Corporate **presentation**

GRUPO ARGOS

Disclaimer

This document contains forward-looking statements relating to GRUPO ARGOS and its subsidiaries based upon management projections.

These projections reflect GRUPO ARGOS' opinion on future events that may be subject to a number of risks, uncertainties and assumptions. Various factors may cause actual results to differ from those expressed herein.

Grupo Argos assumes no obligation to update or correct the information contained in this presentation.

Table of contents

Strategic Investments

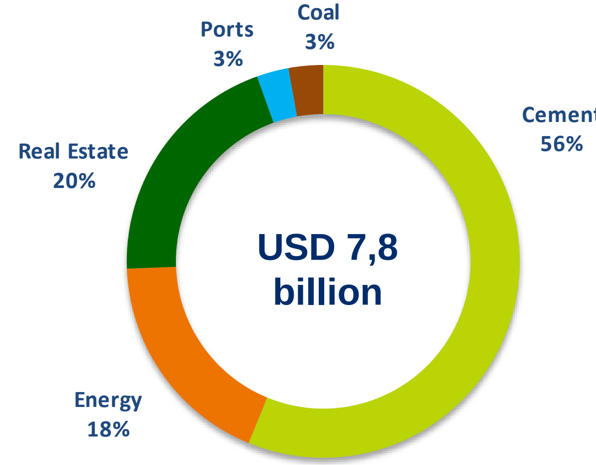
GRUPO ARGOS

Listed

ARGOS — Cement	60,7%
CELSIA — Energy	52,4%

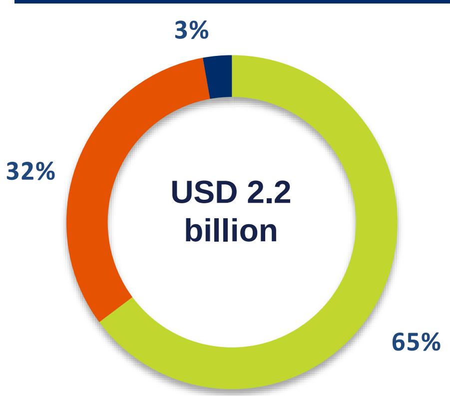
Not Listed

COMPAS — Ports	50%
SATOR — Coal	100%
Real Estate Assets	100%

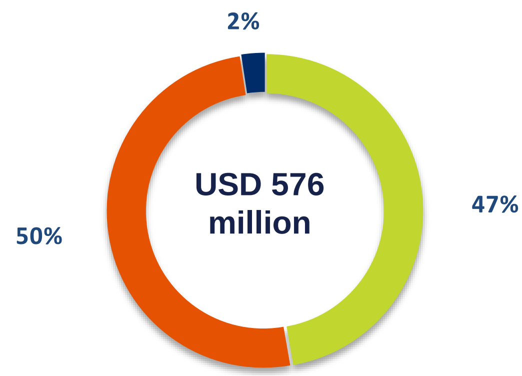


2Q2014 Results

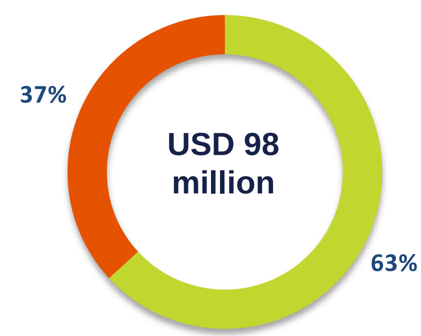
Revenues



EBITDA



Dividends 2014



Cement Energy Others

NOTE: Argos and Celsia, at market value as at June 30st and Real Estate, Ports and Coal values are based on the spin-off valuation

Portfolio Investments

GRUPO ARGOS

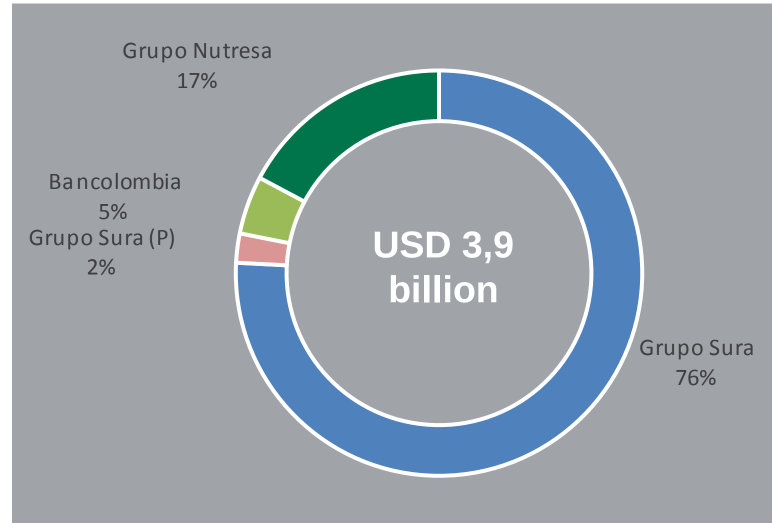
29,4% Financial Services

9,8% Processed food

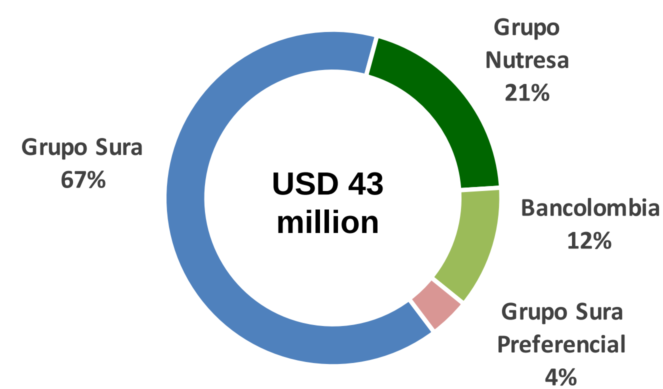
2,5% Banking

NOTE:

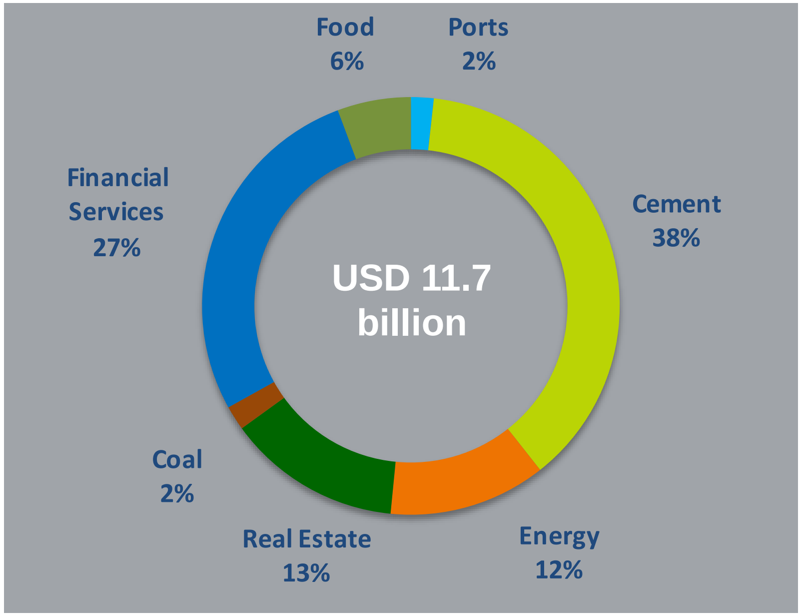
1. 29.2% Stake held of the ordinary shares with voting rights and 4% stake held of the preferred shares.
2. Grupo Sura, Grupo Nutresa, Bancolombia at market value as at June 30th.

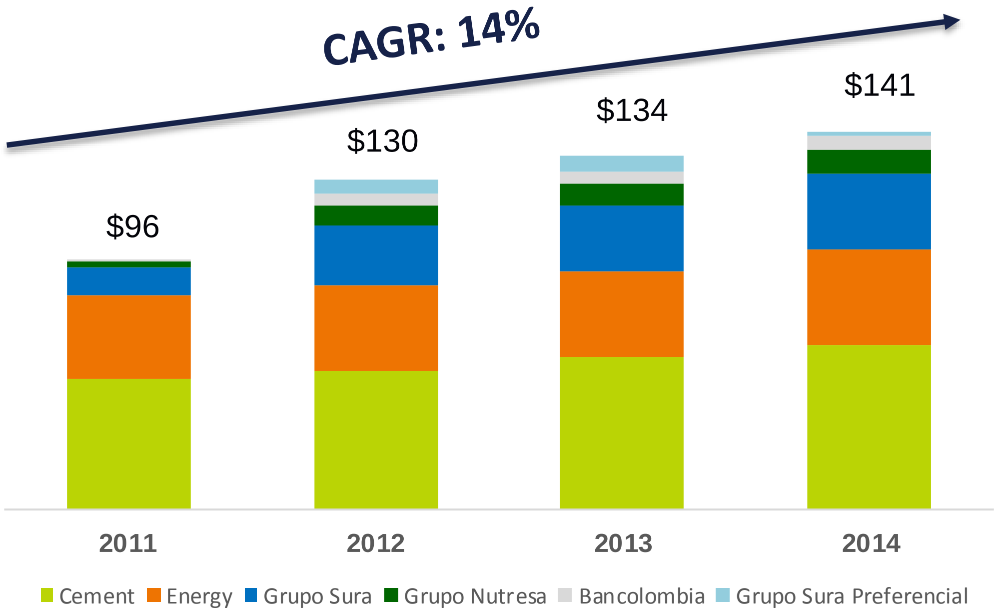


Dividends 2014



Total Value of Investments and Dividends Flow *(Million USD)*





Grupo Argos benefits from its structure

GRUPO ARGOS

CAPITAL ASSET PRICING MODEL
BENCHMARK EMERGING MARKETS IN LATAM

Company	Industry	Beta	ke [USD]	Equity share
Grupo Argos - Subsidiaries				
Argos	Cement	0.55	9.0%	34.3%
Celsia	Energy (electricity)	0.63	9.8%	12.4%
Situm	Real estate	1.04	12.6%	15.8%
Compas	Ports	1.23	14.6%	2.1%
Sator	Coal	1.43	13.1%	2.2%
Grupo Argos - Portfolio Investments				
Bancolombia	Banking	1.02	14.0%	1.6%
Suramericana	Diversified	0.64	8.8%	25.8%
Nutresa	Food processing	0.88	12.5%	5.8%
Cost of Equity				
Grupo Argos	(w portfolio investment)	0.90	10.3%	100.0%
	(w/o portfolio investment)	0.86	10.1%	66.8%
	(actual)	0.68	8.9%	100.0%

Source of information for further calculations: Damodaran, A. webpage.
http://people.stern.nyu.edu/adamodar/New_Home_Page/data.html

The market rewards Grupo Argos with a lower cost of equity as a diversified firm.

The actual beta is lower than those estimated as a weighted average (w and w/o portfolio investments).

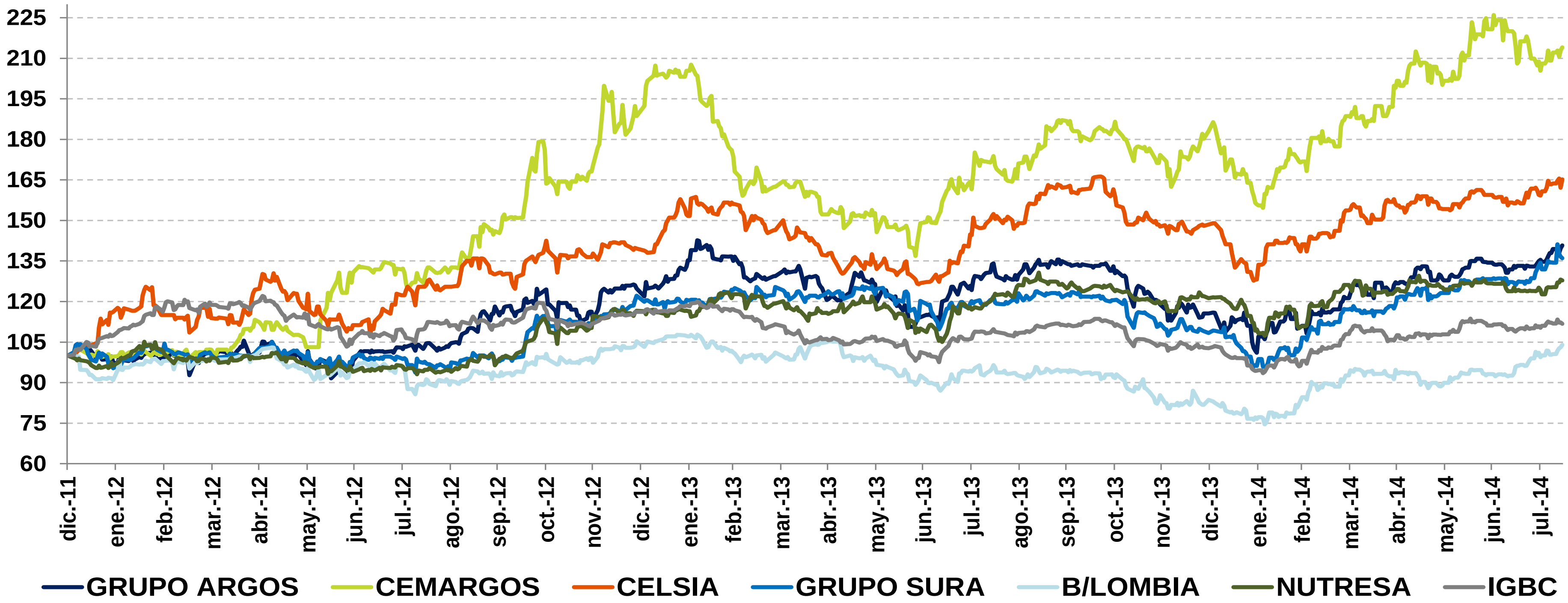
The prior indicates that being a holding in a country where the stock market is on its first steps to become a mature market, adds more value than simply replicating the position.

For calculations in this table:

- 10 yr T-bond = 2.6%
- ERP = 5.0%
- Country risk = 2.0%

Market rewards management decisions

GRUPO ARGOS

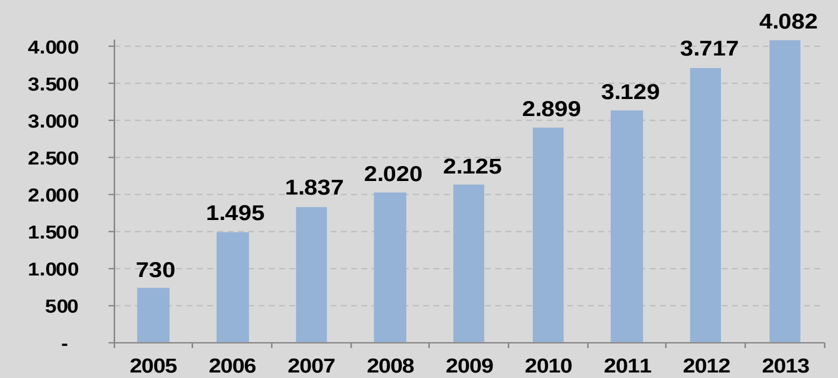


	GRUPO ARGOS	CEMARGOS	CELSIA	GRUPO SURA	B/LOMBIA	NUTRESA	IGBC
YTD at 14/08/2014	**21,8%**	**16,9%**	**11,3%**	**25,5%**	**24,3%**	**5,4%**	**8,8%**
LTM	**5,0%**	**23,1%**	**8,4%**	**11,6%**	**7,7%**	**5,1%**	**1,8%**
Post - Spin Off (07/06/12)	**46,7%**	**107,5%**	**39,8%**	**39,2%**	**9,6%**	**33,6%**	**0,1%**

Grupo Argos: Main Figures

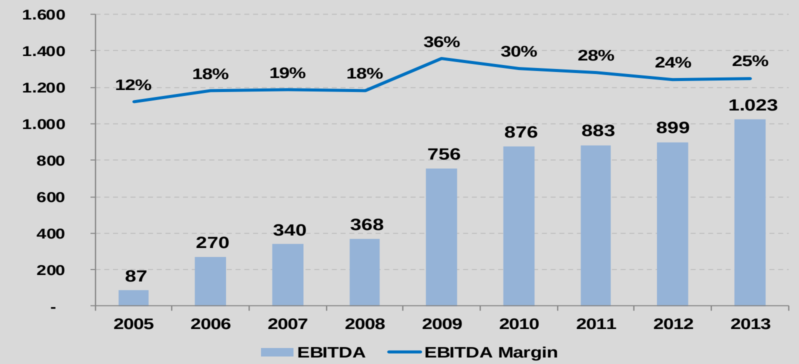
Consolidated revenues

US$ million



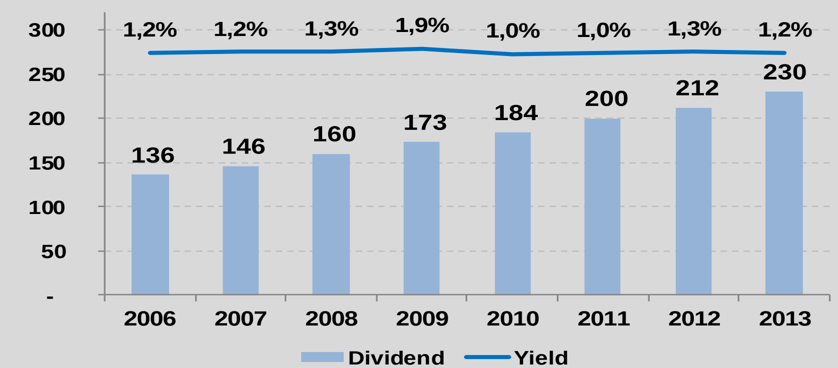
Consolidated EBITDA

US$ million



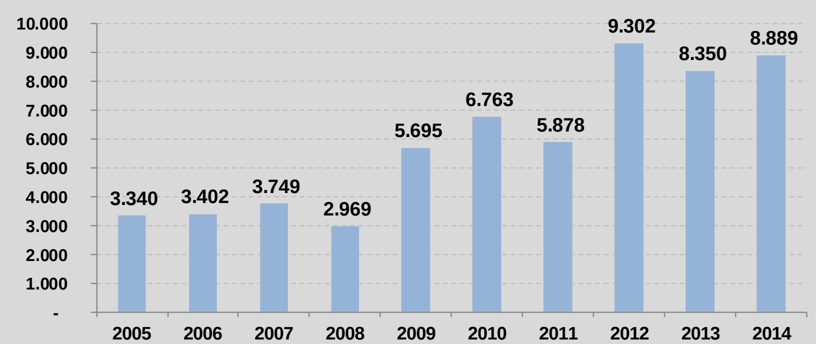
Annual dividend per share

COP$

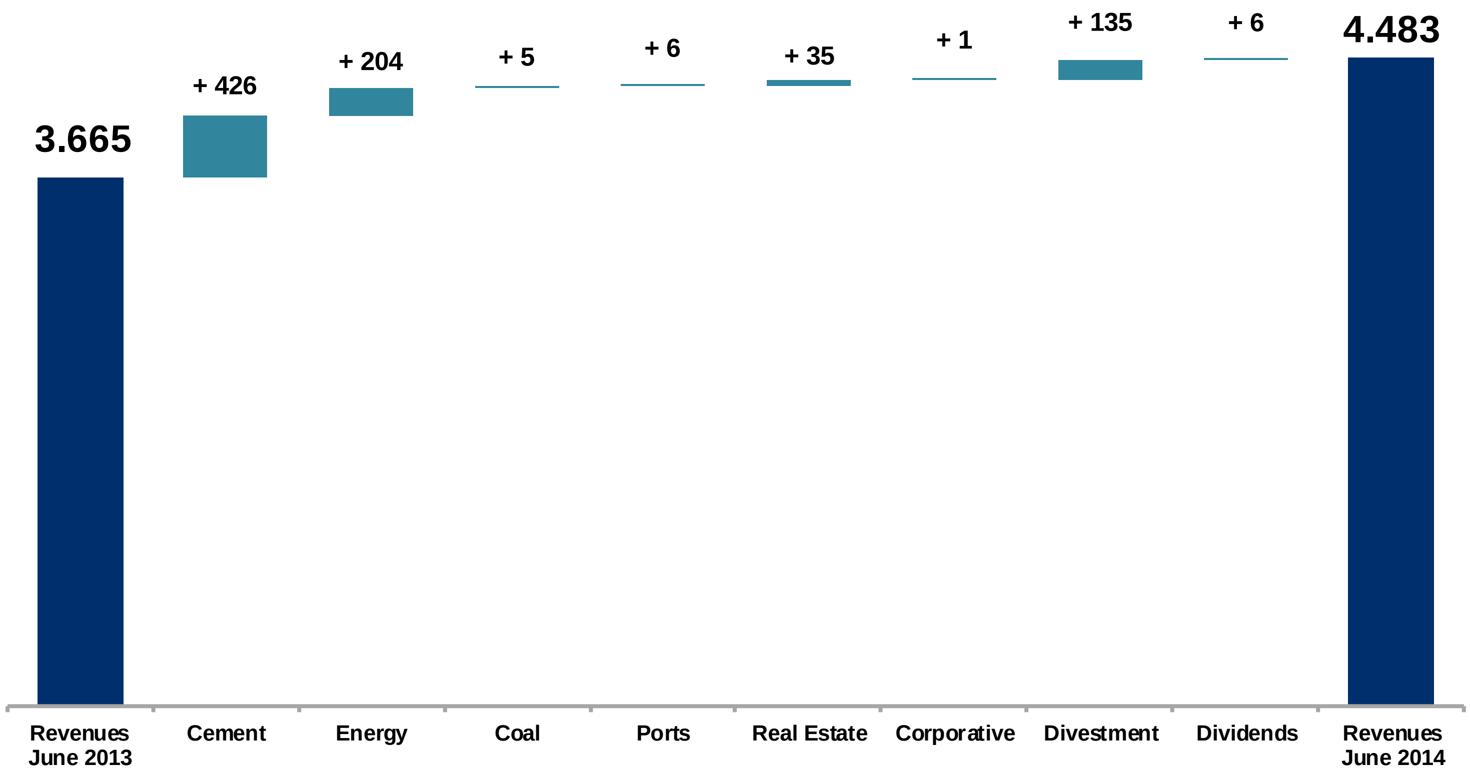


Market Cap

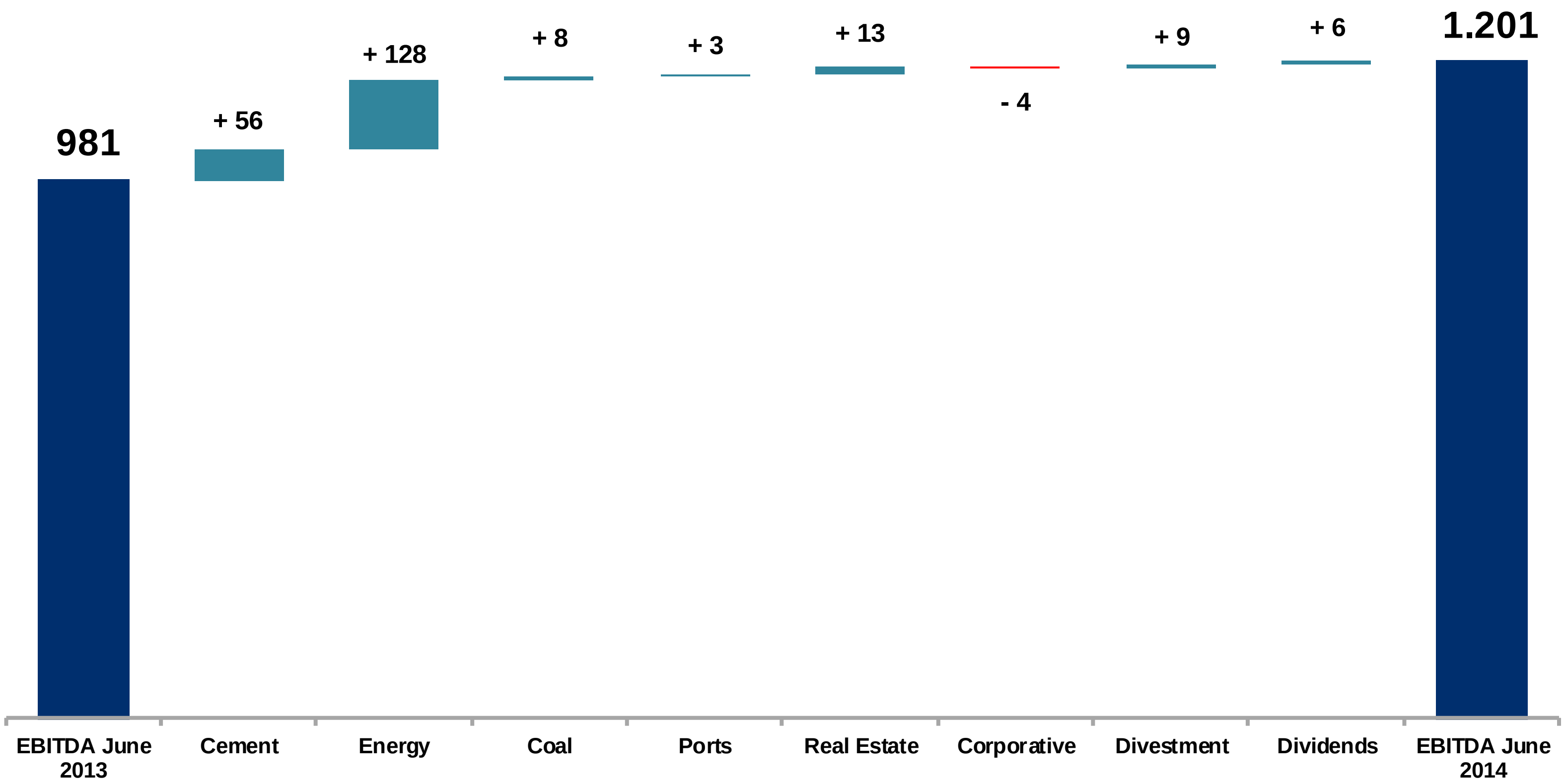
US$ million



2Q2014: Consolidated Results -Revenues

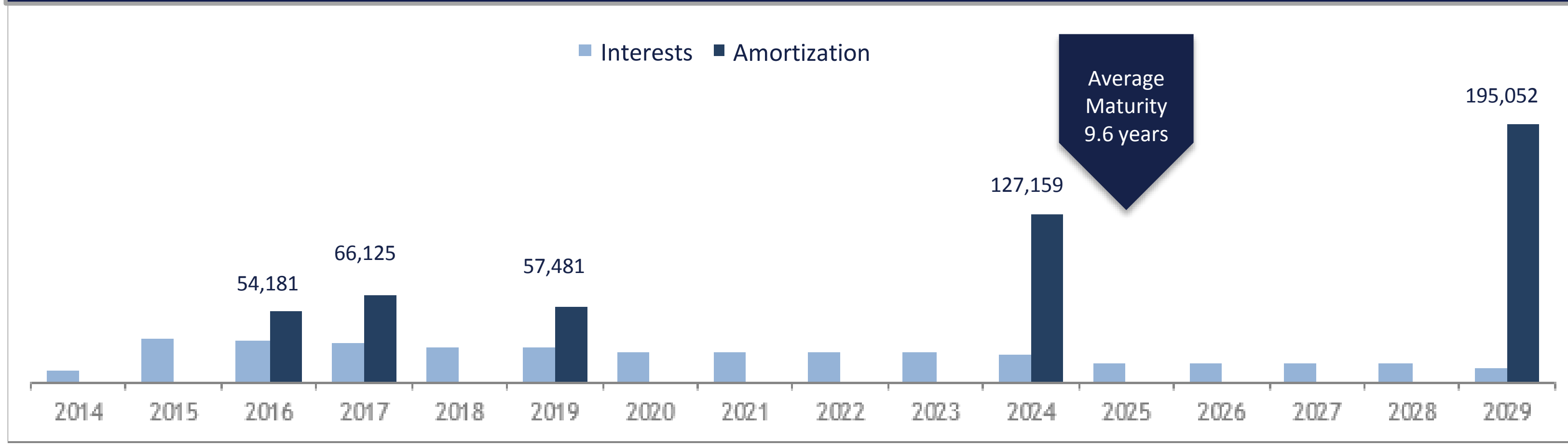


2Q2014: Consolidated Results - Ebitda

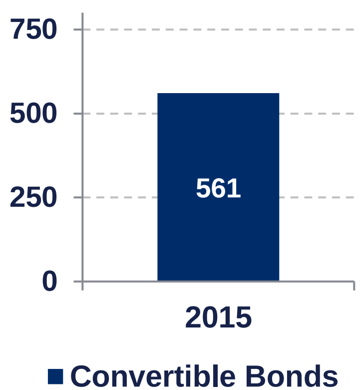


During 3Q2014 Grupo Argos issued bonds to optimize its financial structure

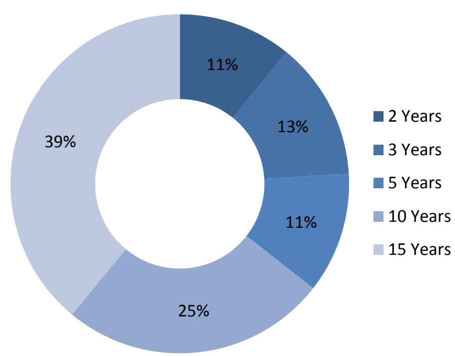
USD 500 million*



Mandatory Convertible Bonds



Total Debt by Maturity



Average Cost of Debt = 7.14%

Net Debt / EBITDA = 1.7 x

EBITDA / Financial Expenses = 7.5 x

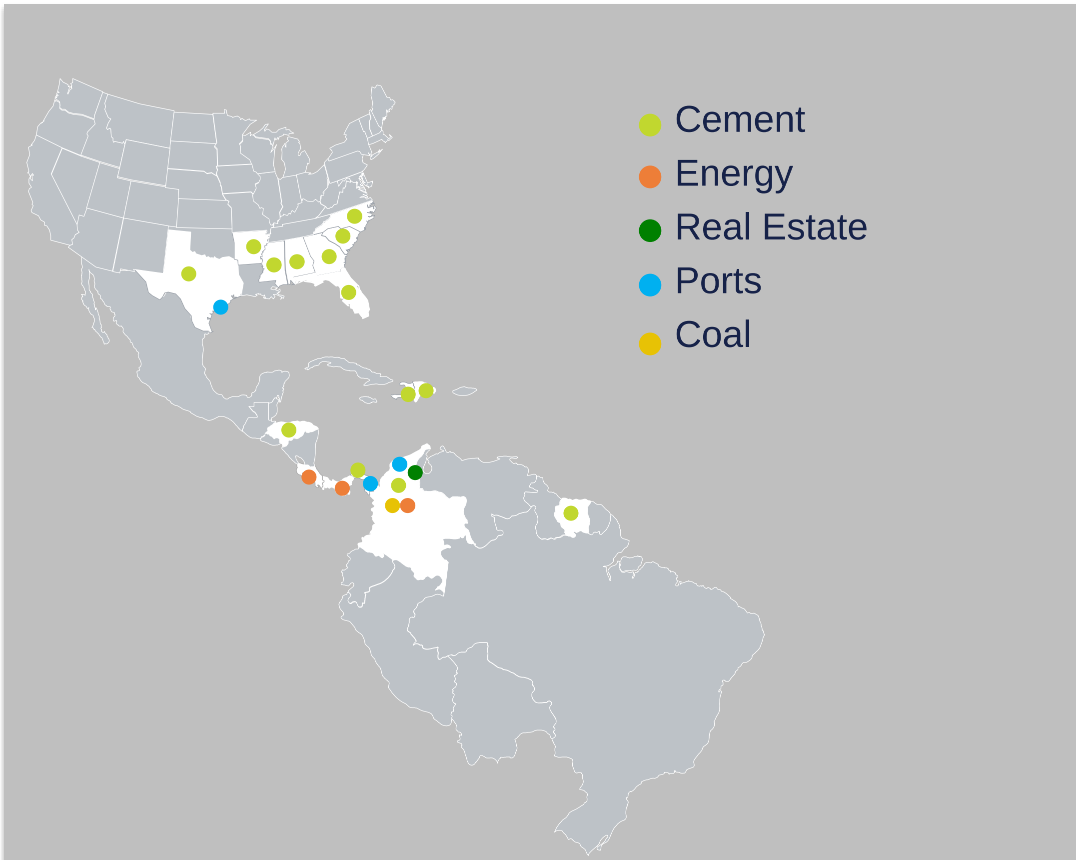
Net Debt / Equity = 5%

*FX COP2000/USD

**** Mandatory convertible bonds November 2015**

Investment Criteria

GRUPO ARGOS



Investment Management Criteria

- Growth Potential
- Controlling Stake
- Economical, environmental and social performance
- Corporate Governance
- Brand development

ARGOS
70 years in the market

CELSIA
6 years in the market

Real Estate COMPAS SATOR

Emerging Opportunities
Post spin off business

Highest Standards of Corporate Governance

GRUPO ARGOS

- Important role of independent Directors:
- Audit and Finance, Corporate Governance and Compensation Committees all lead by individual Directors

GRUPO ARGOS BVC: GrupoArgos		CEMENTOS ARGOS BVC: CEMARGOS / ADR nivel 1: CMTOY.PK		CELSIA BVC: CELSIA	
Board of Directors		**Board of Directors**		**Board of Directors**	
Non Independent Director	Independent Director	Non Independent Director	Independent Director	Non Independent Director	Independent Director
David Bojanini Carlos Gallego	**Rosario Córdoba** **Guillermo Heins** **Ana Arango** **Mario Scarpetta** **Esteban Giraldo***	José Vélez* Camilo Abello	**León Teicher** **Carlos Arrieta** **Cecilia Rodriguez** **Esteban Piedrahita** **Claudia Betancourt**	José Vélez* Ricardo Sierra Gonzalo Pérez	**Manuel Dussán** **Maria Mesa** **Juan Benavides** **Maria Mejia**

CEO: José Vélez

CEO: Jorge Velásquez

CEO: Juan Londoño

MEMBER OF Dow Jones Sustainability Indices In Collaboration with RobecoSAM

ROBECOSAM Sustainability Award Silver Class 2014

THE GLOBAL COMPACT

COMPANIES CIRCLE CORPORATE GOVERNANCE IFC OECD GCGF

Emisor BVC COMPROMETIDO IR

wbcsd

THE GLOBAL COMPACT The CEO Water Mandate

*Chairman of the Board

Audit firm: Deloitte

Administrative Structure in place to secure and obtain common objectives

GRUPO ARGOS

Steering Committee

Special Groups

Objective: To analyze and discuss specific issues with the subsidiaries, strategy and M&A, corporate affairs and sustainability, etc.

Ethics and Conduct Committee

Objective: To create a common set of values and behavior through the whole Group.

President (CEO)

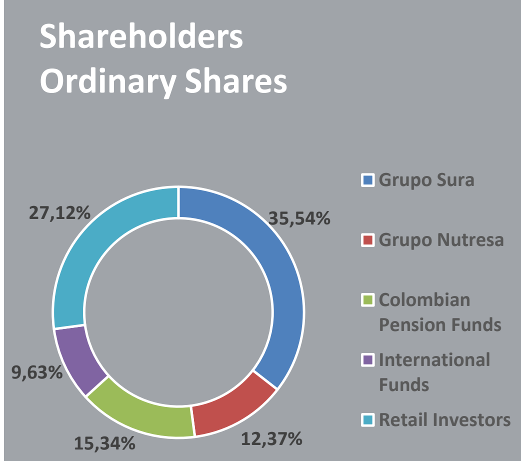
Vicepresidents

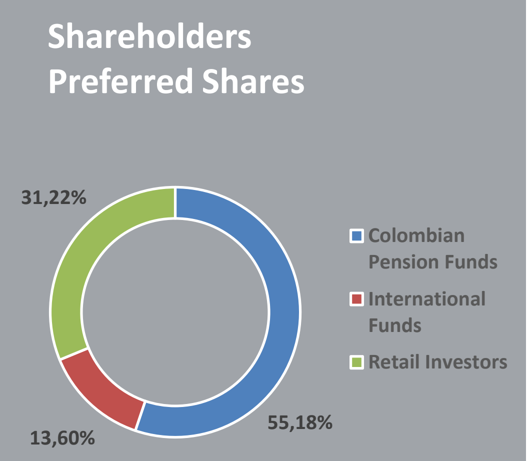
Holding

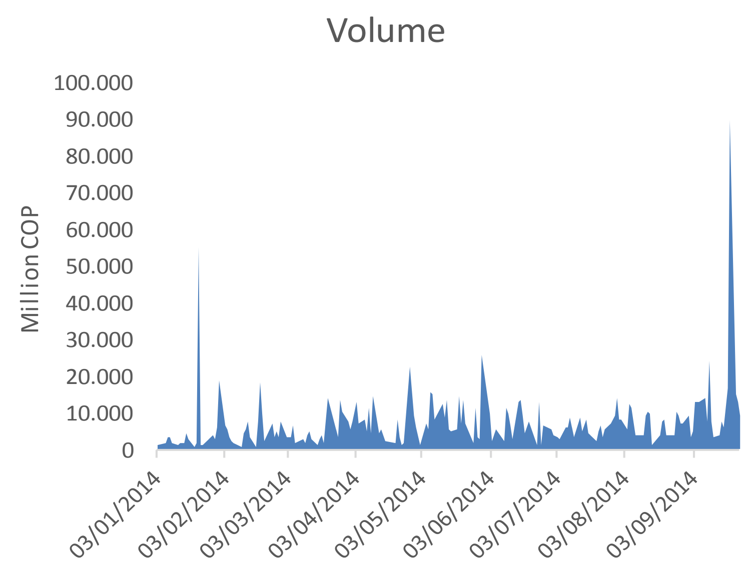
Subsidiaries

Increase Diversified Ownership

GRUPO ARGOS







Outstanding ord. shares: 645,400,000
Outstanding pref. shares: 146,422,927
Total outstanding shares: 791,822,927

Market Cap: 9.1 USD billion
International funds Aug 2014: 361 (vs. 90 in 2009)
Number of shareholders: 10,468

Average Daily Volume (Million USD)	
YTD at 24/09/2014	3.7
LTM	4.4
Post – Spin Off (07/06/12)	4.2

Under Colombian law the only difference between the types of shares is the right to vote.

Table of contents

1. Grupo Argos
2. Investments
   - Real Estate
   - Compas
   - Sator
3. Annexes
   - Grupo Argos History
   - Argos
   - Celsia
   - Overview of Portfolio Companies
     - Grupo Sura
     - Grupo Nutresa

Potential Growth: Real Estate

GRUPO ARGOS

Colombia´s Population

46ML → 54ML
2020

Persons per Household

4 → 3,5
Decrease
2020

Housing Deficit

36%
4 Million houses

Government Support

100.000
+ Subsidies to Interest Rate

Famous world brands arriving to Colombia

GRUPO INDETEX: ZARA, Massimo Dutti, Kiddy's Class, Pull and Bear, Bershka, Stradivarius, oysho, ZARA HOME

GAP, BANANA REPUBLIC, FOREVER 21, VICTORIA'S SECRET, LONGCHAMP PARIS, RIPLEY, COACH, claire's, BURBERRY

Commercial Development Potential – Low Commercial Density (m2/100)

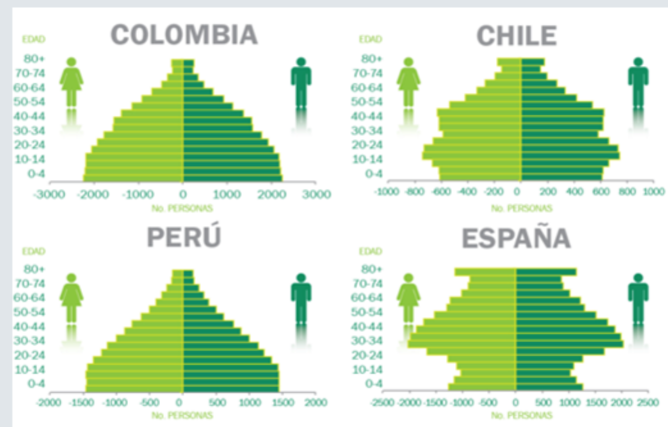
Chile	19,2
Colombia	**7,2**
Peru	5,5
Venezuela	12,4
Spain	32

Commercial GDP

	8,2%	4,7%
	Nominal	Real

18,4B 2000 → 47,3B 2012

Demographic Density



Real Estate Business Structure

GRUPO ARGOS

GRUPO ARGOS

Property Business

Actual Commitment For US$ 250 Million

Land Bank

Actual Appraisal Value US$ 1.5 Billion

SITUM

Developer of the land bank

Track Record of 12 years in Barranquilla and more 350 hectares developed.
Highest standard in Colombia

Land Bank

USD 1.5 Billion of Actual Land Bank in Strategic Locations

Barranquilla

- 1,200 hectares
- Area with the highest projected growth in Barranquilla and Puerto Colombia
- Potential for:
- High-income housing
- Commercial
- Services
- Light Industry
- 765 hectares Master Plan to develop (Project Riomar)

Value: US$ 845 Million

Barú

- 1,300 hectares
- 22 Km of coast line
- Near Cartagena, city declared Historical and Cultural Heritage of Humanity by the United Nations
- High potential for international tourism and world class 2nd home projects
- Master Plan developed by EDSA, an US-based international project development consultant

Value: US$ 529 Million

Others

- 2,600 hectares
- Located throughout Colombia
- Potential for:
- Tourism
- Housing
- Services
- Others
- Value: US$126 million*

Value: US$ 126 Million

Note: Colliers Appraisals 2012

Real Estate Expected Returns

GRUPO ARGOS

Types of assets

- Industrial properties and distribution centers.
- Office and corporate buildings .
- Data centers.
- Retail, regional malls and Shopping centers.

Why Grupo Argos?

- Strong reputation and financial strength.
- Deep knowledge of real estate business through its cement subsidiary and Situm.
- Long term partner.

	Land Development
EBITDA Margin(1)	16%
Investor IRR– Before taxes	15 - 25%

	Shopping Centers	Offices	Industrial properties
Project IRR– Before taxes	11 - 13%	11 - 13%	12 - 14%
Investor IRR(2)– Before taxes	12 - 14%	12 - 14%	14 - 16%
Market CapRate	8.6%	8.1%	8.5%

Notes:

1.Includes the cost of the land at Colliers appraisals

2. Capital structure for property, 60% equity – 40% debt.

Property Completion Schedule

GRUPO ARGOS

Total CapEx: US$ 250 Million*

S.M Viva Villavicencio
CapEx: US$ 60 million
GLA: 25,324

TATA building
CapEx: US$ 25 million
GLA:27,871

S.M Mayorca Etapa 3
CapEx: US$ 71 million
GLA:27,239

2014: 01 02 03 04 05 06 07 08 09 10 11 12
2015: 01 02 03 04 05 06 07 08 09 10 11 12
2016: 01 02 03 04 05 06 07 08 09 10 11 12

Offices C.E Sarmiento Angulo
CapEx: US$ 20 million
GLA:4,954

S.M Aventura
CapEx: US$ 14 million
GLA:2,815

S.M Plaza del Rio
CapEx: US$ 25 million
GLA:9,625

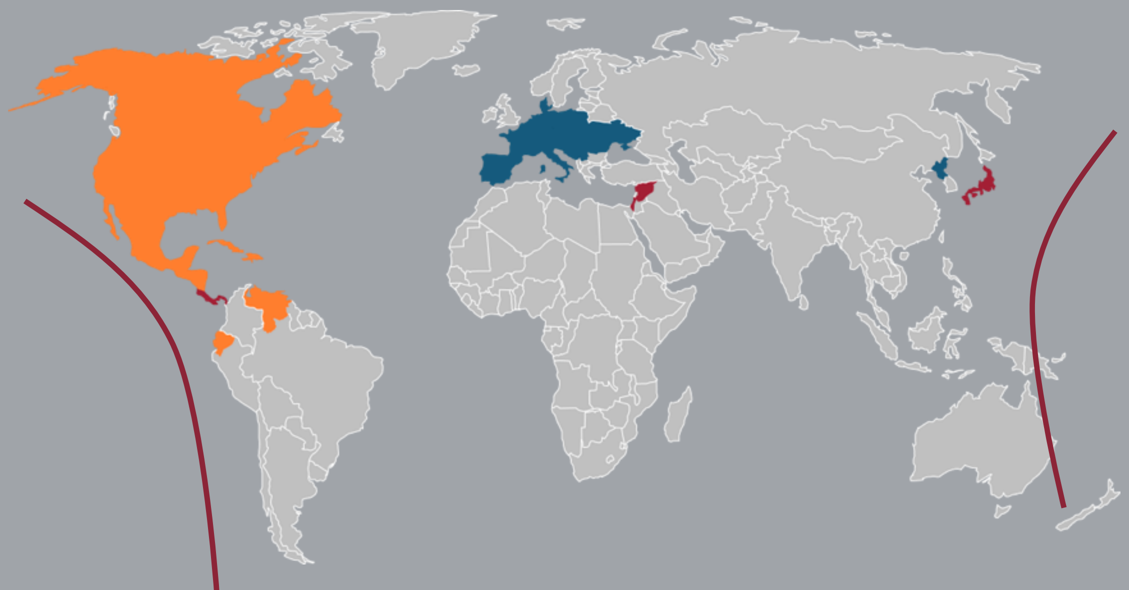
* Including other non-disclosed properties
** Total GLA: 98,000 mts2

Table of contents

Potential Growth: Ports

GRUPO ARGOS

Foreign Trade Agreement



- In force
- Subscribed
- In negociation

Foreign Trade Projection

6%

IMF

Volumes

76 ML TON 2003 → 129 ML TON 2013

13 ML TON 2003 → 29 ML TON 2013

Compas – Only Company in Colombia with diversified locations and multipurpose terminals.

GRUPO ARGOS

Cartagena Port

- 22 Hectares
- 17,000 m2 of warehouse
- 3.5 millions tons of capacity

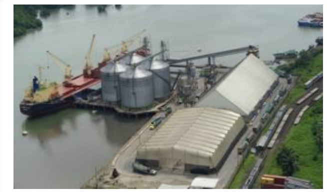
Barranquilla Port

- 25 Hectares
- Port concession until Feb. 2029
- 1.5 millions tons of capacity

Tolú Port

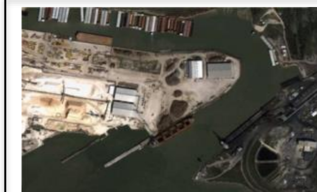
- 25 Hectares
- Public port since 2011
- 1.5 millions tons of capacity
- 31 hectares available for future expansion

Buenaventura Port



- Port Concession until 2021
- 1.1 millions tons of capacity
- 100% Bulk

Houston Port



- 11 Hectares
- 1.0 million tons of capacity

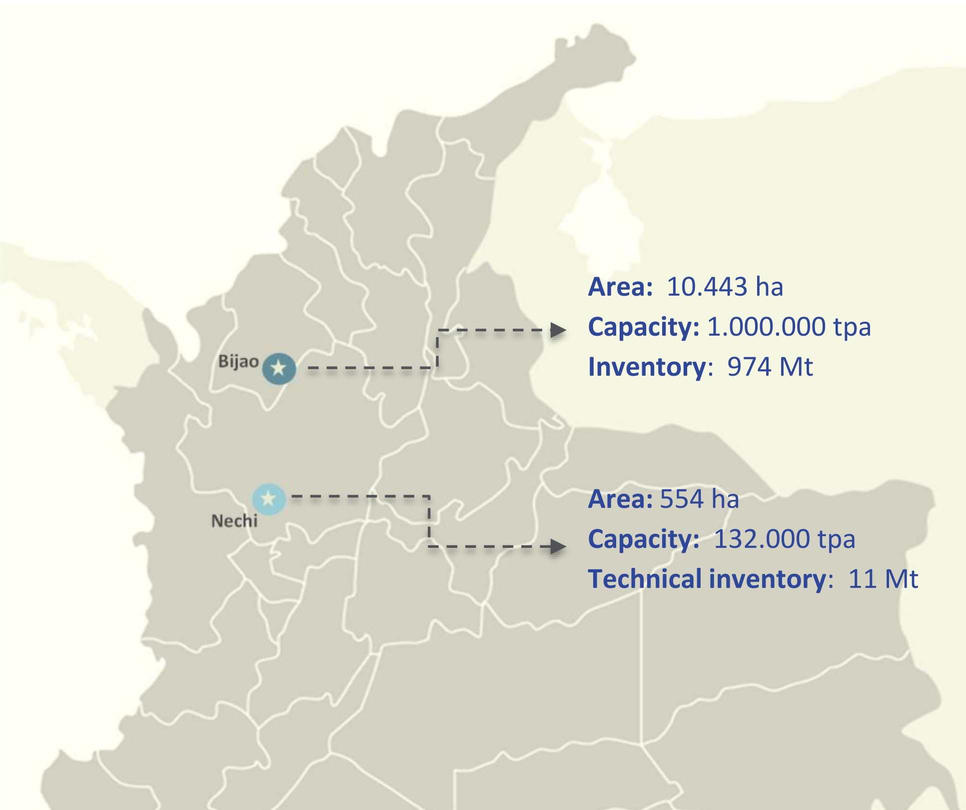
Buenavista Port

- New facility in Cartagena
- 40 hectares – In land logistics available
- Partners: SAAM (Chilean largest port operator) and ABOCOL (Fertilizing Company)
- Port is operational

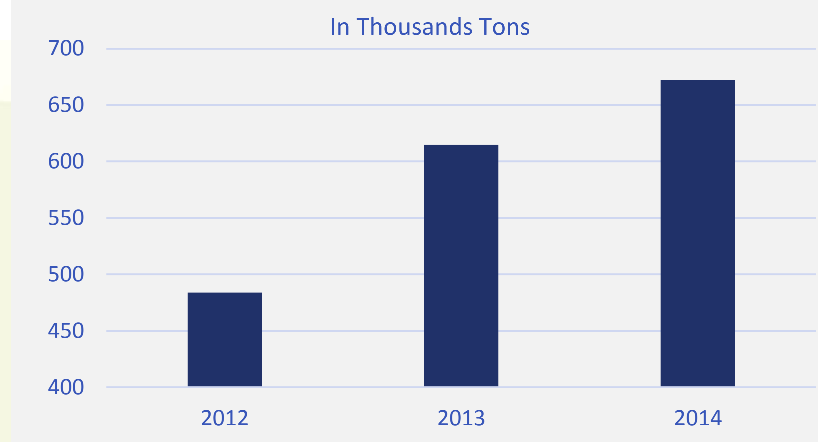
Aguadulce Port

Table of contents

Sator



Production*



- One underground mine (Nechí) and one open pit mine (Bijao).
- Five underground mines divested due to reputational risk.
- SGS GEOSTAT was retained to evaluate the mine's resources under JORC code standards
- Production domestically consumed

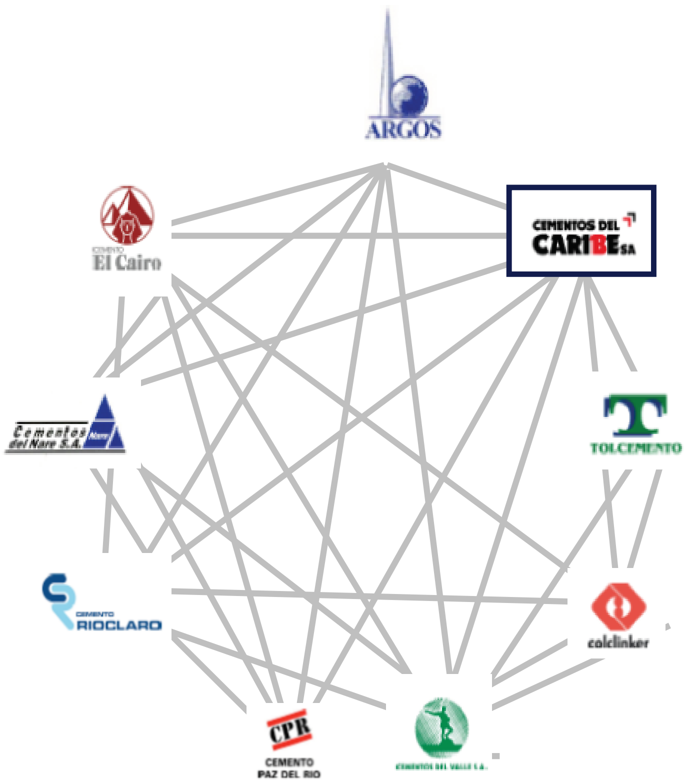
Table of contents

80 years of profitable and continuous growth

GRUPO ARGOS

2006

Holding Structure prior to 2006



After the merger of 8 cement companies

GRUPO ARGOS

70%

Cementos Argos

ARGOS

Merger of 8 cement companies under the name of Cementos Argos

Last 10 years: Path of expansion and consolidation

GRUPO ARGOS

Energy

2008

Acquisition of 24% of Celsia a diversified company that started a process of focalizing in energy.

2009

- Acquisition of controlling stake in Celsia.
- Divestment of non controlling stake in Cementos Argos. US$430 M.

2010

Celsia acquires a controlling stake in EPSA, becoming the 4th largest generator in Colombia. US$ 1 billion.

Cement and Grupo Argos

2012

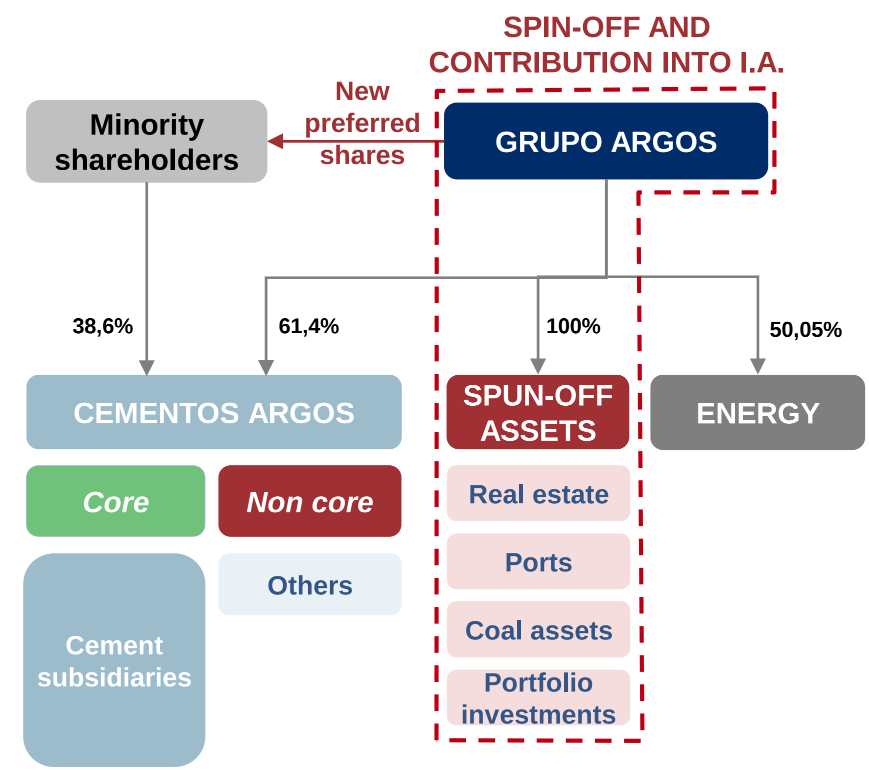


Table of contents

Potential Growth: Cement

GRUPO ARGOS

Housing Deficit

36%

4ML

 # people per house

4 → **3,5**

Decrease

2020

Infrastructure Investment

99 BL

2022

3%

GDP

US housing Prices

↑ June 2012

May 2006 → December 2013

LATAM Population

790ML

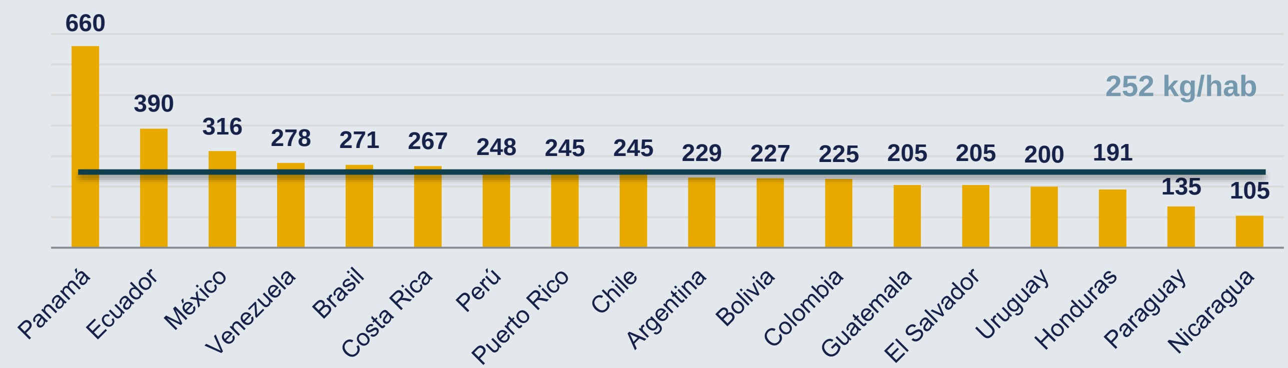
2050

↑

600ML

2010

Per Capita Consumption



Cementos Argos

GRUPO ARGOS

- Market Cap. Dec. 2013: **US$ 7.3 billion**
- Revenues Dec.2013: **US$ 2.7 billion**
- EBITDA Dec.2013: **US$ 524 million**
- Net Debt Dec.2013: **US$ 966 million**
- Portfolio Investment: **US$ 752 million**
- Exports to 40 countries
- ~7800 employees

Colombia's leader in Cement, Ready Mix Concrete and Aggregates since 1934

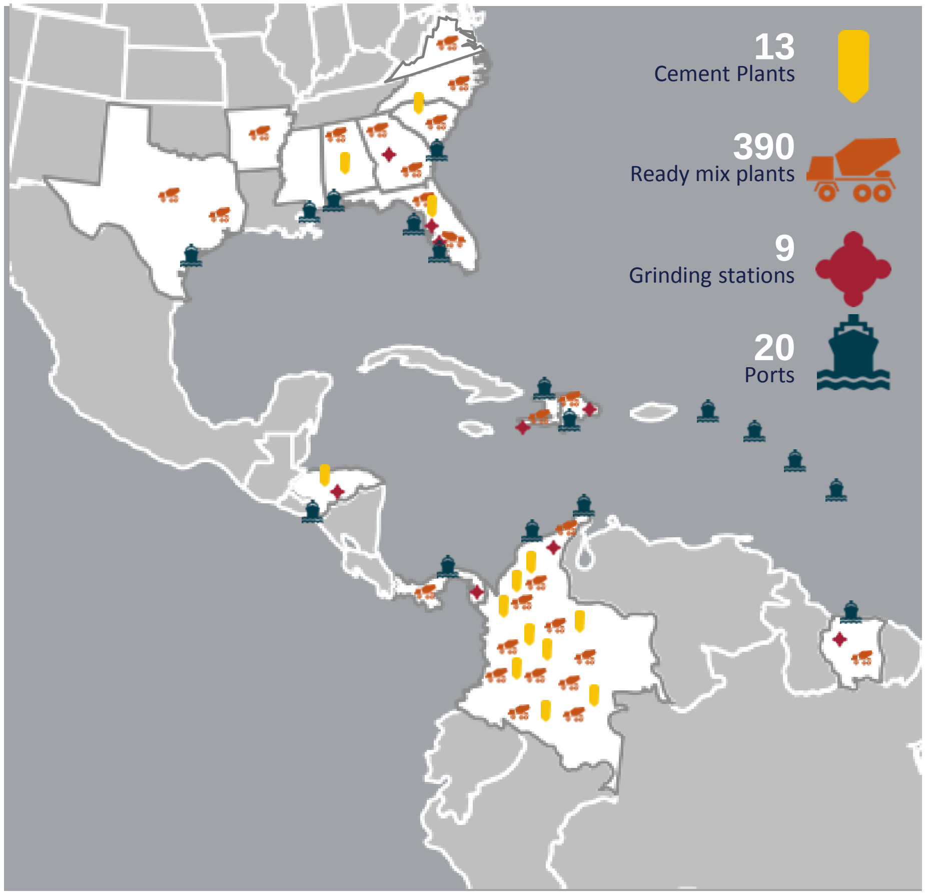
5th **Cement producer in LATAM**

3rd **Concrete producer in the US**


Cartagena Plant

Cementos Argos

GRUPO ARGOS



Colombia

Cement

- **~49% Market share**
- **Installed Capacity: 9.9 mm TPA**
- Plants: 9
- Grinding Stations: 1
- Ports: 1

Ready - mix

- **Installed Capacity: 3.5mm m^3**
- Plants: 54
- Mixers: 540

United States

Cement

- **Second largest producer of the Southeast**
- **Installed Capacity : 6.6mm TPA**
- Plants: 3
- Grinding Stations: 3
- Ports: 11

Ready - Mix

- **Third largest producer in the US.**
- **Installed Capacity: 13.1mm m^3**
- Plants: 308
- Block plants: 13

Caribbean

Operations in Panama, Haiti, Dominican Republic, Surinam, St. Maarten, St. Thomas, Antigua, Dominica and Curacao

Cement

- **1 out of 2 cement producers leaders in Panama y and the Caribbean in 2013 volumes sales**
- **Installed Capacity: 3.8 mm TPA**
- Cement Plants: 1
- Grinding Stations: 5
- Ports: 9

Ready - Mix[1]

- **Installed Capacity: 0.8 mm m^3**

Ready-mix operations in Panama and Haiti. Source: Argos, BVC.

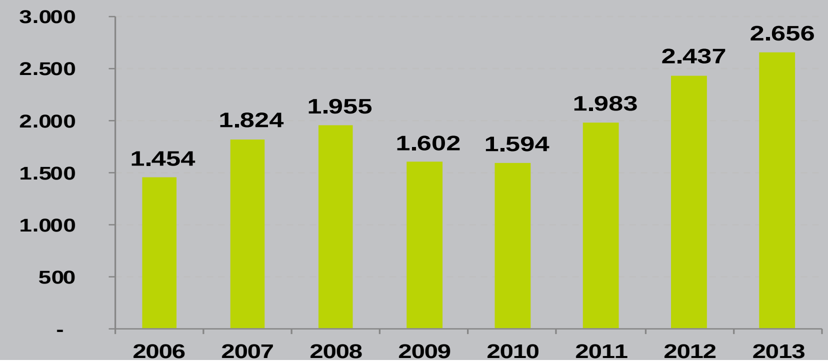
3Based on PCA data on grinding capacity in Alabama, Georgia, North Carolina and South Carolina.

Cementos Argos – Results

GRUPO ARGOS

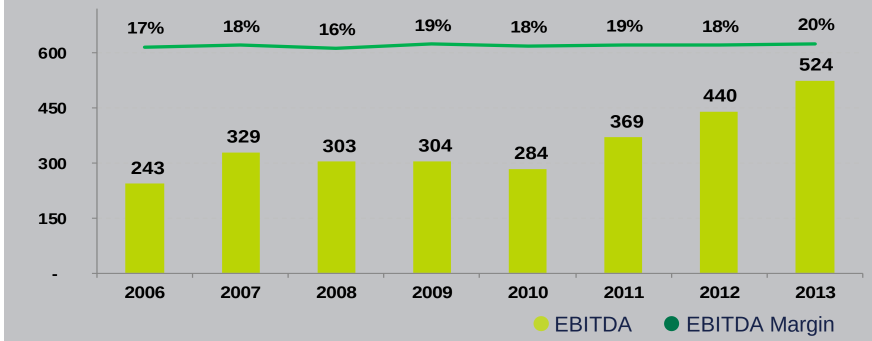
Consolidated revenues

US$ million



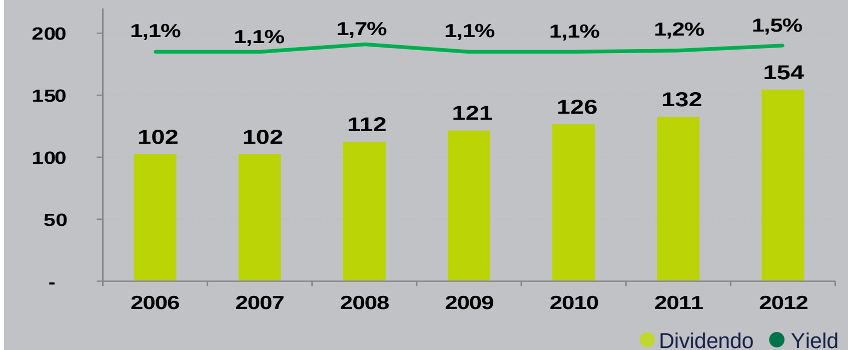
Consolidated EBITDA

US$ million



Annual dividend per share

COP$



Market Cap

US$ million

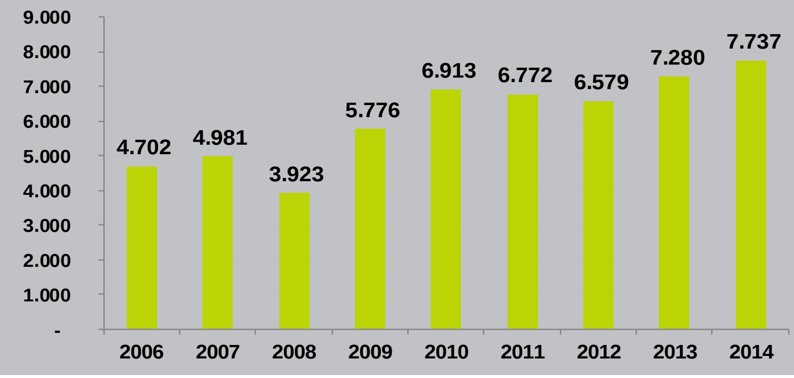


Table of contents

Potential Growth: Energy

GRUPO ARGOS

Per Capita KWH

United States	13.394
Japan	8.394
France	7.729
Germany	7.215
Chile	3.297
World	2.975
Brasil	2.384
Mexico	1.990
Latam and Caribbean	1.982
Panama	1.832
Peru	1.106
Colombia	1.012

Celsia

GRUPO ARGOS

- Revenues Dec.2013: **US$1,3 billion**
- EBITDA Dec.2013 : **US$463 million**
- Net Debt Dec.2013: **US$437 million**
- Market Cap. Dec. 2013: **US$2.2 billion**
- 1.000 employees

4º **Power generator in Colombia**

2º **Thermal power generator**

5º **Energy distributor in Colombia**

Barranquilla Plant, Gas powered CC 640 MW

Celsia – Geographic Coverage

Power generation

- 2,312 MW installed capacity
- 21 plants in operation
- 49% hydro, 49% thermo and 2% Eolic
- 9,645 GWh-year (10% of Colombia in 2013)
- 487MW (+28%) in ongoing and under development projects

Transmission

- 274 km 220 kV power lines
- Seven 220 kV substations

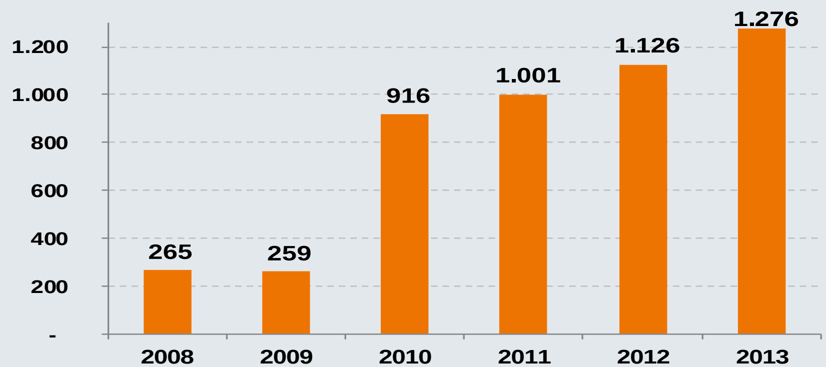
Distribution

- +525,000 clients
- 1,610 GWh supplied
- 4.0% of Colombia's demand
- 18,033 km of 110 kV and 13.5 kV power lines
- Effectiveness in collection: 99.7%
- Losses level: 9.73%

Celsia – Geographic Coverage

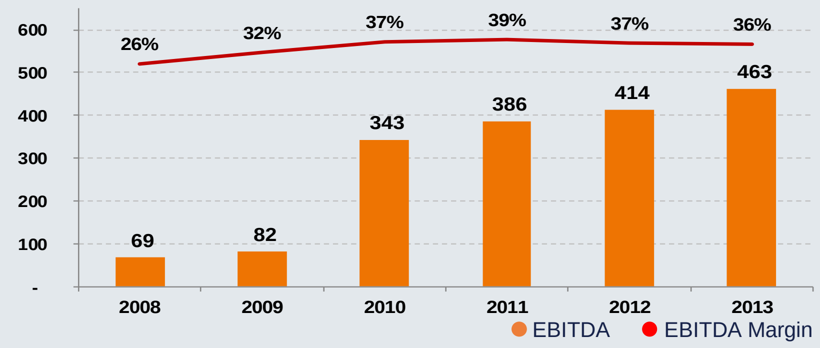
Consolidated revenues

US$ million



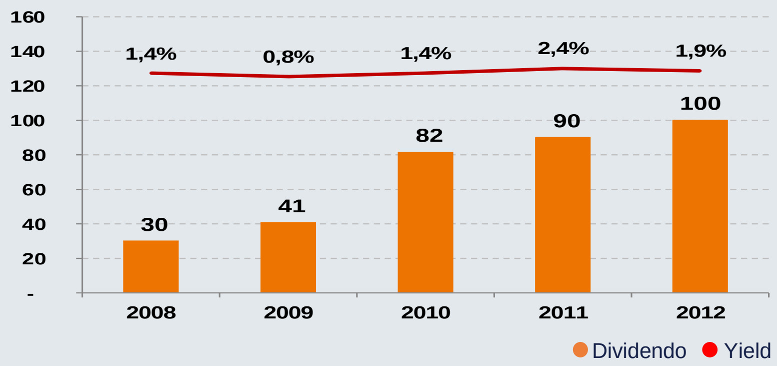
Consolidated EBITDA

US$ million



Annual dividend per share

COP$



Market Cap

US$ million

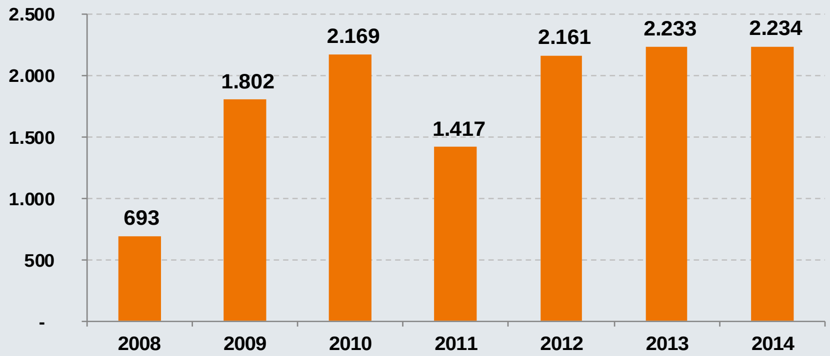


Table of contents

GRUPO ARGOS

Grupo Sura

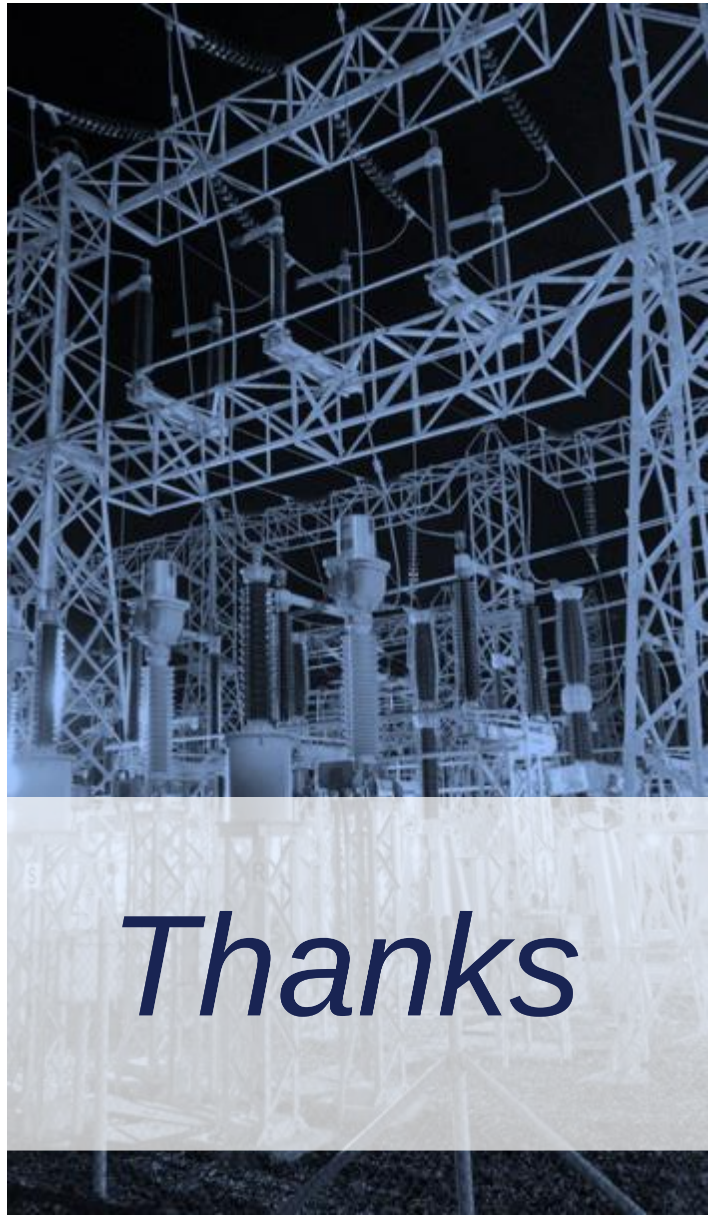
GRUPO ARGOS

- Market Cap. Dec. 2013: **US$ 10.7 billion**
- Revenues Dec.2012: **US$ 7.4 billion**
- Net Income Dec.2012: **US$ 309 million**
- BVC, ADR level I y LATIBEX

Grupo Nutresa

- Market Cap. Dec. 2013: **US$ 6.6 billion**
- Revenues Dec.2013: **US$ 3.1 billion**
- EBITDA Dec.2013: **US$ 432 million**
- Presence in 14 countries
- Product sold in 70 countries
- ~31.650 employees

Colombia's leading processed food company and one of the top ten regional players in the Latin American food sector. Its Brands and market share are very strong.



Thanks

GRUPO ARGOS