

RELEVANT INFORMATION



Grupo Argos, the holding company of the listed companies Argos (cement) and Celsia (energy) and with investments in ports, real estate and other sectors of the economy, had positive results during the fourth quarter.

Notable this period is the dynamic operation of Cemento Argos in southeastern United States. On the other hand, in view of the important volume of infrastructure construction works and housing projects to be developed in Colombia in coming years, the organization is advancing in Sogamoso plant expansion, which will contribute an additional production of 2.3 million tons per year.

Businesses under development include the announcement of a strategic partnership with Concreto to develop the rental properties business, with the goal of developing one of the leading real estate portfolios in the country and the region. At this time it is carrying out confirmatory due diligence studies, and that process that will extend through the second quarter of 2015.

In the energy business, Celsia announced that it closed the deal to acquire energy assets in Panama and Costa Rica. Consequently, starting in December it brought on 284 employees in these two countries, and the acquired companies began operations under the Celsia brand.

In keeping with the organization's strategic guidelines, the coal business successfully carried out the divestment process of its underground mines to focus on open pit mining operations in the department of Córdoba in the north of Colombia. The ports business is advancing in the construction of the new Buenaventura terminal, and renovations to the Cartagena, Barranquilla, Tolú and Houston terminals.

Grupo Argos consolidated results fourth quarter 2014:

- Revenues up to 8.9 trillion pesos, an increase of 17%.
- Consolidated EBITDA totaled 2.1 trillion pesos, an increase of 9%.
- Net income up to 381 billion pesos, an increase of 29%
- Assets up to 33.9 trillion pesos, an increase of 24%
- Equity totaled 13.8 trillion, an increase of 11%

Most relevant information for the fourth quarter of 2014:

Cement Business: Argos continued showing very positive figures during the last quarter of the year, closing 2014 strongly with outstanding results. In view of the important volume of infrastructure construction works and housing projects to be developed in Colombia in coming years, the organization is advancing in Sogamoso plant expansion, which will contribute an additional production of 2.3 million tons per year. The USA region continues to show very positive results in the states where it operates. In 2014 it reported annual growth in cement consumption of 13.1% compared to the 8.8% on the national level. The last quarter of the year, the organization reported 51% growth in cement shipments compared to the same period in 2013. The Caribbean and Central American region continues displaying good dynamics. The use of alternative fuels and reductions in energy costs have considerably improved the EBITDA margin.

Energy business: In its pursuit of international expansion, the purchase of energy generation assets in Panama and Costa Rica was successfully completed on December 2. This acquisition increased the Company's installed capacity by 535 MW and incorporated new generation technologies to Celsia's energy matrix. With regard to generation, the Bajo Tuluá Power Plant began commercial operations in January, with installed capacity of 19.9 MW, bringing EPSA's installed capacity to 979.4 MW.

Real Estate Business: In urban development business, the General Urban Planning Project (PUG, for the Spanish original) "Villas de Santa Isabel" and the Urban Planning license were concluded this quarter. With regard to the real estate business, the company announced an agreement with Concreto to develop the real estate strategy together by contributing certain assets that will allow the creation of a portfolio focused on development and operations, with adequate usage and geographical diversification. Each company's equity share in this portfolio will be 50%.

Ports business: During the fourth quarter of the year the port business again showed outstanding results thanks to effective cost-control measures implemented and exogenous variables such as the exchange rate in Colombia. With regard to the works at the new Aguadulce terminal in Buenaventura, the company began works on internal earth-moving, containments, main and internal road construction, storage yards, construction of the gangway and docking positions. The works at the Aguadulce port are expected to be completed by 2016.

GRUPO ARGOS S.A.
NON-CONSOLIDATED P&L STATEMENT
For the 12 months ending December 31th, 2014
In millions of Colombian pesos or US dollars

	dic-14	dic-13	Var. (%)
Operating revenues	693.677	517.303	34,1
<i>US\$ dollars</i>	354	276,69	28,0
Dividends and participations	89.035	82.659	7,7
Revenues via equity method	277.421	318.718	-13,0
Revenue from sales of investments	257.877	57.603	347,7
Real Estate Business	69.344	58.323	18,9
Gross profit	452.324	447.786	1,0
<i>Gross margin</i>	<i>65,2%</i>	<i>86,6%</i>	
Operating expense	112.222	90.241	24,4
Expense via equity method	18.951	18.537	2,2
Administrative expense	74.663	63.286	18,0
Provisions for investments	11.142	6.260	78,0
Depreciation and amortization	7.466	2.158	246,0
Operating profit	340.102	357.545	-4,9
<i>Operating margin</i>	<i>49,0%</i>	<i>69,1%</i>	
EBITDA	347.568	359.703	-3,4
<i>US\$ dollars</i>	178	192,90	-7,5
<i>EBITDA margin</i>	<i>50,1%</i>	<i>69,5%</i>	
Non-operating revenues	153.746	43.588	252,7
Other income	153.746	43.588	252,7
Non-operating expense	92.733	81.560	13,7
Financial	66.087	65.037	1,6
Retirement pensions	717	959	-25,2
Other expense	25.929	15.564	66,6
(loss) profit exchange rate	-2.917	-8.317	-64,9
Pre-tax earnings	398.198	311.256	27,9
Provision for income tax	8.440	16.306	-48,2
Net income	389.758	294.950	32,1
<i>US\$ dollars</i>	198	158	25,5
<i>Net margin</i>	<i>56,2%</i>	<i>57,0%</i>	

GRUPO ARGOS S.A.
NON-CONSOLIDATED BALANCE SHEET
In millions of Colombian pesos or US dollars

	dic-14	dec-13	Var. (%)
Cash and equivalents	181.029	92.302	96,1
Accounts receivable	317.642	203.010	56,5
Inventories	52.904	57.744	-8,4
Diferidos	0	89	-100,0
CURRENT ASSETS	551.575	353.145	56,2
Permanent investments	8.407.661	8.189.320	2,7
Deudores	8.589	35.732	-76,0
Intangibles and deferred items	144.609	90.623	59,6
Property, plant and equipment, net	229.765	90.149	154,9
appraisals	7.499.657	6.708.915	11,8
Other assets	1.700	1.500	13,3
NON-CURRENT ASSETS	16.291.981	15.116.239	7,8
TOTAL ASSETS	16.843.556	15.469.384	8,9
US\$ dollars	7.040	8.028	-12,3
Financial obligations	0	373.158	-100,0
Suppliers and accounts payable	74.902	71.408	4,9
Dividends payable	52.430	48.549	8,0
Taxes and rates	1.451	12.057	-88,0
Labor liabilities	1.945	1.712	13,6
Other liabilities	91.964	48.618	89,2
CURRENT LIABILITIES	222.692	555.502	-59,9
Financial obligations	109	445.109	-100,0
Convertible bonds	1.539.087	694.448	121,6
Taxes and rates	0	0	0,0
Labor liabilities	2.071	2.191	-5,5
Other liabilities	1.902	53.595	-96,5
NON-CURRENT LIABILITIES	1.543.169	1.195.343	29,1
TOTAL LIABILITIES	1.765.861	1.750.845	0,9
US\$ dollars	738	909	-18,8
SHAREHOLDERS´ EQUITY	15.077.695	13.718.539	9,9
US\$ dollars	6.302	7.120	-11,5
TOTAL LIABILITIES + SHAREHOLDERS' EQUITY	16.845.318	15.469.384	8,9

GRUPO ARGOS S.A.
CONSOLIDATED P&L STATEMENT
For the 12 months ending December 31th, 2014
In millions of Colombian pesos or US dollars

	dic-14	dic-13	Var. (%)
Operating revenues	8.919.558	7.629.359	16,9
<i>US\$ dollars</i>	<i>4.472</i>	<i>4.082</i>	<i>9,6</i>
Variable costs	6.484.935	5.536.545	17,1
Cost of goods sold	6.038.378	5.059.721	19,3
Depreciation and amortization	446.557	476.824	-6,3
Gross Profit	2.434.623	2.092.814	16,3
<i>Gross margin</i>	<i>27,3%</i>	<i>27,4%</i>	
Overheads	918.389	745.297	23,2
Administrative expense	618.745	484.923	27,6
Selling expense	190.074	177.694	7,0
Depreciation and amortization	109.570	82.680	32,5
Operating Profit	1.516.234	1.347.517	12,5
<i>Operating margin</i>	<i>17,0%</i>	<i>17,7%</i>	
EBITDA	2.072.361	1.907.021	8,7
<i>US\$ dollars</i>	<i>1.047</i>	<i>1.023</i>	<i>2,4</i>
<i>EBITDA margin</i>	<i>23,2%</i>	<i>25,0%</i>	
Non-operating revenues	377.566	357.174	5,7
Dividends and stakes	37.641	36.439	3,3
Other income	339.925	320.735	6,0
Non-operating expense	723.058	603.418	19,8
Net financial expense	369.217	327.025	12,9
Other expense	353.841	276.393	28,0
Exchange difference	33.645	12.156	176,8
Pre-tax earnings	1.204.387	1.113.429	8,2
Provision for taxes	420.713	425.404	-1,1
Minority interest	402.929	393.075	2,5
Net income	380.745	294.950	29,1
<i>US\$ dollars</i>	<i>192</i>	<i>158</i>	<i>21,9</i>
<i>Net margin</i>	<i>4,3%</i>	<i>3,9%</i>	

GRUPO ARGOS S.A.
CONSOLIDATED BALANCE SHEET
In millions of Colombian pesos or US dollars

	dic-14	dec-13	Var. (%)
Cash and equivalents	1.323.086	1.526.948	-13,4
Trade receivables	1.176.151	811.657	44,9
Accounts receivable, net	596.355	471.676	26,4
Inventories	767.620	497.973	54,1
Prepaid expenses	100.278	35.940	179,0
CURRENT ASSETS	3.963.490	3.344.194	18,5
Permanent investments	837.181	1.001.182	-16,4
Accounts receivable	89.023	10.518	746,4
Inventories	0	85.247	-100,0
Deferred items and intangibles	3.730.351	2.732.394	36,5
Property, plant and equipment, net	11.585.119	7.566.366	53,1
Appraisals	13.678.862	12.656.081	8,1
Other assets	13.870	19.353	-28,3
NON-CURRENT ASSETS	29.934.406	24.071.141	24,4
TOTAL ASSETS	33.897.896	27.415.335	23,6
US\$ dollars	14.169	14.228	-0,4
Financial obligations	1.696.937	720.914	135,4
Bonds outstanding	234.525	204.182	14,9
Commercial Paper	0	0	0,0
Suppliers and accounts payable	1.228.237	742.605	65,4
Dividends payable	114.056	103.212	10,5
Taxes and rates	210.083	304.355	-31,0
Labor liabilities	113.406	87.119	30,2
Sundry creditors	77.876	27.554	182,6
Other liabilities	634.988	668.750	-5,0
CURRENT LIABILITIES	4.310.108	2.858.691	50,8
Financial obligations	2.818.866	1.063.692	165,0
Labor liabilities	310.715	326.510	-4,8
Deferred items	148.081	94.927	56,0
Bonds outstanding	5.276.503	3.840.671	37,4
Bond placement premium	0	-6.568	-100,0
Other liabilities	206.054	0	N/A
Sundry creditors	34.212	55.107	-37,9
NON-CURRENT LIABILITIES	8.794.431	5.374.339	63,6
TOTAL LIABILITIES	13.104.539	8.233.030	59,2
US\$ dollars	5.477	4.273	28,2
Minority interest	6.987.585	6.741.142	3,7
US\$ dollars	2.921	3.499	-16,5
SHAREHOLDERS' EQUITY	13.805.772	12.441.163	11,0
US\$ dollars	5.771	6.457	-10,6
TOTAL LIABILITIES + SHAREHOLDERS' EQUITY	33.897.896	27.415.335	23,6