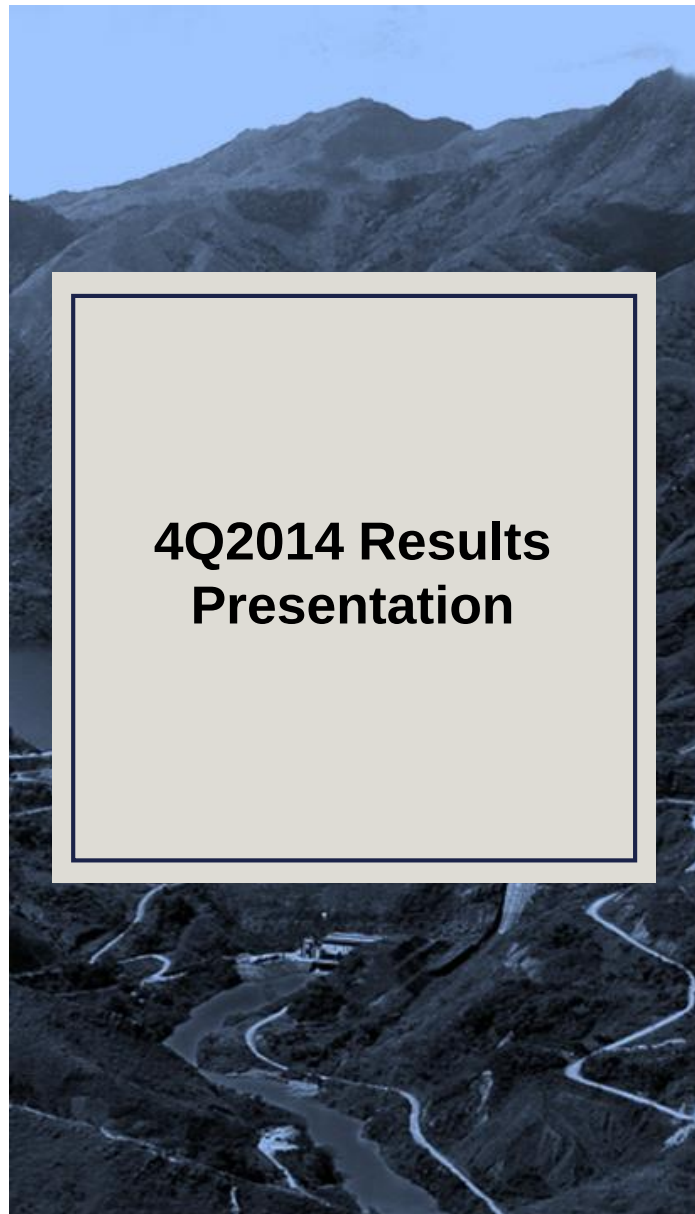




4Q2014 Results Presentation





DISCLAIMER

This document contains forward-looking statements relating to GRUPO ARGOS and its subsidiaries based upon management projections.

These projections reflect GRUPO ARGOS' opinion on future events that may be subject to a number of risks, uncertainties and assumptions. Various factors may cause actual results to differ from those expressed herein.

Argos assumes no obligation to update or correct the information contained in this presentation.

Highlights

17% Revenues growth

9% Ebitda growth

29% Net Profit growth



8% cement and 18% ready mix concrete increase in volumes



Closed the acquisition of assets in Panamá and Costa Rica



Began construction works on its Aguadulce port



Strategic alliance with Concreto

Consolidated Results



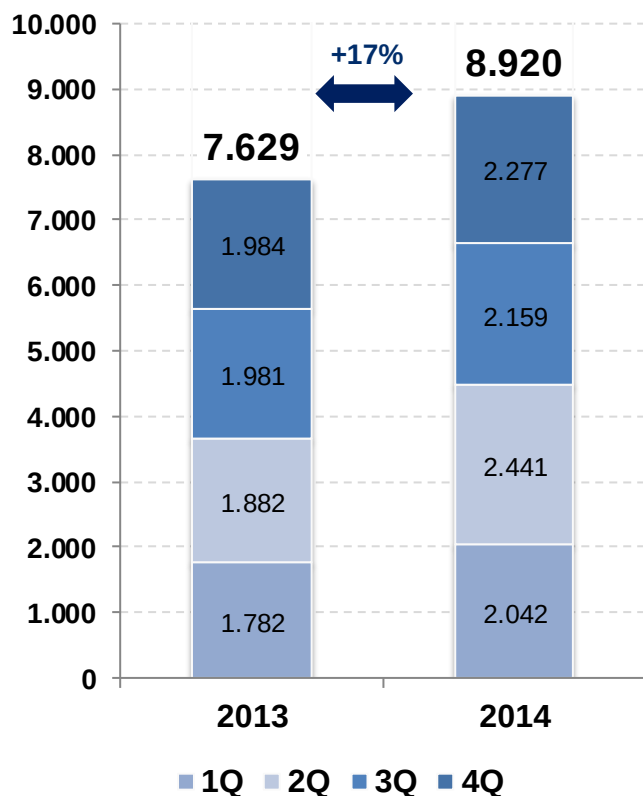
	4Q			Jan. - Dec.			Jan. - Dec. Normalized		
<i>Billion COP\$</i>	2014	2013	Var. (%)	2014	2013	Var. (%)	2014	2013	Var. (%)
Revenues	2.277	1.984	15	8.920	7.629	17	8.662	7.572	14
Costs & SG&A	2.007	1.721	17	7.403	6.282	18	7.182	6.233	15
Operating Profit	270	263	3	1.517	1.347	13	1.480	1.339	11
EBITDA	403	428	-6	2.072	1.907	9	2.029	1.899	7
EBITDA Margin (%)	17,7	21,6		23,2	25,0		23,4	25,1	
<i>Million US\$</i>									
Revenues	1.047	1.037	1	4.472	4.082	10	4.332	4.052	7
Costs & SG&A	923	900	3	3.711	3.361	10	3.592	3.335	8
Operating Profit	124	137	-10	761	721	6	740	717	3
EBITDA	188	224	-16	1.047	1.023	2	1.015	1.016	-0
EBITDA Margin (%)	18,0	21,6		23,4	25,1		23,4	25,1	

Financial Results



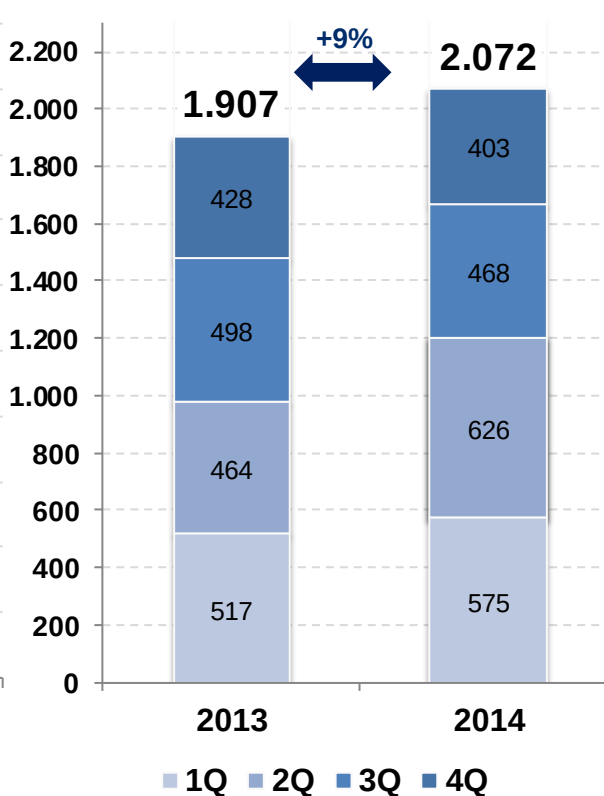
Revenues

COP\$ Billion

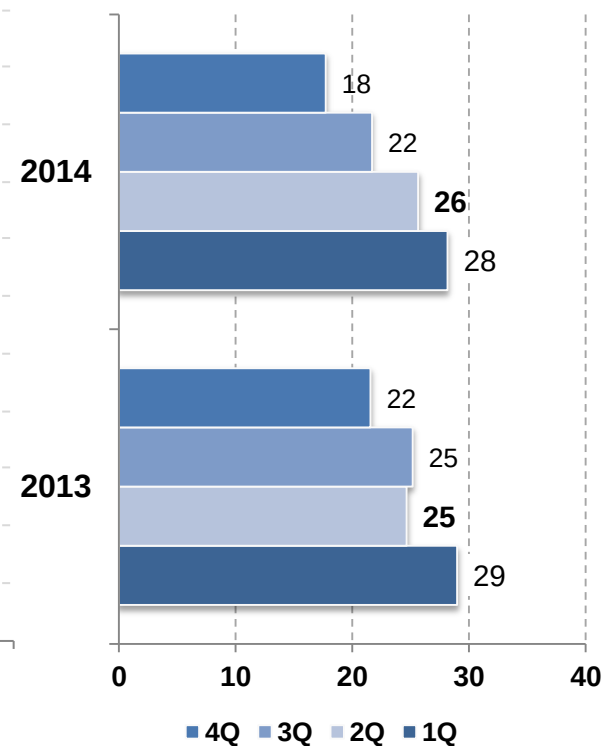


EBITDA

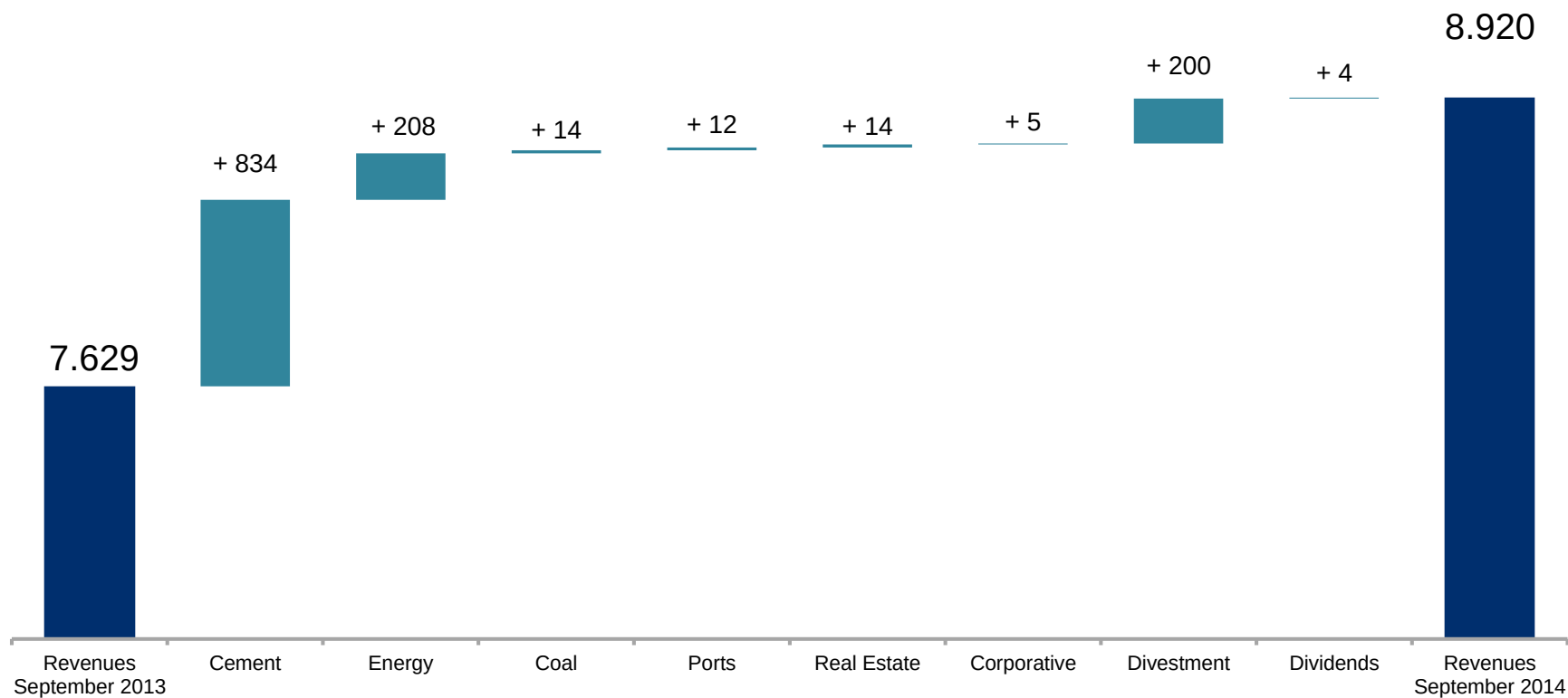
COP\$ Billion



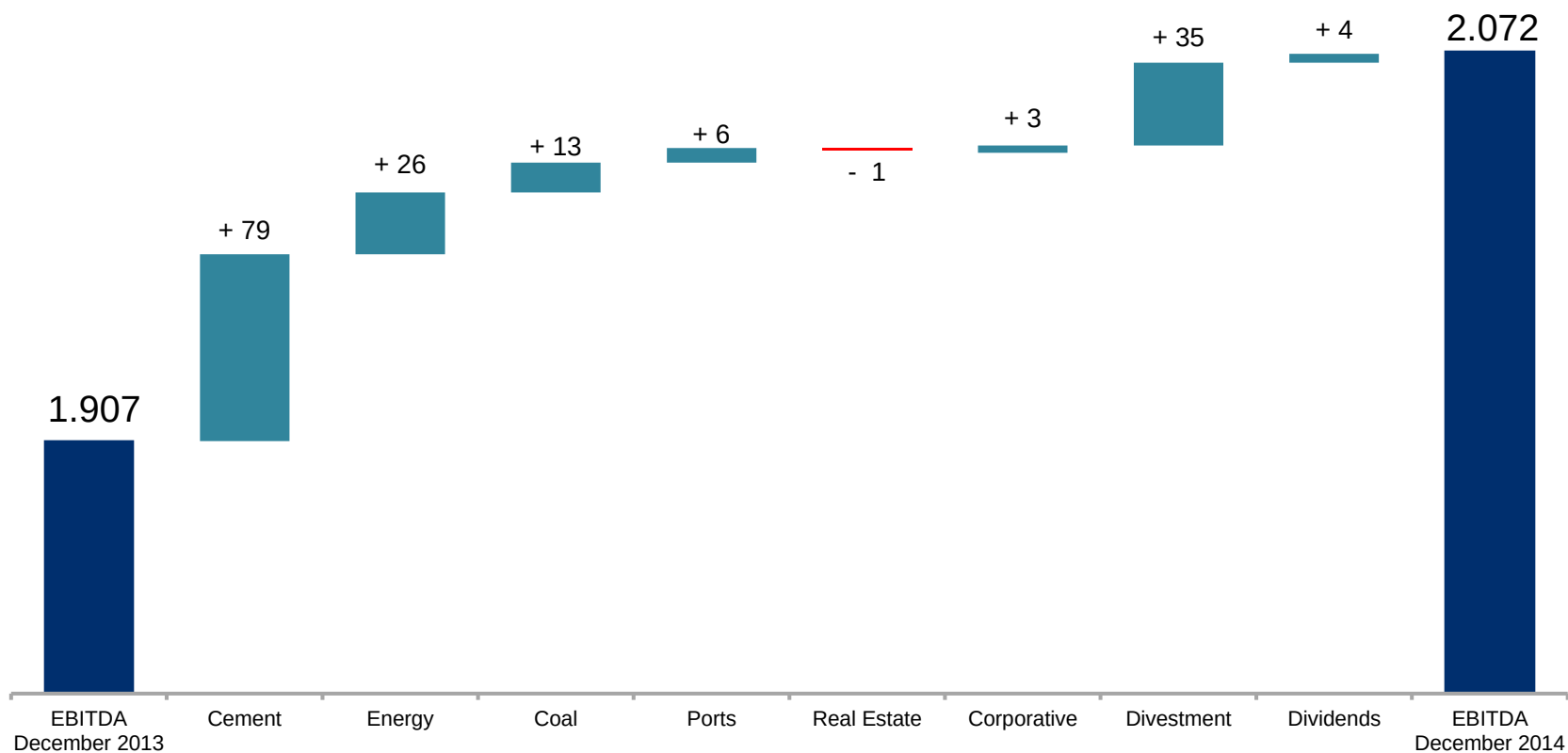
EBITDA margin (%)



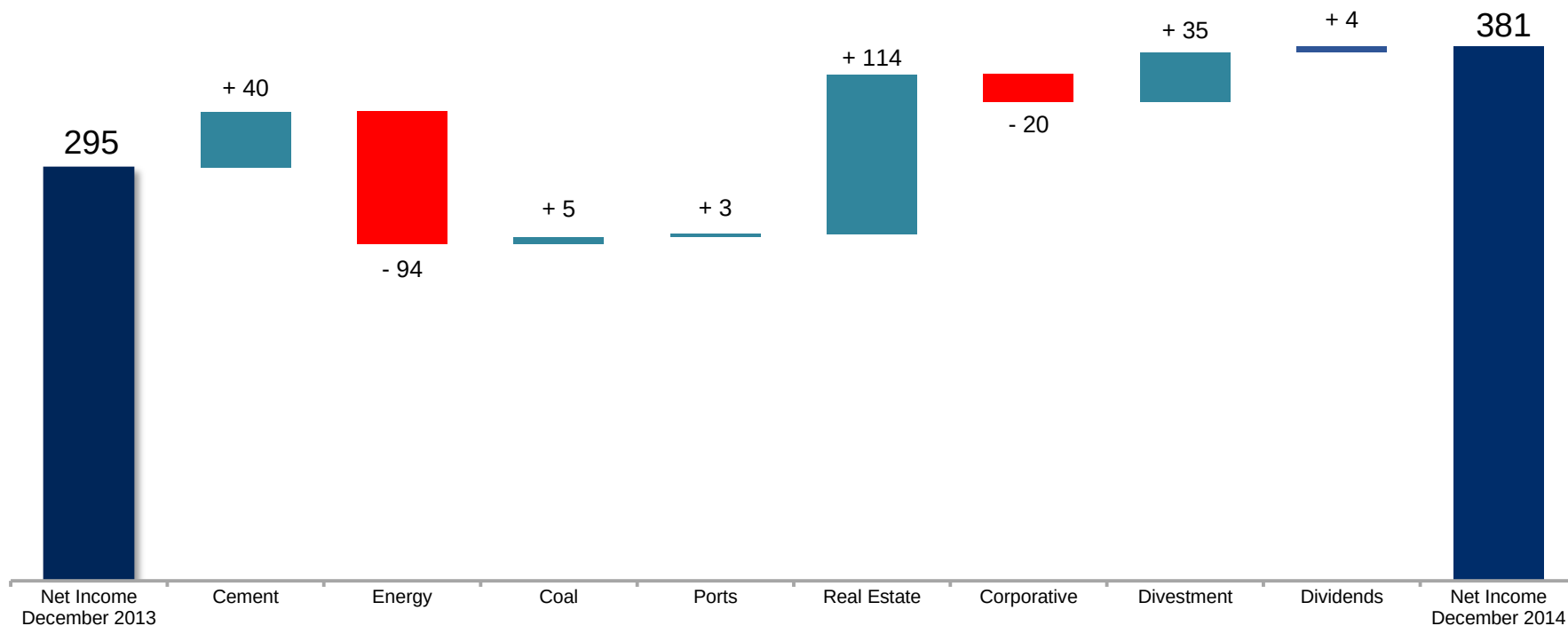
Consolidated Results- Renevues



Consolidated Results - EBITDA



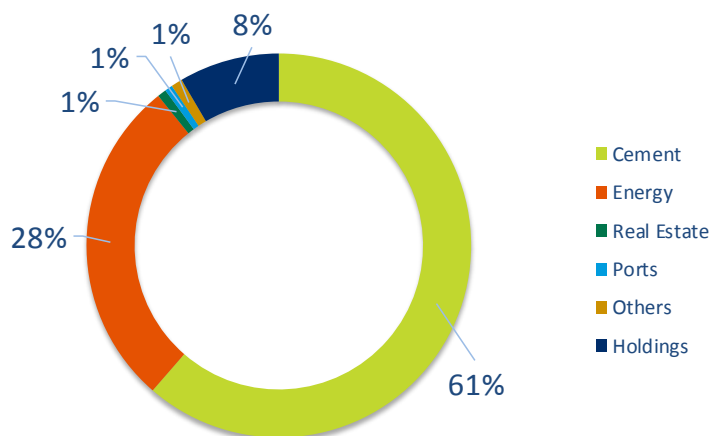
Consolidated Results – Net Income



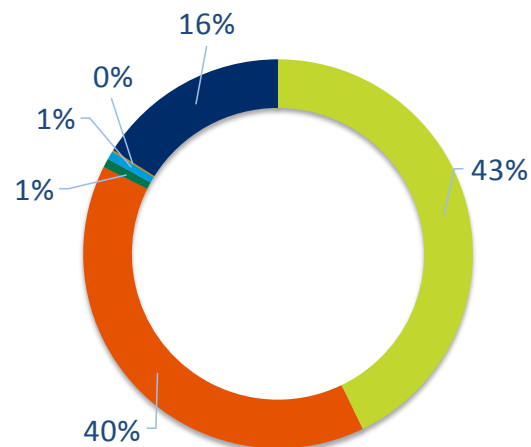
Business Results

Million COP\$	Cement	Var.	Energy	Var.	Real Estate	Var.	Ports	Var.	Others	Var.	Holdings	Var.	Elimination	Consolidated	Var.
Revenues	4.253	16%	1.928	10%	51	9%	45	22%	66	35%	584	72%	-285	6.643	18%
Gross Income	987	20%	734	15%	38	11%	13	54%	7	384%	370	27%	-234	1.915	20%
Gross Margin	23,2%		38,0%		74,0%		28,9%		9,9%		63,3%			28,8%	
EBIT	503	10%	636	15%	14	-25%	7	101%	-2	84%	299	26%	-209	1.247	15%
EBIT Margin	11,8%		33,0%		26,9%		15,3%		-3,7%		51,1%			18,8%	
EBITDA	805	8%	742	14%	14	-23%	13	37%	3	124%	302	26%	-210	1.669	13%
EBITDA Margin	18,9%		38,5%		27,9%		28,6%		4,0%		51,6%			25,1%	
Net Income	218	69%	171	-17%	94	660%	-0	99%	-9	31%	229	28%	-371	332	73%
Net Margin	5,1%		8,9%		182,2%		-0,1%		-13,4%		39,3%			5,0%	

Revenues

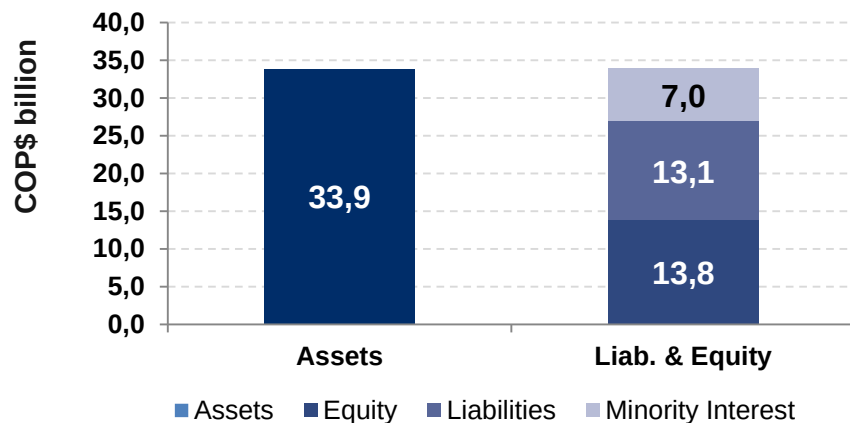


EBITDA

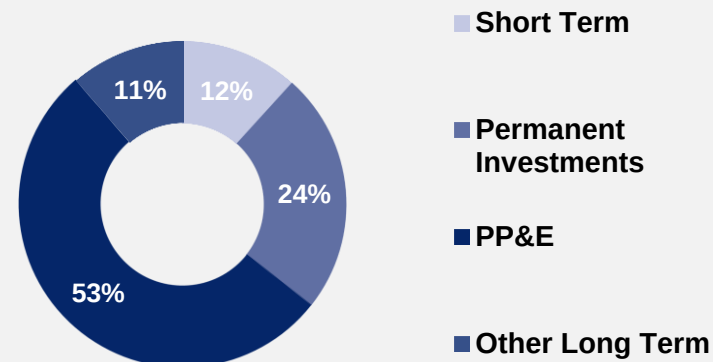


Consolidated Balance Sheet Sep.2014

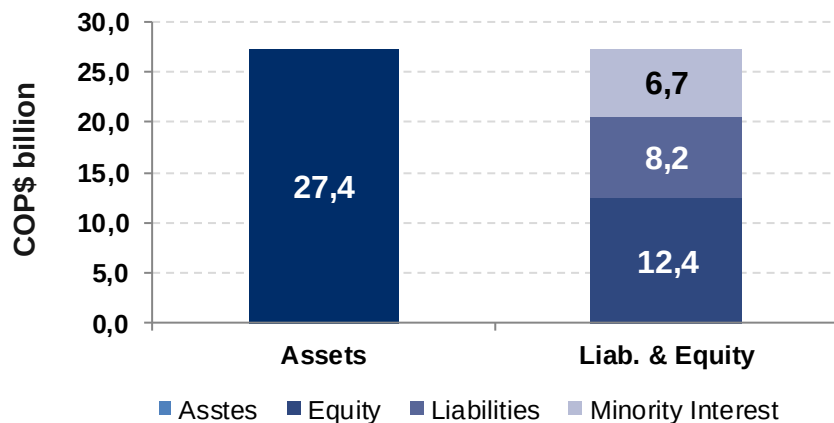
December 2014



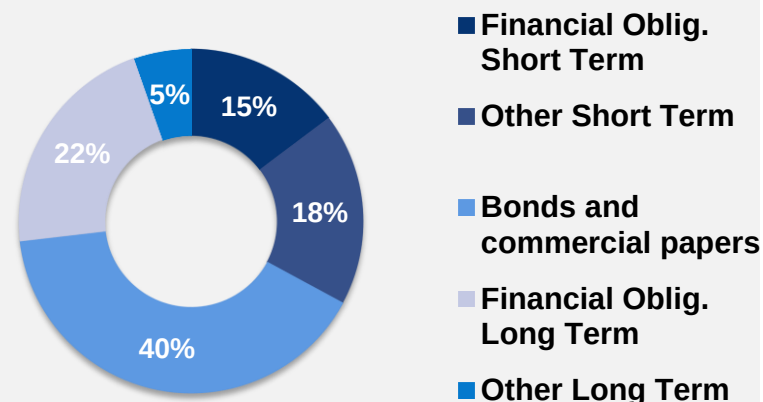
Assets



December 2013



Liabilities



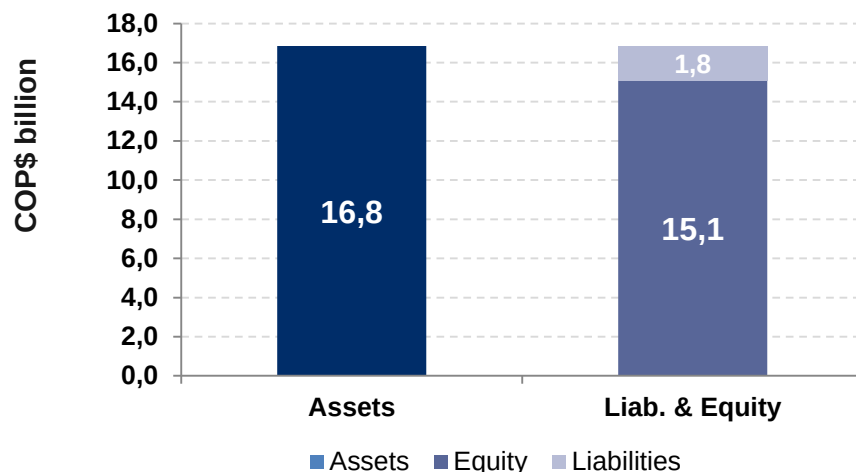
Non-Consolidated Results



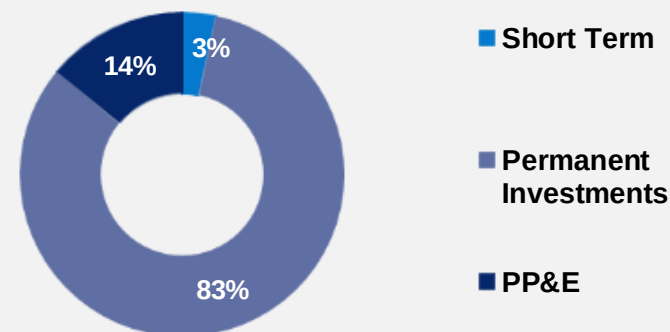
	4Q			Jan. - Dec.			Jan. - Dec. Normalized		
<i>Billion COP\$</i>	2014	2013	Var. (%)	2014	2013	Var. (%)	2014	2013	Var. (%)
Revenues	62	137	-55	694	517	34	467	396	18
Costs & SG&A	40	36	11	354	160	121	139	111	25
Operating Profit	22	101	-78	340	357	-5	328	285	15
EBITDA	25	102	-75	348	360	-3	335	287	17
EBITDA Margin (%)	40,3	74,5		50,1	69,6		71,7	72,5	
<i>Million US\$</i>									
Revenues	29	72	-60	354	277	28	2.343	212	1.005
Costs & SG&A	19	19	NA	181	86	111	697	59	1.074
Operating Profit	10	53	-81	173	191	-9	1.646	153	979
EBITDA	12	53	-77	178	193	-8	168	154	9
EBITDA Margin (%)	40,3	74,5		0,5	69,6		0,1	72,5	

Non-Consolidated Balance Sheet Dec.2014

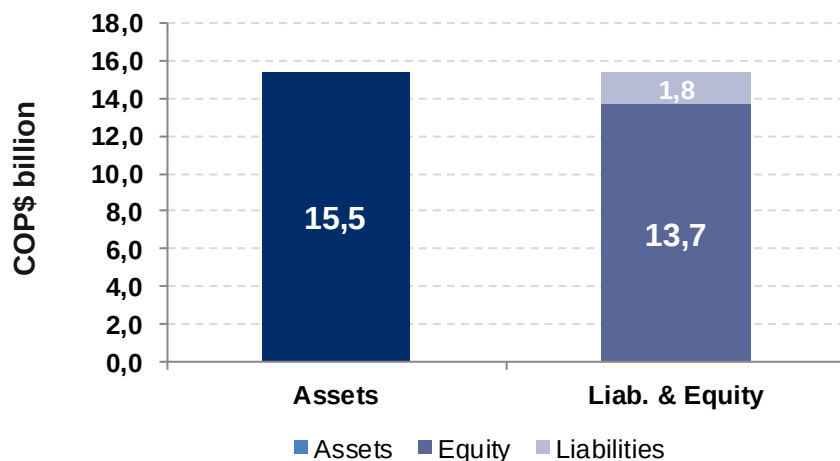
December 2014



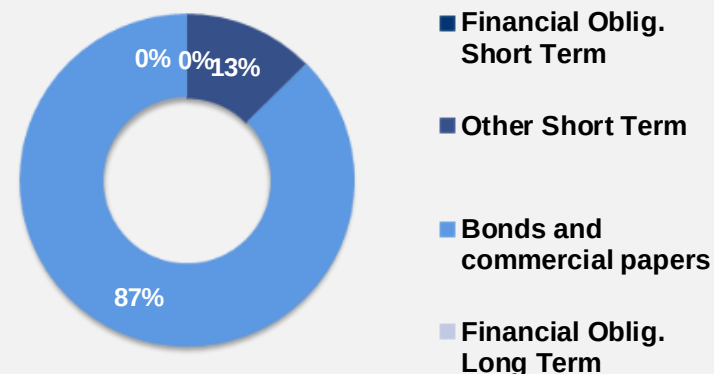
Assets



December 2013



Liabilities





Cement Business



GRUPO ARGOS

Highlights

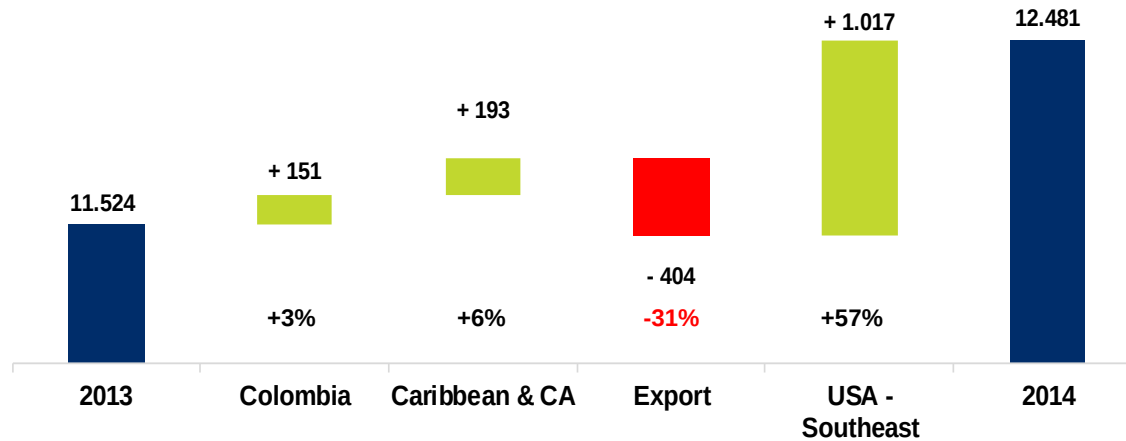


Atlanta Hawks stadium

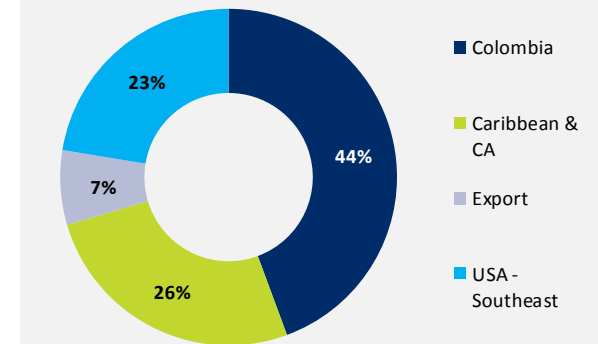
The last quarter of the year, the organization reported 51% growth in cement shipments compared to the same period in 2013.

Jan – Dec Volumes

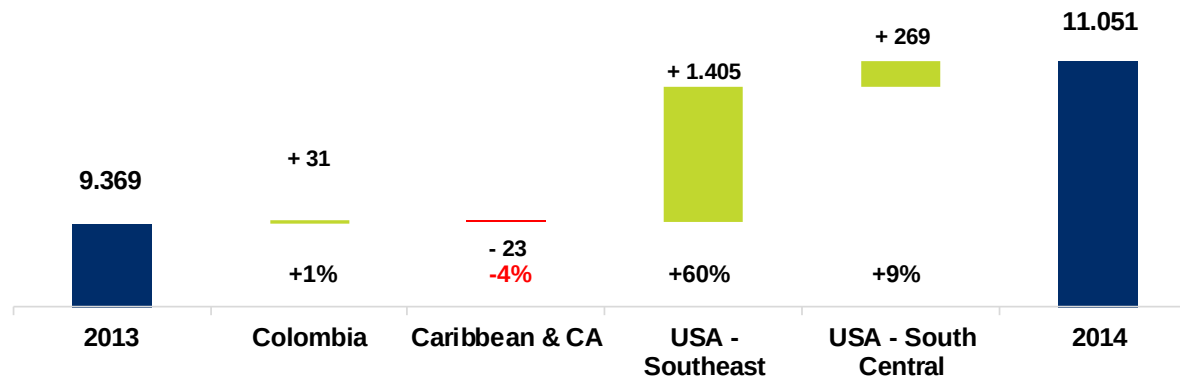
Cement



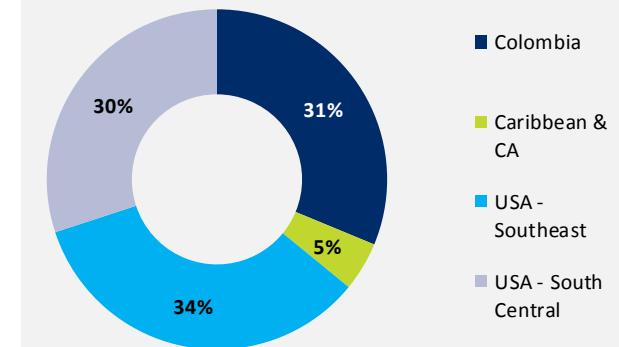
Cement sales



Ready mix concrete



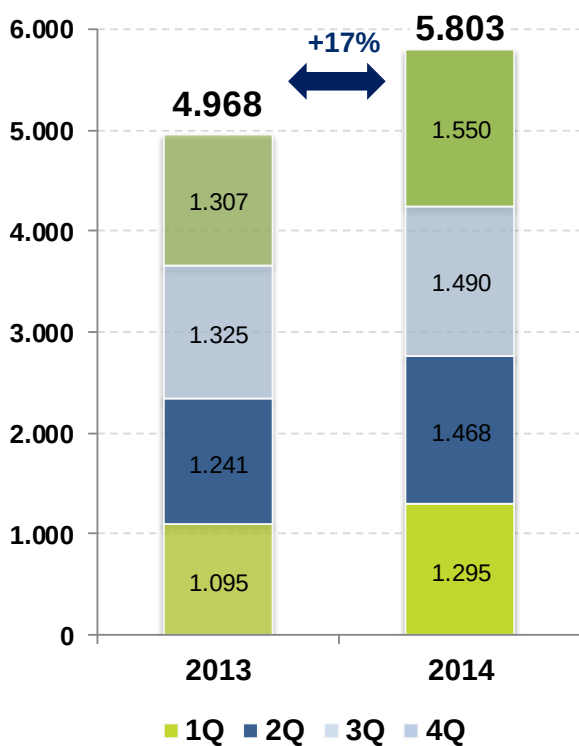
Concrete sales



Financial Results

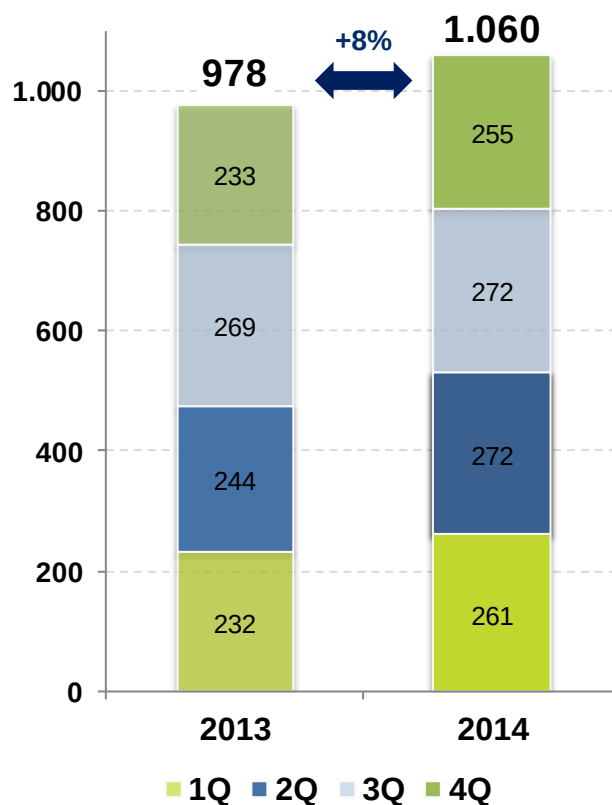
Revenues

COP\$ Billion

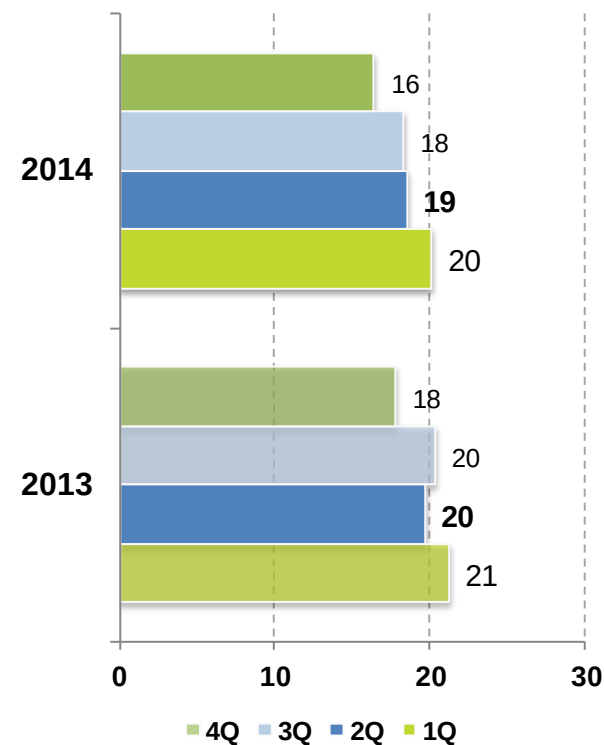


EBITDA

COP\$ Billion



EBITDA margin (%)





Energy Business



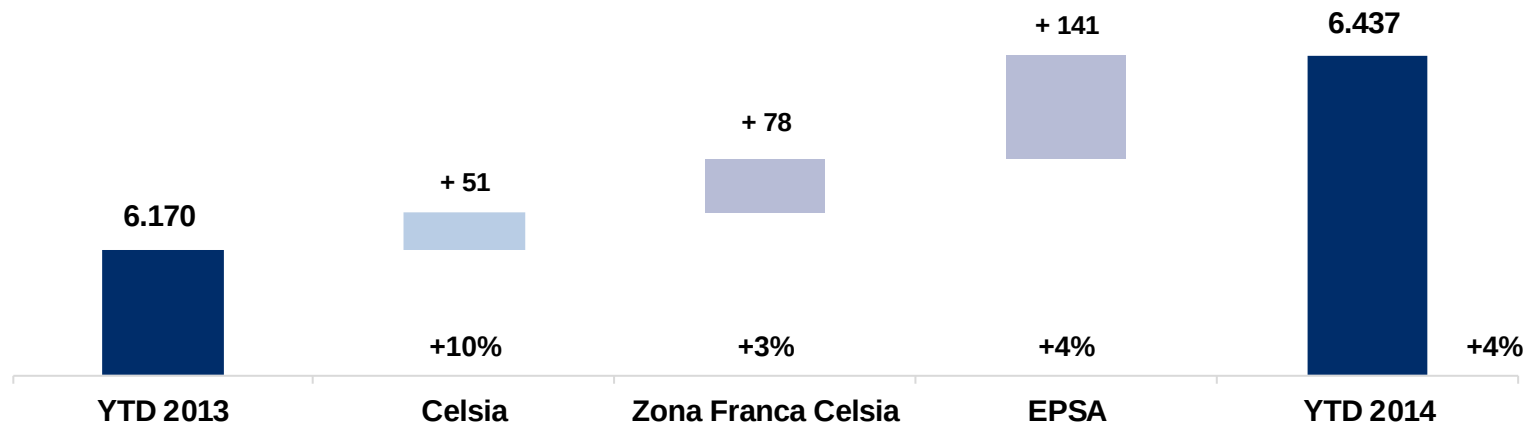
GRUPO ARGOS



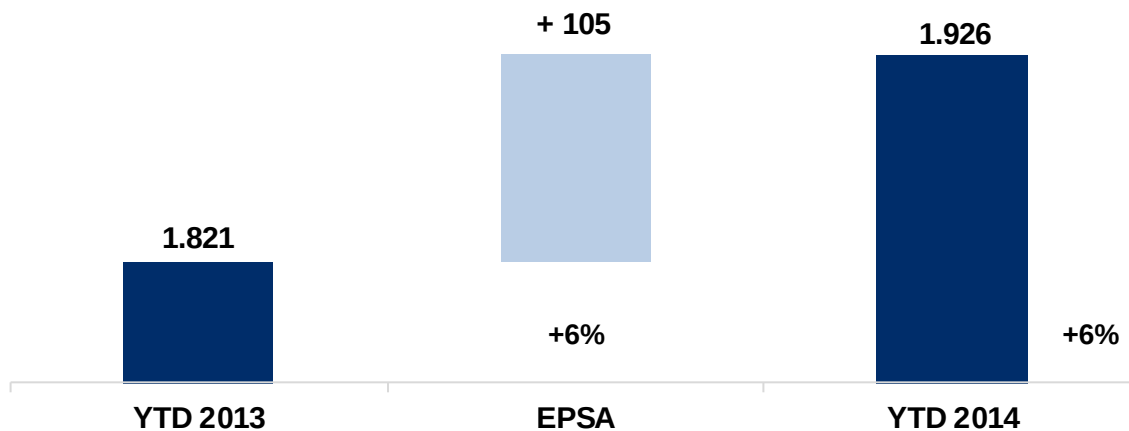
On December 2nd, Celsia closed the acquisition of energy assets in Panama and Costa Rica.

Jan. – Dec. Volumes Gx and Dx

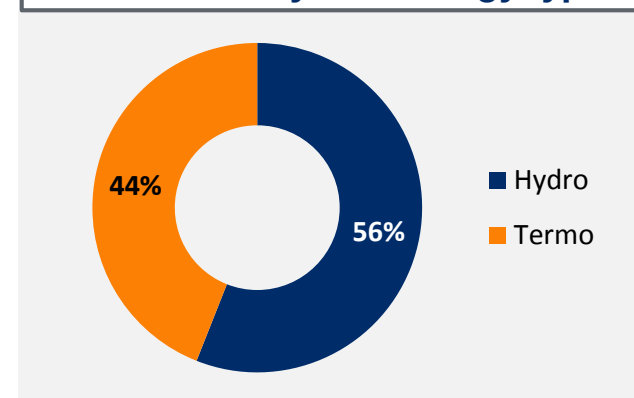
Generated Energy in GWh



Energy end-user sales in GWh



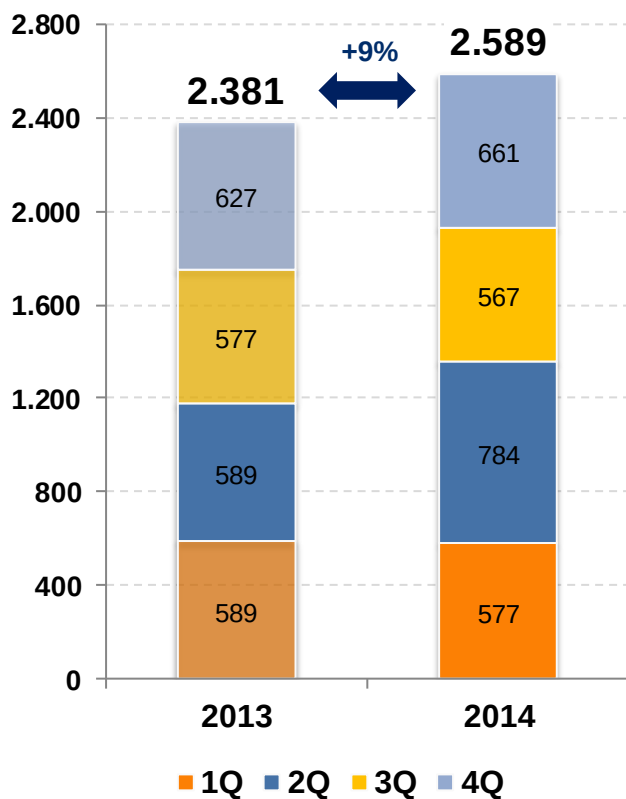
Generation by technology type



Financial Results

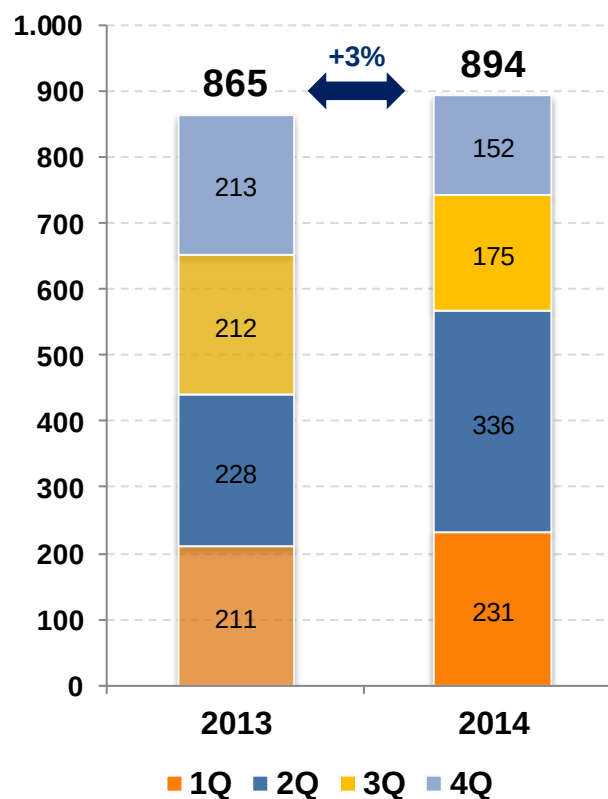
Revenues

COP\$ Billion

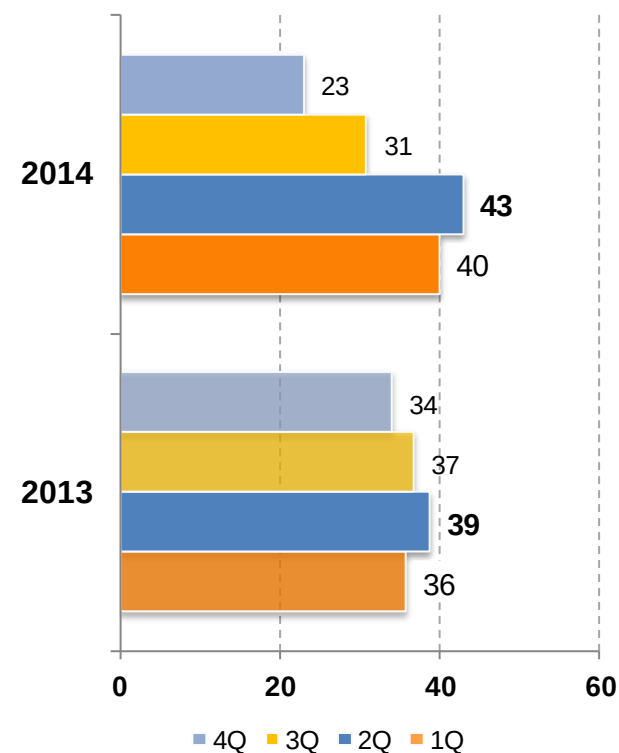


EBITDA

COP\$ Billion



EBITDA margin (%)





Real Estate Business



GRUPO ARGOS

In December 2014, Grupo Argos reached an agreement with Conconcreto to jointly develop their property rental strategy, through the contribution of certain assets that enable the composition of a portfolio focused on development and operation.



Shared Principles

- Organizational culture
- Human resources
- Internationalization
- Technical leadership and innovation
- Corporate Governance and sustainability

Why

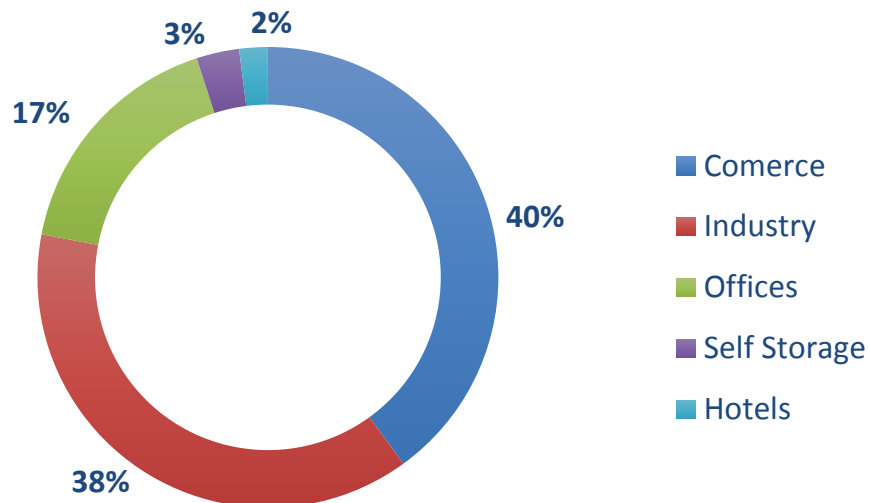
- Know-How : 7 years in the rental-properties business
- Experienced team in the operation and management of real estate assets
- Competitive costs
- Strong brand

Premises

- Grupo Argos will continue to developing land.
- Grupo Argos will not be involved in construction, but will assume construction risk.
- The fund may acquire projects developed by third parties.

Highlights

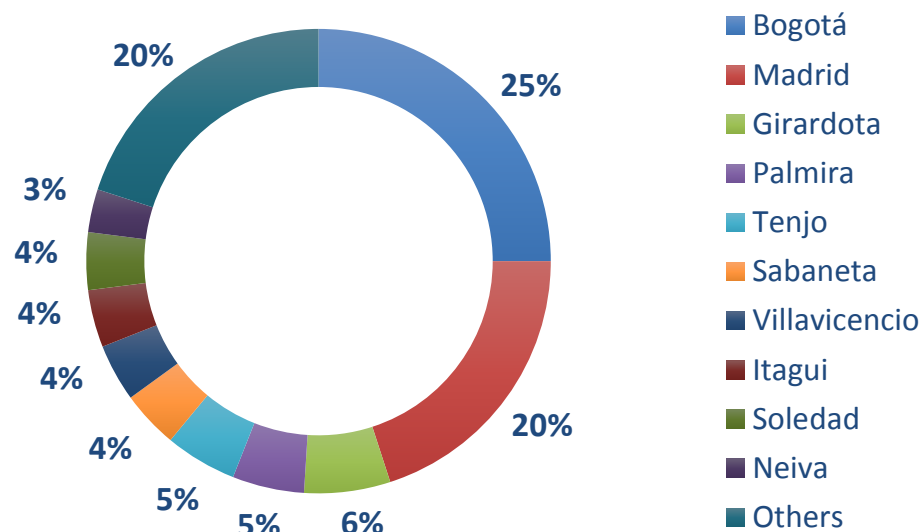
Breakdown by Type of Property



Current

GLA: 437,863
AUM: USD 600 MM

Breakdown by Geography



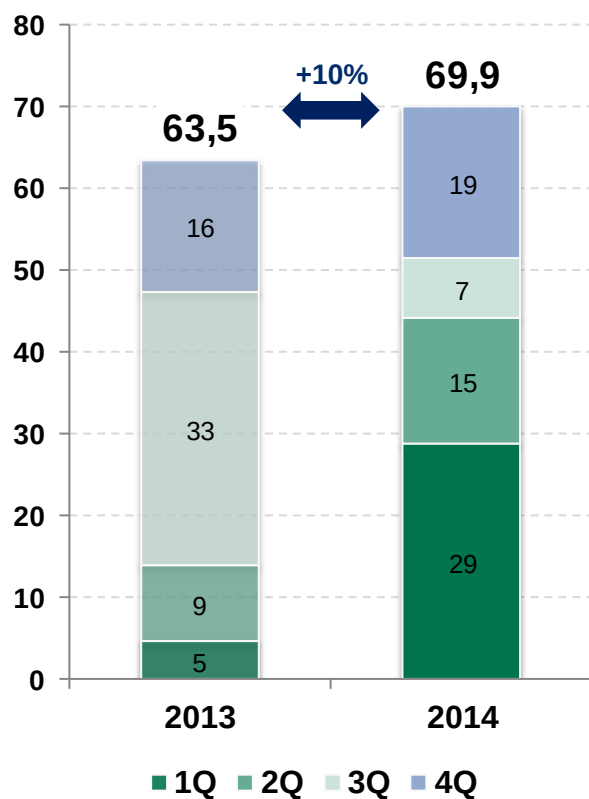
4-year target

GLA: 700,000
AUM: USD 1200 MM

Financial Results

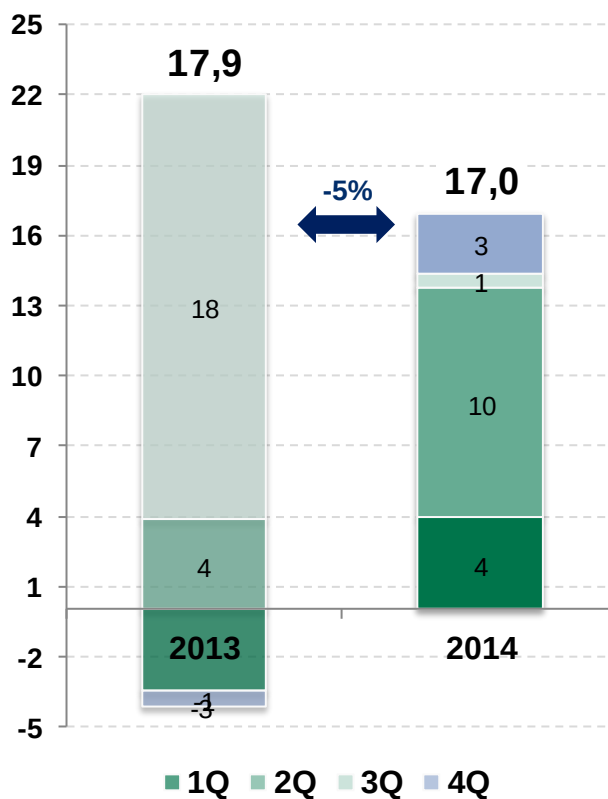
Revenues

COP\$ Billion

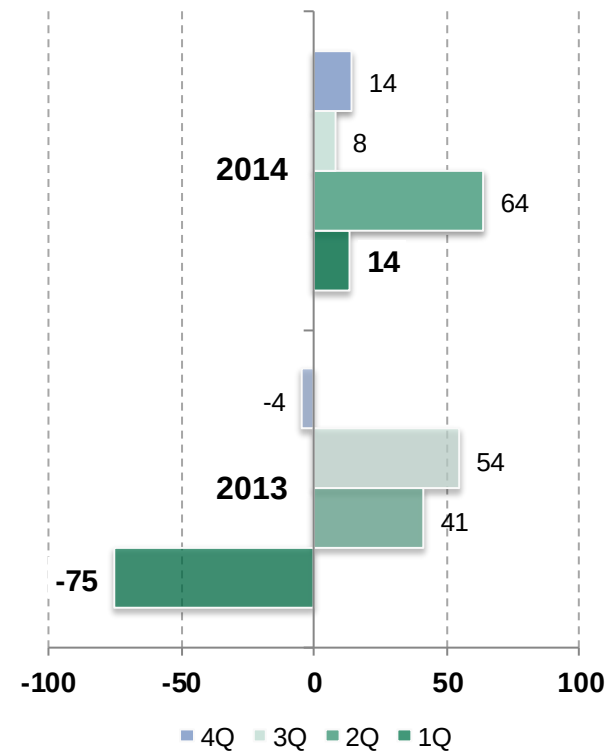


EBITDA

COP\$ Billion



EBITDA margin (%)





Ports Business



GRUPO ARGOS

Highlights

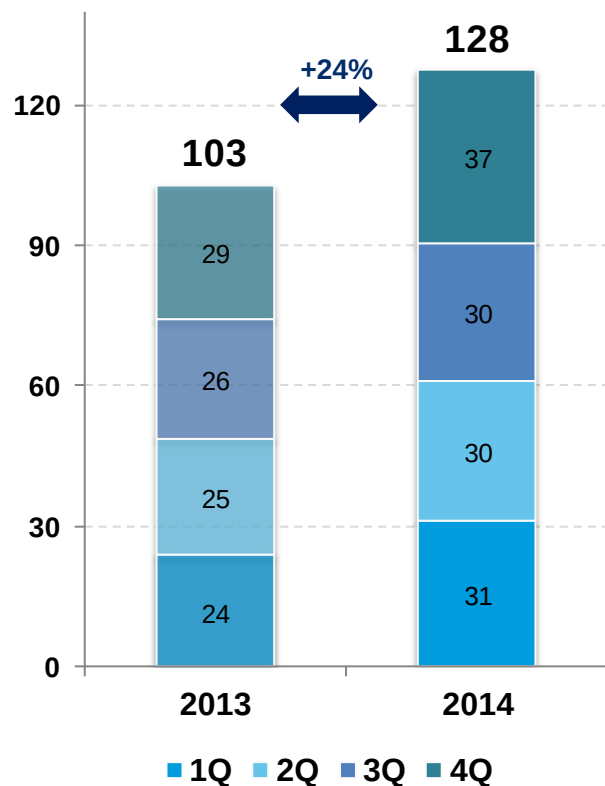


During the last quarter, the Company completed the 21 kilometer road to the new Aguadulce terminal in Buenaventura and began construction works on-site. Works are expected to be completed by 2016.

Financial Results

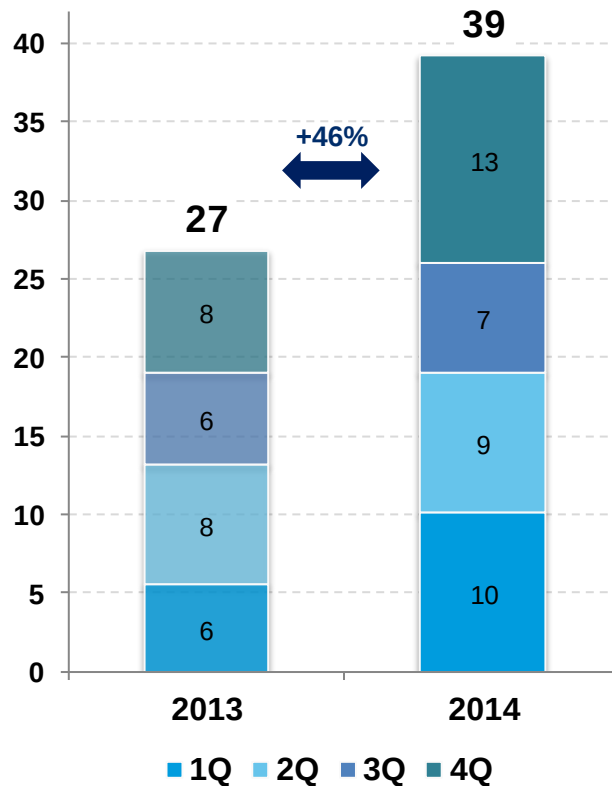
Revenues

COP\$ Billion

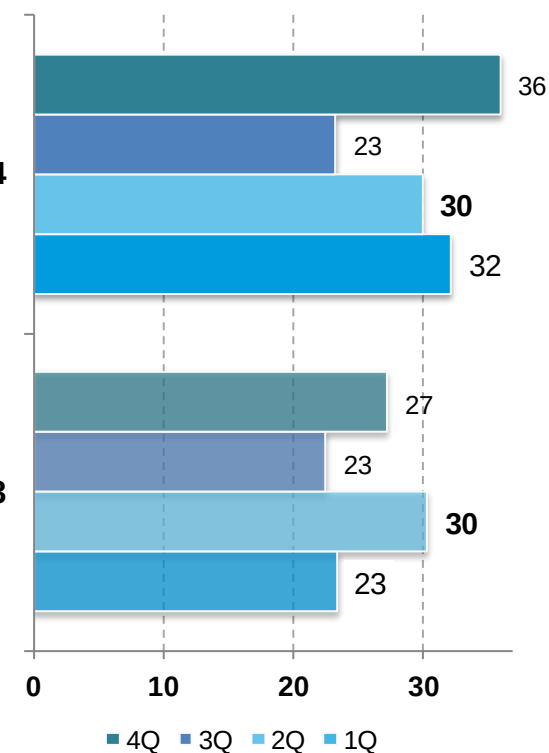


EBITDA

COP\$ Billion

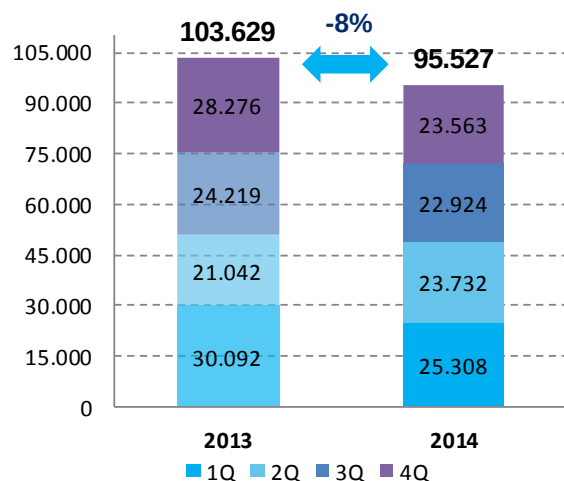


EBITDA margin (%)

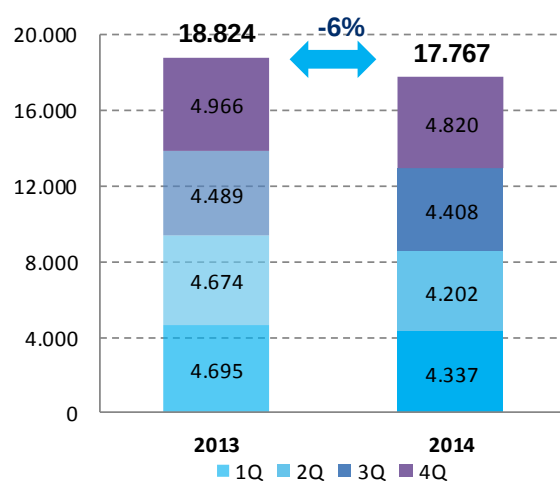


Operational Results

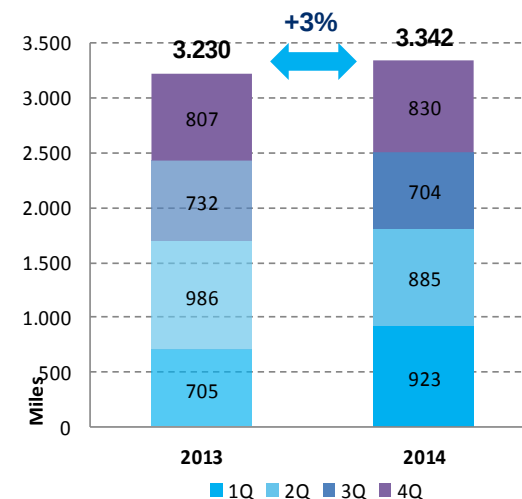
Containers throughput



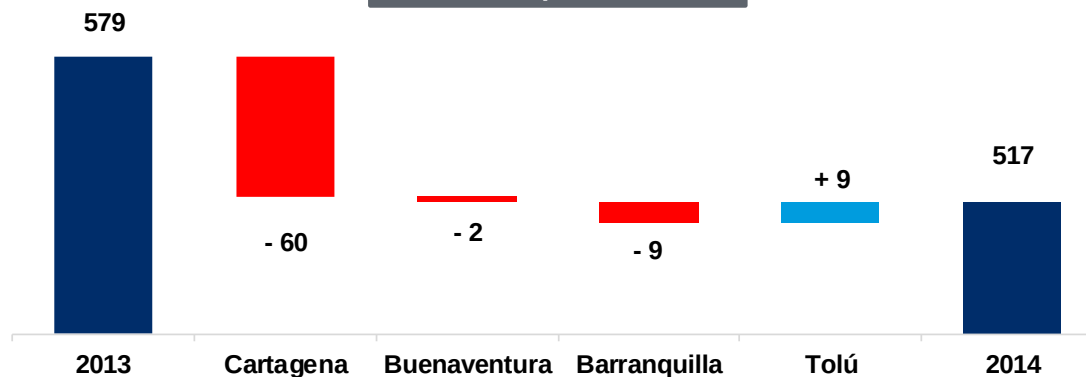
of containers Imp & Exp



Bulk – General cargo in tons



of ships moved



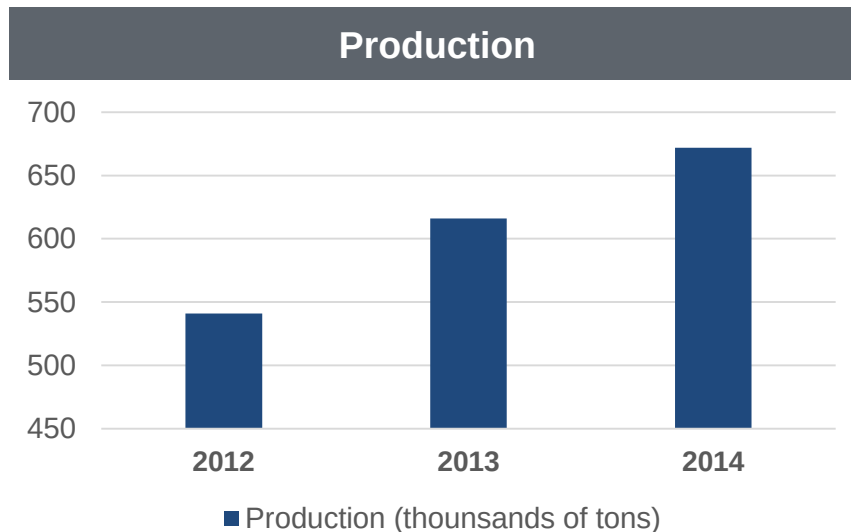


Coal Business



GRUPO ARGOS

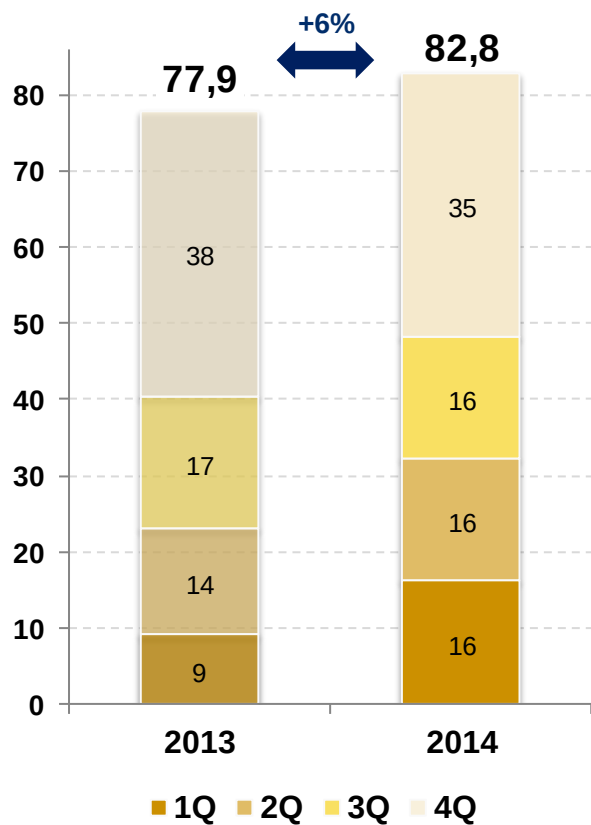
- Continuing to execute its strategic plan, in December Sator closed the deal to sell its Amagá operation to a local player.
- This transaction marks the end of the underground mining divestment process.



Financial Results

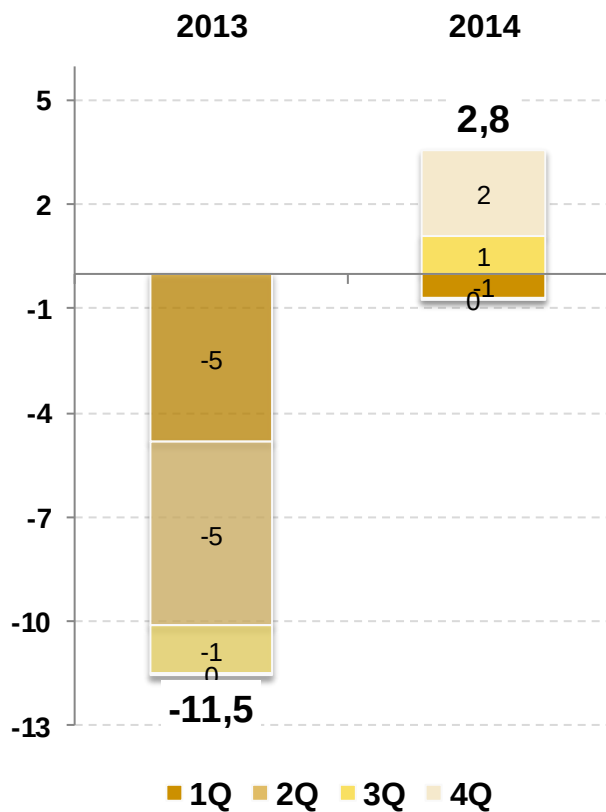
Revenues

COP\$ billion

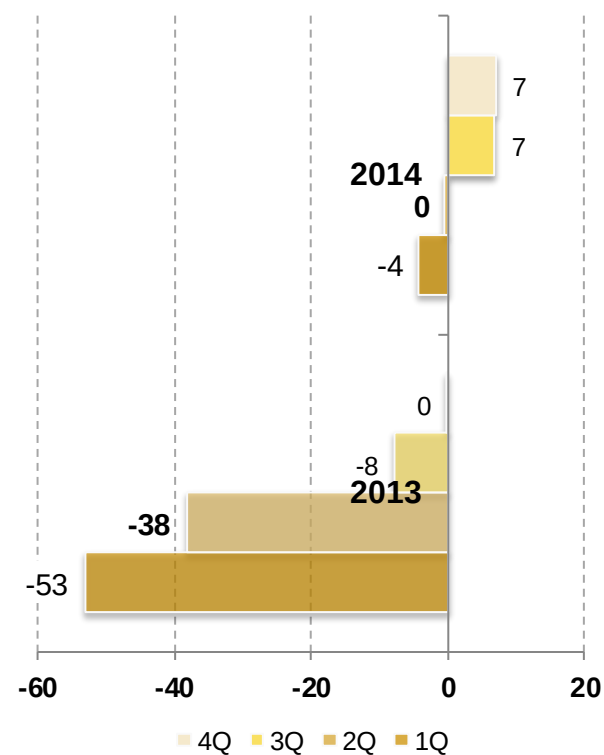


EBITDA

COP\$ billion

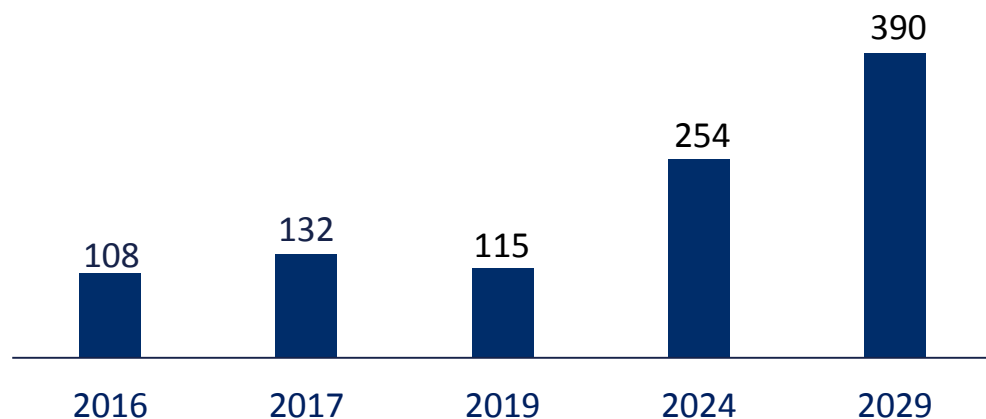


EBITDA margin (%)

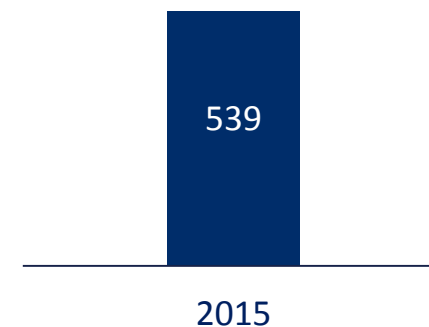


Debt Profile

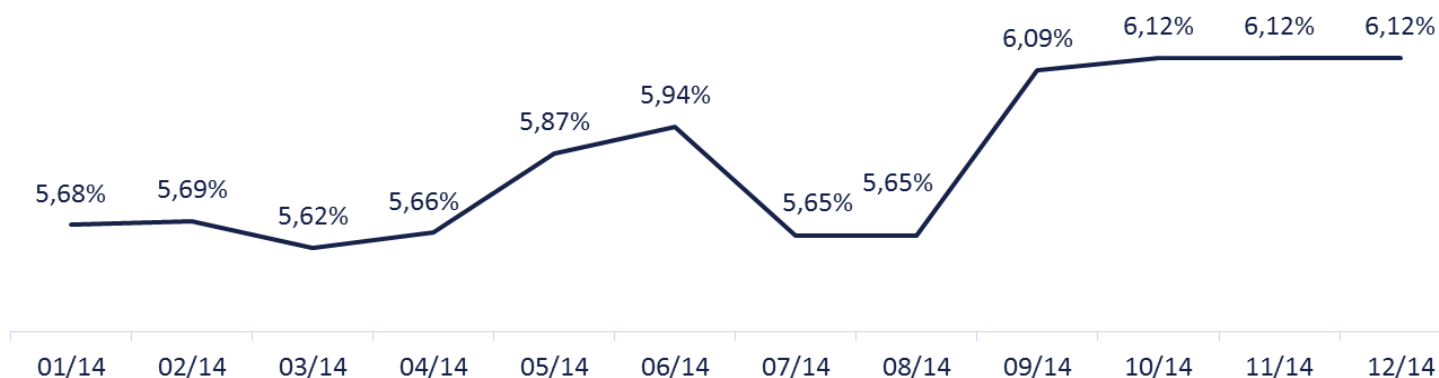
COP 1,000 Billion (USD 420 million)



Convertible bonds*



Cost of debt (%)**



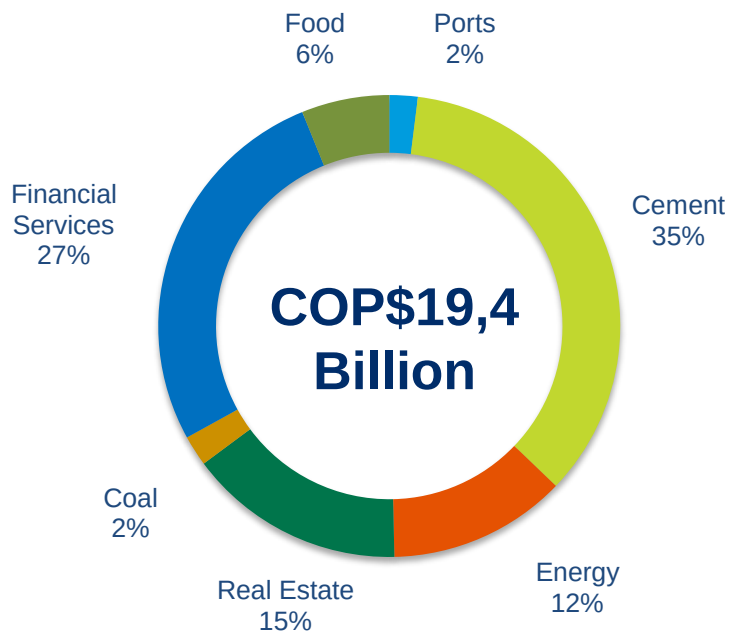
*In billion COP, equivalent to USD 226 million

**Includes BOCEAS

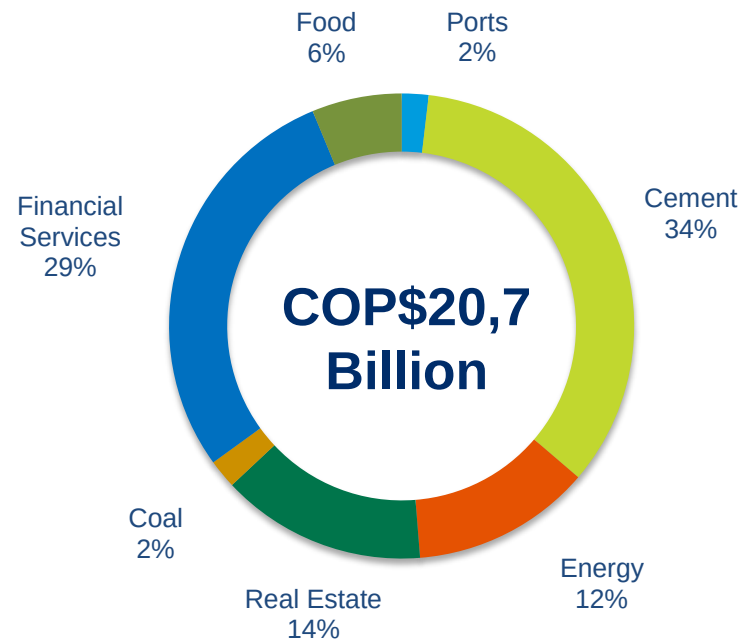
Portfolio



December 2013



Decembre 2014



+6,7%

*The value of each investment for the companies that are on the exchange market are calculated base on the share price at December 31st 2014 and the other assets are calculated base on the spin-off valuation.



Thanks



GRUPO ARGOS