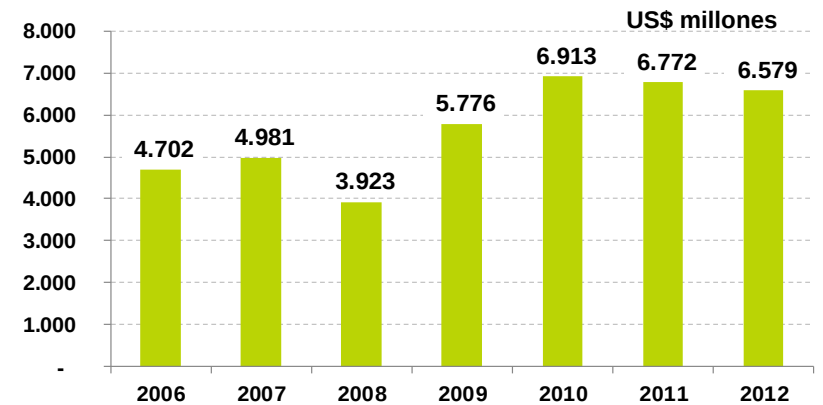
Consolidated EBITDA



Annual dividend per share



Market Cap.



Transition process

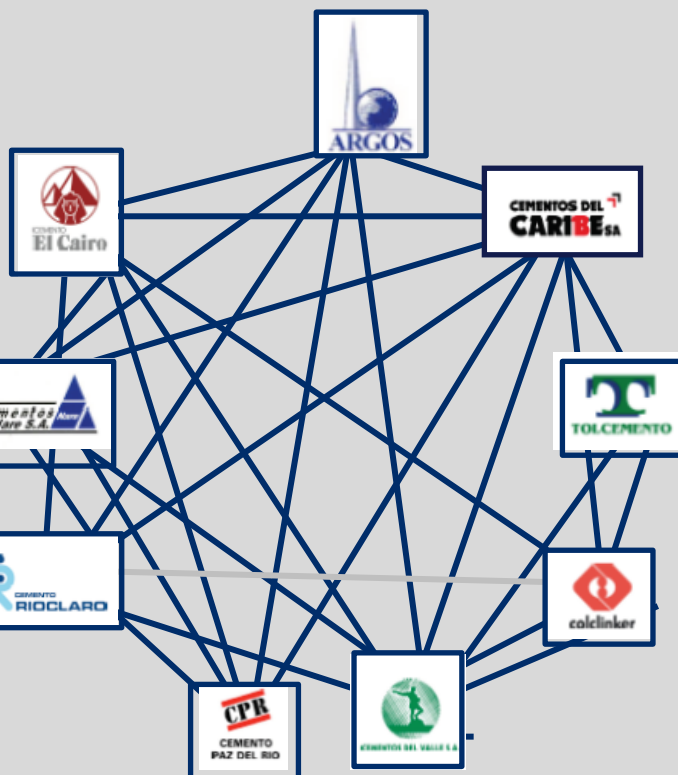
2006

2012

Prior to 2006

After Merge

After Spin-Off



 GRUPO ARGOS

70%

Cementos Argos



 GRUPO ARGOS

61%

Cementos Argos

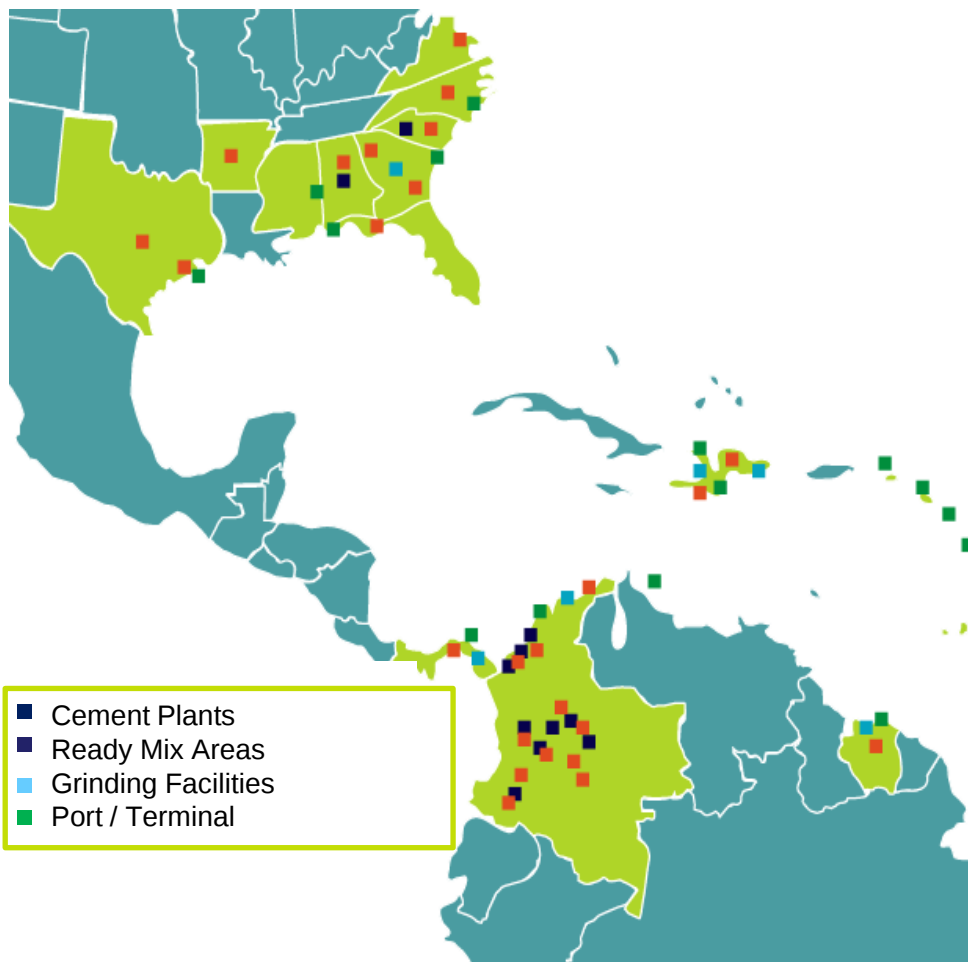


Real Estate Assets

Ports Assets

Coal Assets

Portfolio Investment



Ready-mix operations in Panama and Haiti. Source: Argos, BVC.

³Based on PCA data on grinding capacity in Alabama, Georgia, North Carolina and South Carolina.

Colombia

Cement

- ▶ ~49% Market share
- ▶ Installed capacity: 9.9 mm TPA
- ▶ Plants: 9
- ▶ Grinding Stations: 1
- ▶ Ports: 1

Ready - mix

- ▶ Installed capacity: 3.5mm m³
- ▶ Plants: 54
- ▶ Mixers: 540

Estados Unidos

Cement

- ▶ Second largest producer of the Southeast²
- ▶ Installed capacity: 3.2mm TPA
- ▶ Plants: 2
- ▶ Grinding stations: 1
- ▶ Ports: 4

Ready - mix

- ▶ 3^{er} largest producer in the US.
- ▶ Installed capacity : 9.8mm m³
- ▶ Plants: 239
- ▶ Mixers: 1,454

Caribe

- ▶ Operations in Panama, Haiti, Dominican Republic, Surinam, St. Marteen, St. Thomas, Antigua, Dominica and Curacao

Cement

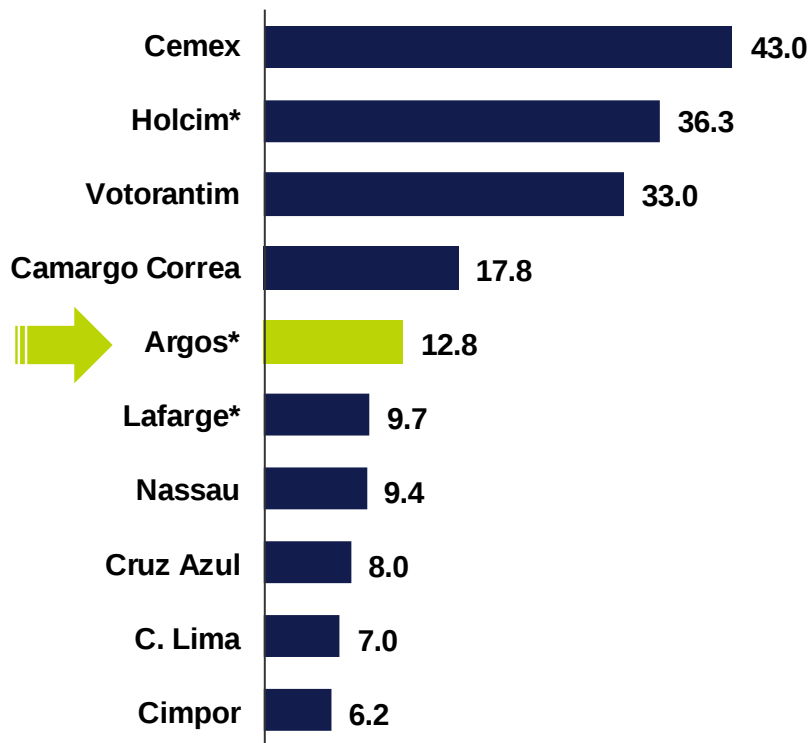
- ▶ 1 out of 2 cement producers leaders in Panamá y and the acibbean in 2012 volumes sales
- ▶ Installed capacity : 2.5 mm TPA
- ▶ Grinding stations : 4
- ▶ Ports: 9

Ready - mix¹

- ▶ Installed capacity : 0.8 mm m³
- ▶ Plants: 14
- ▶ Mixers: 143

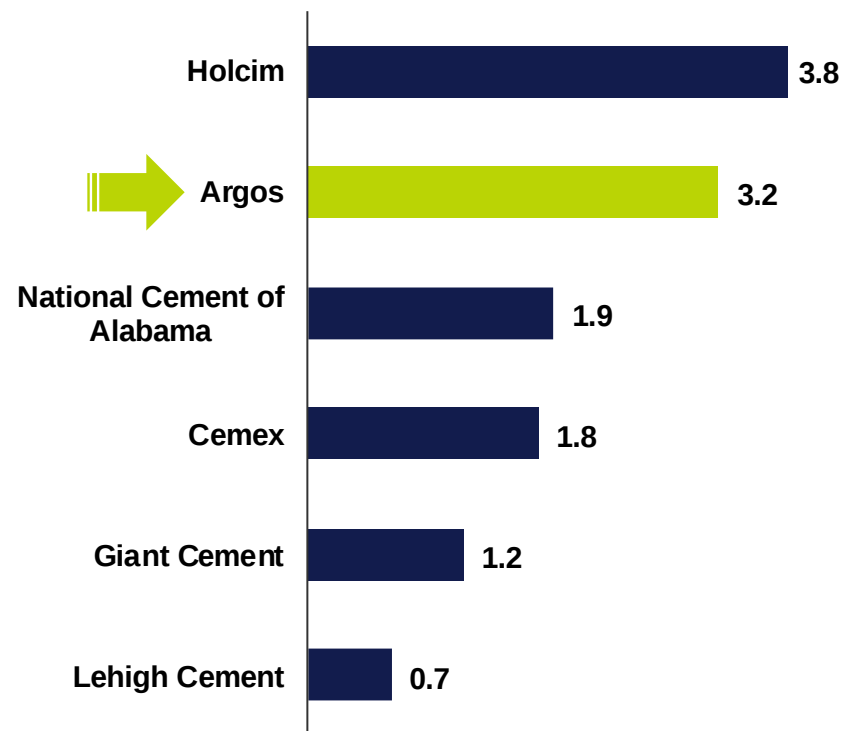
Cement Installed Capacity in LatAm

Million TPA



Cements Installed Capacity in Southeast US**

Million TPA

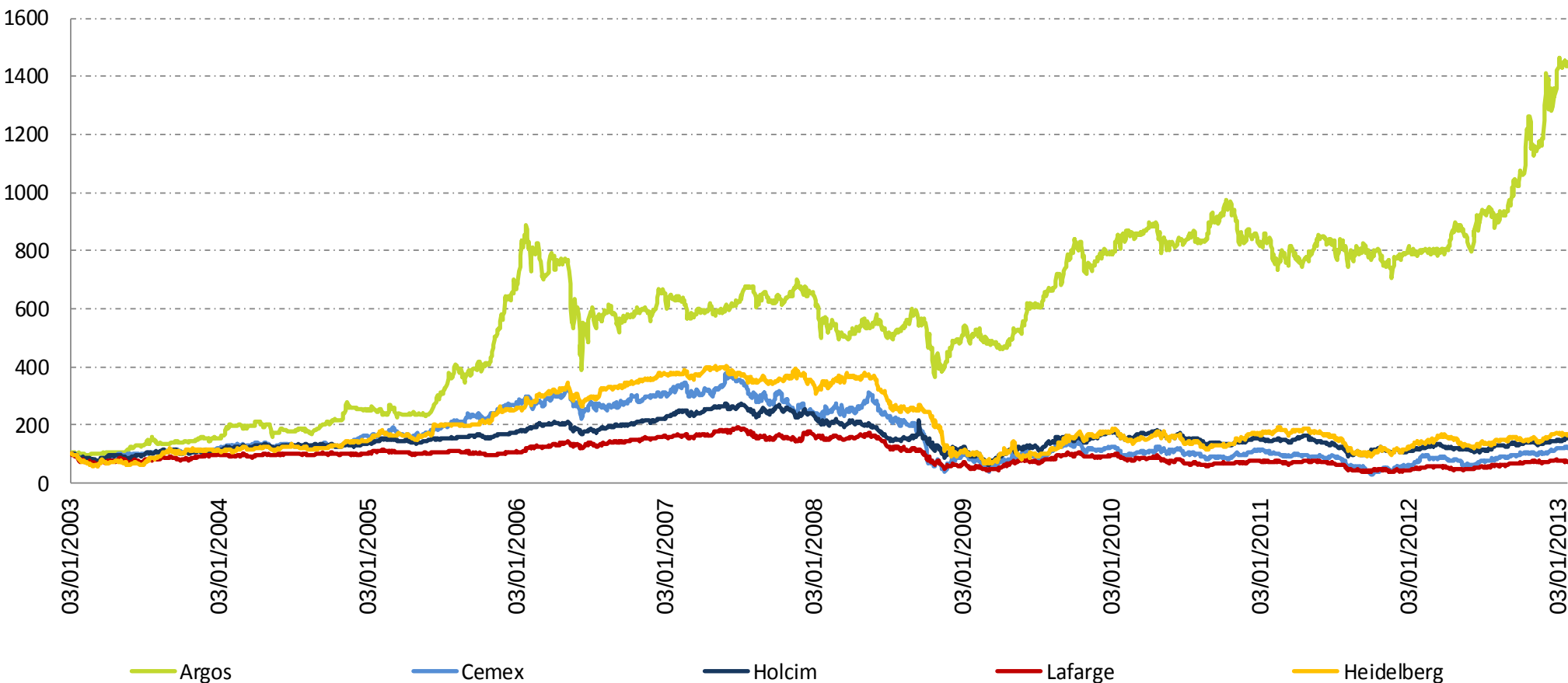


Source: Cementos Argos; Estimates based on companies fillings

* Does not include installed capacity in Venezuela

** Based on PCA data on grinding capacity in Alabama, Georgia, North Carolina and South Carolina

Cementos Argos vs. Benchmark



4to power generator in Colombia

2do thermal power generator

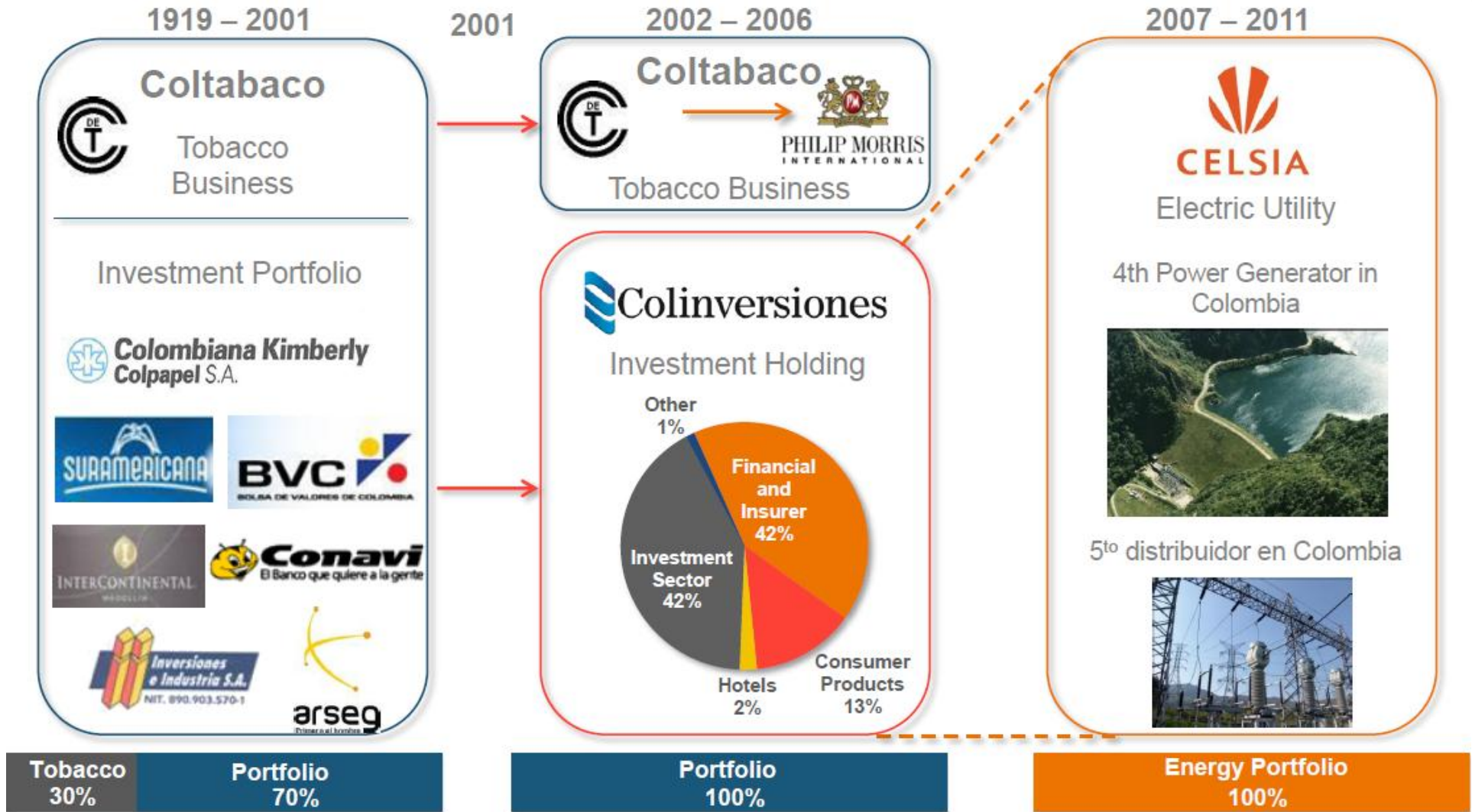
5to energy distributor in Colombia

- Revenues Dec.2012:
US\$1 billones
- EBITDA Dec.2012 :
US\$414 millones
- Net Debt Dec.2012:
US\$533 millones
- Market Cap. Dep. 2012:
US\$2.2 billones
- Investment Portfolio:
US\$ 219 million
- ~1.000 empleados



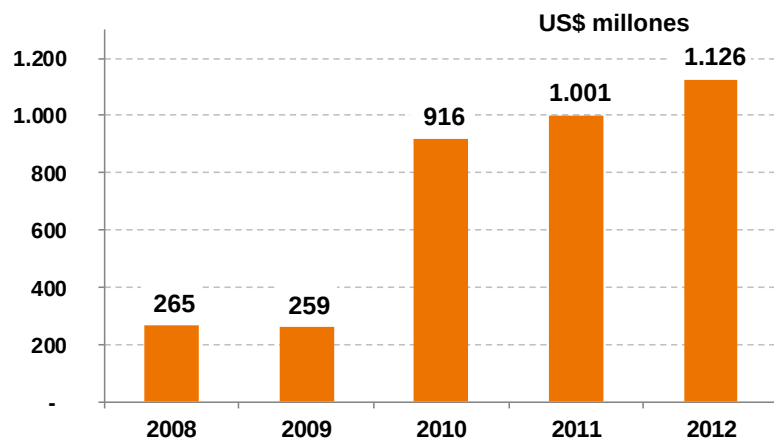
Zona Franca Plant, Barranquilla

Transition process

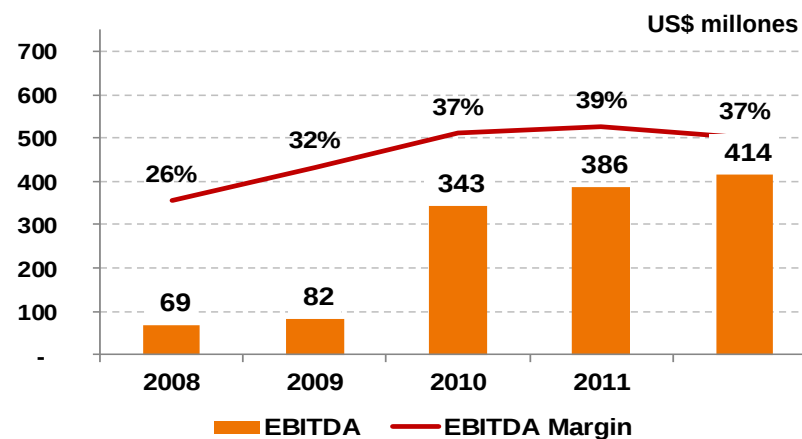


Source: Celsia

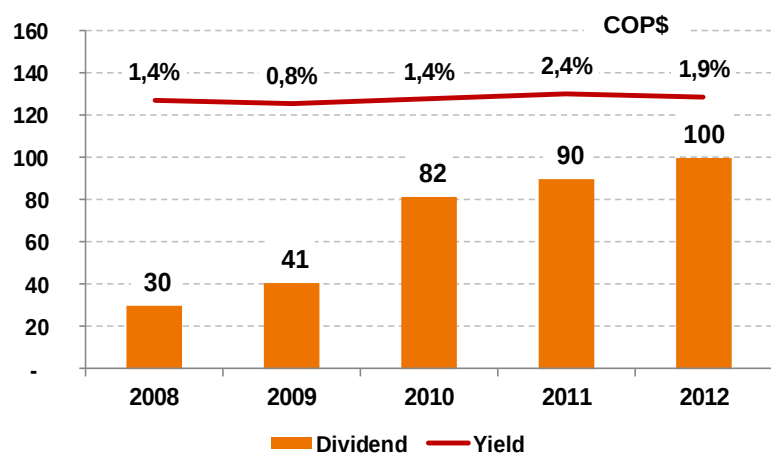
Consolidated revenues



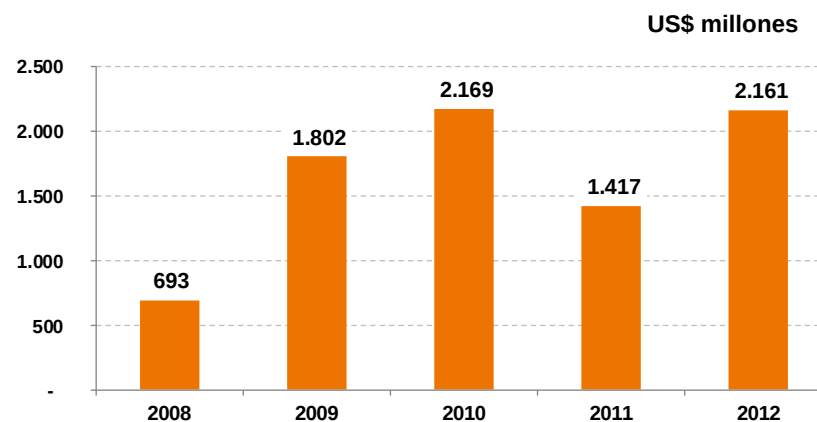
Consolidated EBITDA



Annual dividend per share



Market Cap.



Celsia – Geographic Coverage



Power Generation

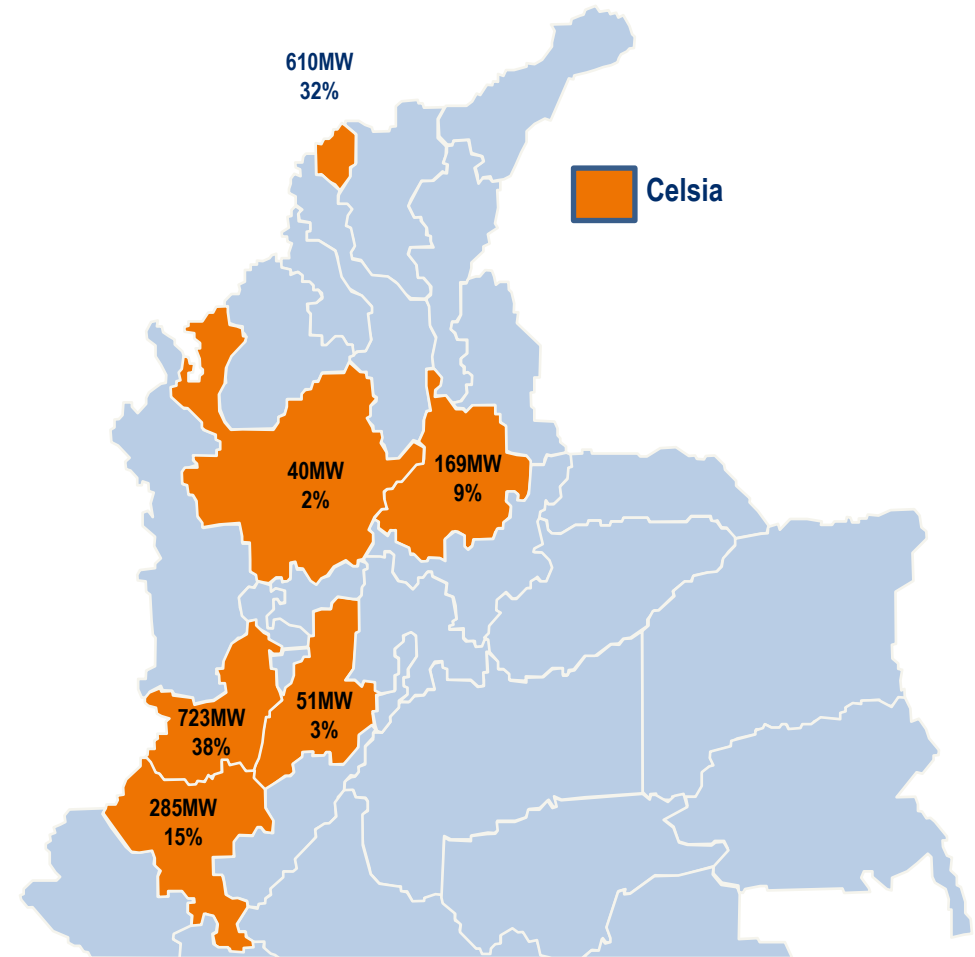
- ✓ 1,777 MW installed capacity
17 plants in operation
- ✓ **55% hydro, 45% thermo**
- ✓ 9,645 GWh-year firm energy
(10% of Colombia)
- ✓ 487MW (+28%) in ongoing
and under development
projects

Transmission

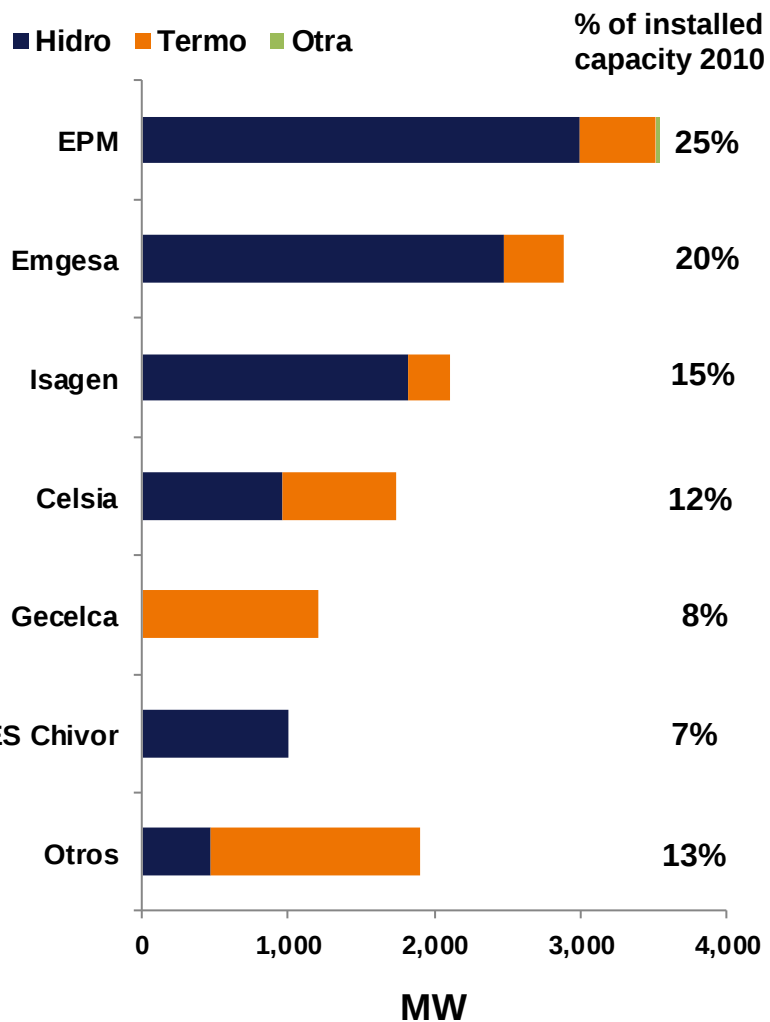
- ✓ 274 km 220 kV power lines
- ✓ Seven 220 kV substations

Distribution

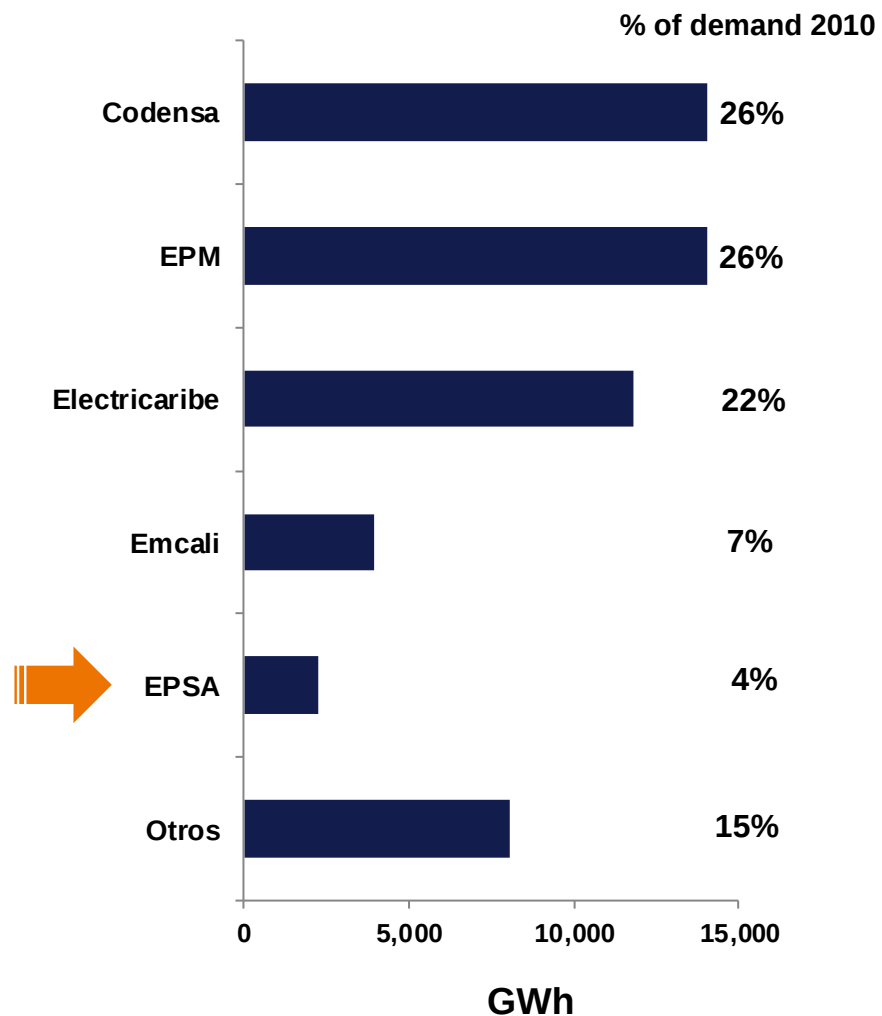
- ✓ +520,000 clients
- ✓ 1,610 GWh supplied
- ✓ 4.0% of country's demand
- ✓ 18,033 km of 110 kV and
13.5 kV power lines
- ✓ Effectiveness in collection:
99.7%
- ✓ Losses level: 9.73%



Power generation market share



Distribution market share (Demand)



New port company

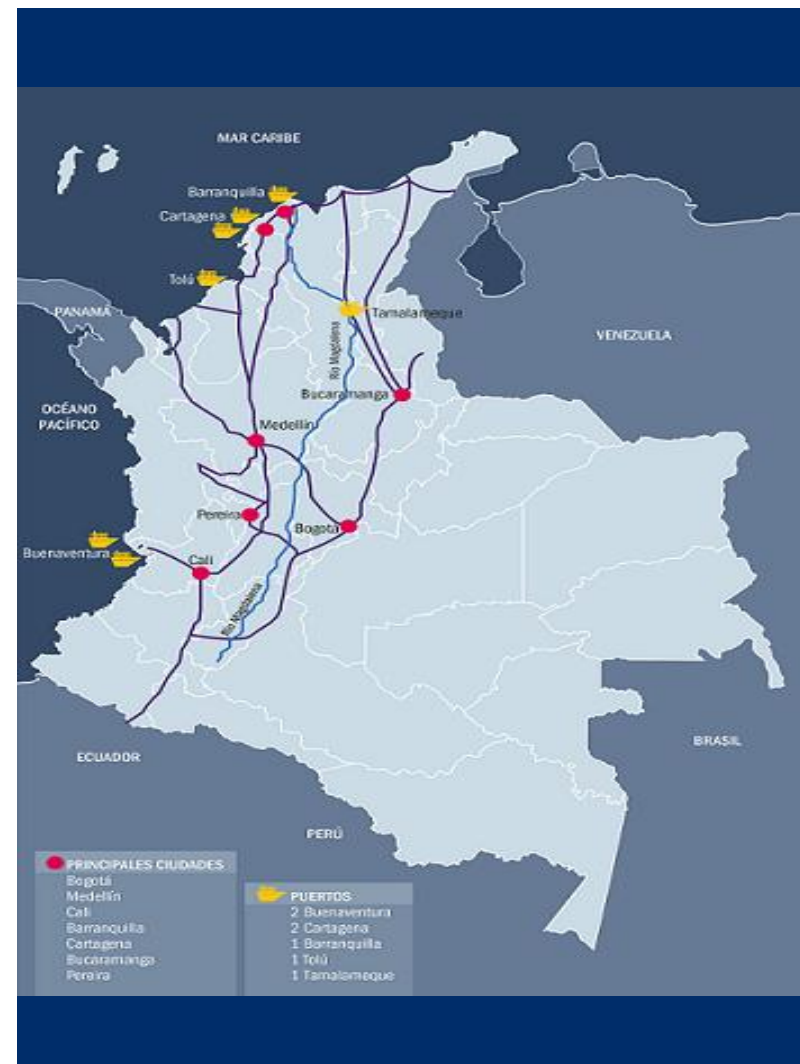
9 Operating Ports

- 7 Ports in Colombia
- 4,2 Million Tons moved in 2012
- Revenues Dic.2012:
COP\$ 114 billion
- EBITDA Dic.2012:
COP\$ 29 billion
- ~320 employees

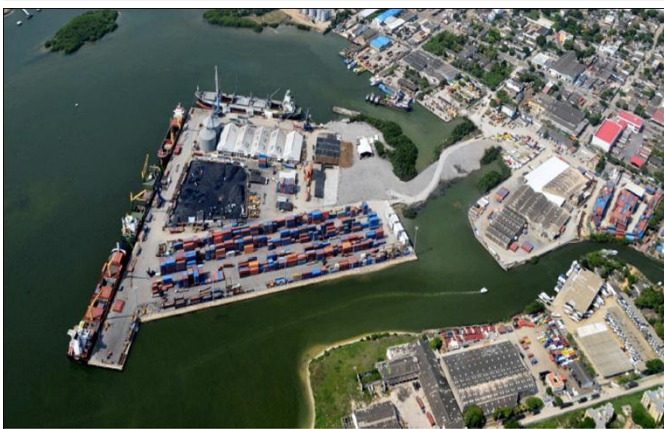


Puerto Cartagena

Compas – Geographic Coverage



Cartagena Port



- 22 Hectares
- 17,000 m2 of warehouse
- 3.5 millions tons of capacity

Barranquilla Port



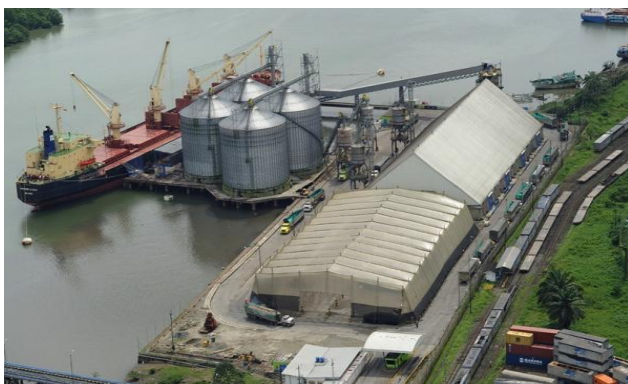
- 25 Hectares
- Port concession until Feb. 2029
- 1.5 millions tons of capacity

Tolu Port



- 25 Hectares
- Public port since 2011
- 1.5 millions tons of capacity
- 31 hectares available for future expansion

Buenaventura Port



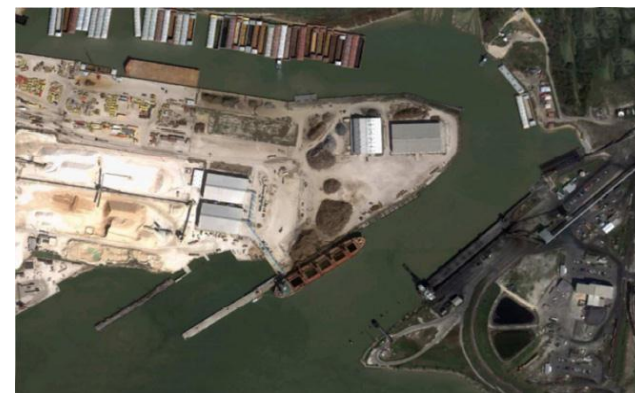
- Port Concession until 2021
- 1.1 millions tons of capacity
- 100% Bulk

Panama Port



- 5 Hectares
- 1.5 millions tons of capacity

Houston Port



- 11 Hectares
- 1.0 million tons of capacity

Buenavista Port (Cartagena)



- Beginning trade operations at the Buenavista Port in the Cartagena harbor
- 40 hectares - permission process to develop the facility

Sociedad Puerto Industrial Aguadulce S.A



- 50% of the project Sociedad Puerto Industrial Aguadulce S.A to manage general cargo and grains

Urbanism Business

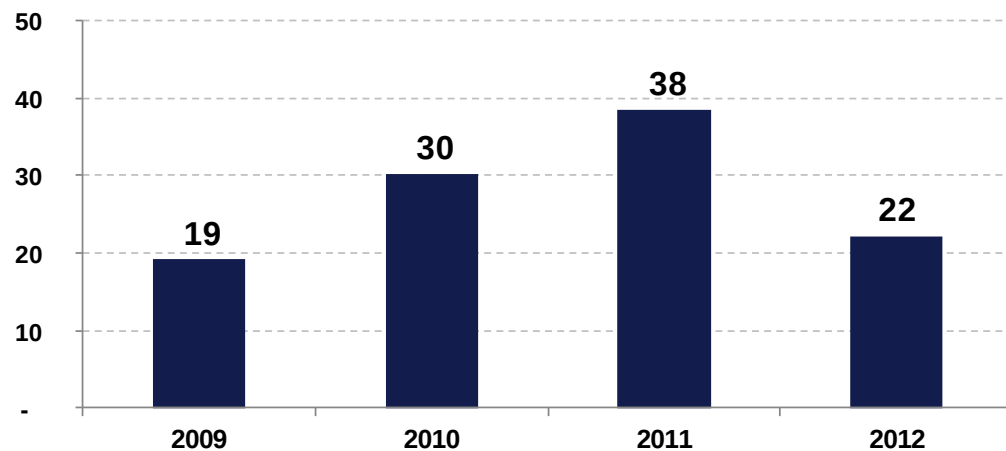
Property Leaseback Business

- Viva Villavicencio Development
investment of COP\$ 213 billion
- Revenues Dic.2012:
COP\$ 40 billion
- EBITDA Dic.2012:
COP\$ 9 billion
- ~38 employees

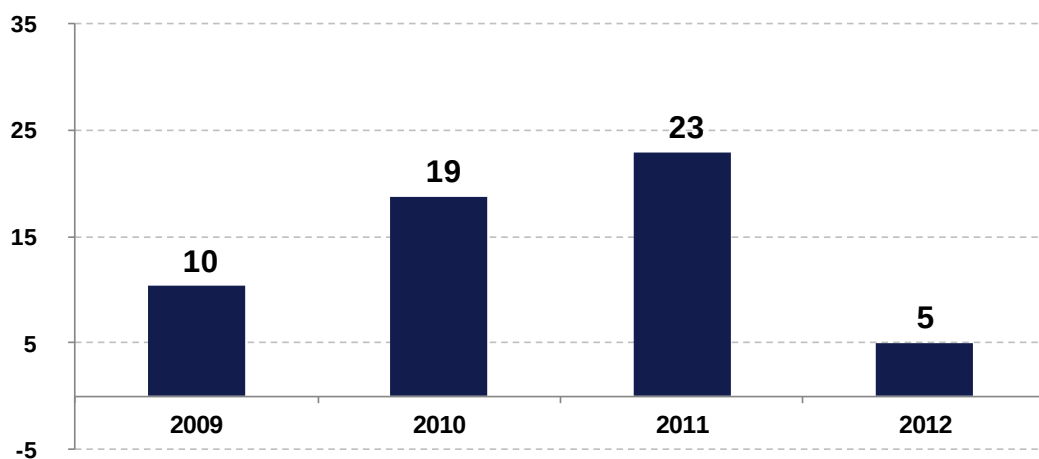


Urbanismo Barranquilla

Consolidated revenues



Consolidated EBITDA



Property Leaseback

Industrial properties and distribution centers

Office assets and corporate buildings

Retail malls and shopping centers

Projects under development

Land Development

Urbanisms

Residential and Commercial Development

Land development with international standards

Total value of 1.5 billions

Barranquilla



- **1,200 hectares**
- Area with the highest projected growth in Barranquilla and Puerto Colombia
- Potential for:
 - High-income housing
 - Commercial
 - Services
 - Light Industry
- 765 hectares Master Plan to develop (Project Riomar)
- **Value: US\$845 million***

Barú



- **1,300 hectares**
- 22 Km of beach front
- Beaches, swamps and cliffs
- Near Cartagena, city declared Historical and Cultural Heritage of Humanity by the United Nations
- High potential for international tourism and world class 2nd home projects
- Master Plan developed by EDSA, an US-based international project development consultant
- **Value: US\$529 million***

Others



- **2,600 hectares**
- Located throughout Colombia
- Potential for:
 - Tourism
 - Housing
 - Services
 - Others
- **Value: US\$126 million***

Fuente: Grupo Argos.



Gross Leasable Area

49,799 mt²

Stores

215, brands: Exito, Ripley y Flamingo

Annual Revenue Year 3

~COP 24,000 MM

Source: Grupo Argos.

Total Investment

COP 213,000 MM

Beginning of Construction

September 2012

Opening

June 2014



- 9 mining titles located mainly in departments of Córdoba and Antioquia, Colombia
- SGS GEOSTAT was retained to evaluate the mine's resources under JORC code standards
- Preliminary Company estimates of **873 million tons of resources and 156 million tons of reserves**, mainly thermal



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