



Important Note

This presentation contains certain forward-looking representations and information related to **Grupo Argos** and its subsidiaries based on currently known facts, expectations and forecasts, circumstances and assumptions regarding future events. Many factors could cause the future results, performance or achievements of **Grupo Argos** and its subsidiaries to be different from those expressed or assumed herein.

If any unforeseen situation should arise, or the premises or estimates should prove to be incorrect, forward-looking results could vary significantly compared to those mentioned herein. Forward-looking representations are made on this date, and **Grupo Argos** and its subsidiaries do not intend or assume any obligation whatsoever from updating these forward-looking declarations as the result of new information, future events or any other factor.



Grupo Argos – Established footprint in the region with a robust portfolio focused on infrastructure

Business highlights

Cement business line

- 12 cement plants and 248 RMC plants in Colombia, the US, CentAm and the Caribbean
- Annual capacity of 23.1m tons of cement
- Annual capacity of 14.7m m³ of RMC

Power business line

ARGOS



- **2.0 GW** of **installed generation capacity** (80% hydro and renewable)
- 1.3m customers served through 47,000 km of distribution networks
- 274 km of operating transmission lines in Colombia

Transportation business line



- Portfolio of 5 toll roads in Colombia and the Caribbean, with 700km+ of roads and annual traffic of ~39 m vehicles
- Operator of the 2nd largest airport in South America (Bogota) and the only 5-star Skytrax airport in the region (Quito), 41m total PAX annually

Real estate business line



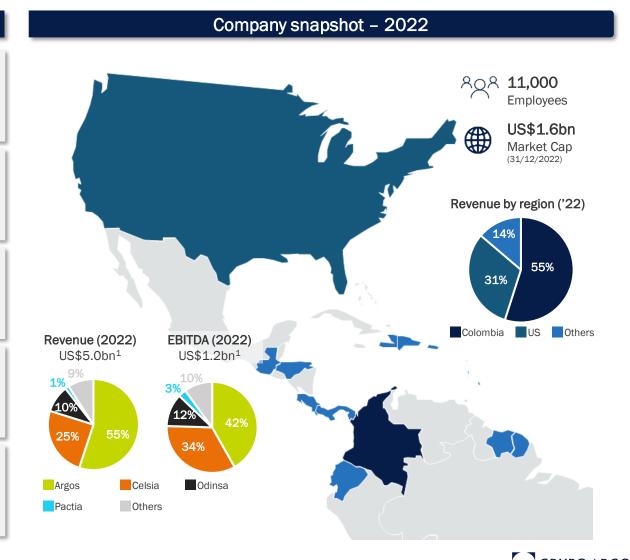
- Real Estate Fund in partnership with leading construction company and a local pension (LP). Operations in Colombia, the US and Panama
- AUM: US\$900m invested in 64 assets (GLA 805,000m²)
- Land bank of more than 2,000 Ha for urban development

Portfolio Investments





- 28% of Grupo Sura: Regional leader in financial services
- 10% of Grupo Nutresa: Regional leader in food production







Cement Infra Portfolio

Strategy

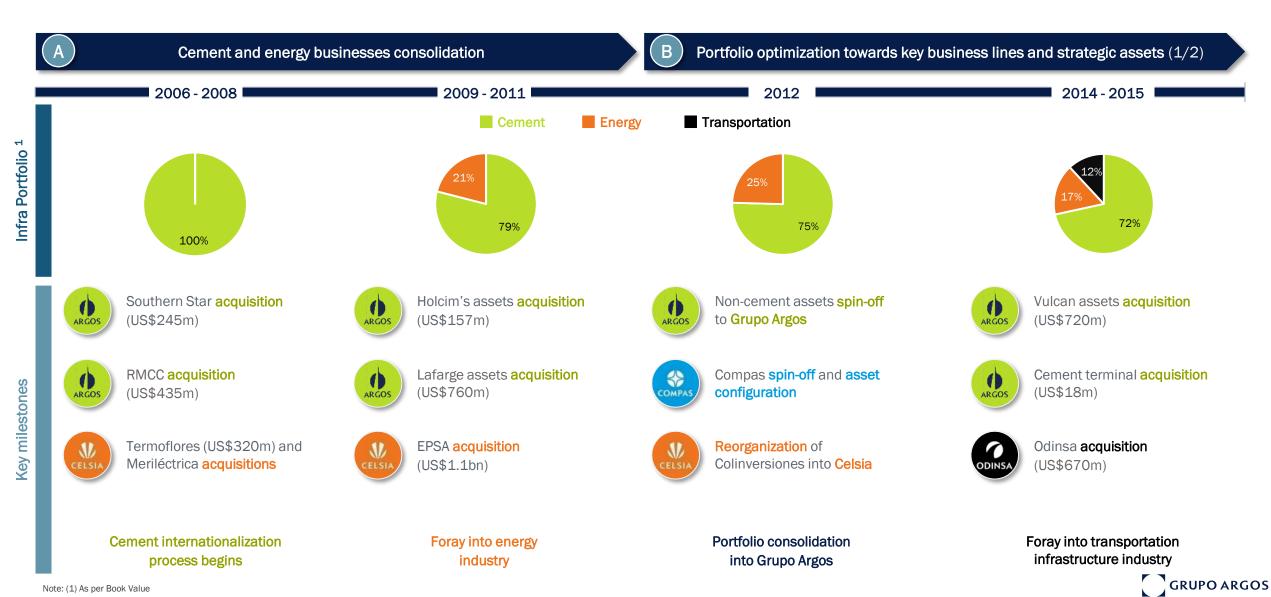




Strategy

Targeted M&A activity, coupled with deep know-how optimizing existing assets...





... has proven to be a differentiated factor generating attractive returns ...



Infra Portfolio 1

Portfolio optimization towards key business lines and strategic assets (2/2)

Energy

Creation of strategic partnerships and focus on capital optimization

2016

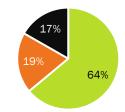
2017 - 2018

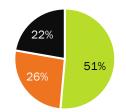
Cement

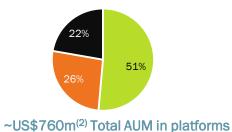
2019

Transportation

2021 - 2022







Heidelberg Cement and Italcementi's U.S. assets acquisition (US\$660m)



OPAIN control acquisition (US\$168m)



Transmission (Caoba) and solar platform creation (C2 Energía) with Cubico (~US\$350m AUM)



Toll road platform creation with MACQUARIE (~US\$150m AUM)



Pactia creation (~US\$789m AUM)



Compas divestment (MOIC:2.5x, IRR:26%)



Divestment in 24 concrete plants in the US (US\$184M)



Airport platform creation with MACQUARIE (~US\$150m AUM)



Strategic divestment in minority stakes and non-core assets (Vinus, Hatovial, V. Américas, P. Sta. Marta, GENA, GENPAC)



Strategic divestment in 13 block fabrication plants (US\$50m)



Enertolima acquisition (US\$534m) Termoflores divestment (US\$420M) Celsia and EPSA reorganization



Solar platform creation (Laurel) with **Bancolombia** (~US\$10m AUM)



Divestment of non-core portfolio





Concrete plants divestment in the U.S.



Key milestones

... resulting in unrivaled track record with ample asset management capabilities



Key strengths highlighting Grupo Argos positioning



Deep sector and Colombian market dynamics knowledge



Top integrated private player

Colombia

1st Renewables (1)

 3^{rd} Generation and $Dx^{(1)}$



Top independent transport player

S. America and Colombia

2nd Airport platform⁽²⁾

3rd Toll road platform

Unique sourcing approach with exclusive access to local deals



US\$7bn+

30+ deals executed
Since 2006



US\$3bn+

10+ deals executed Since 2006



US\$1bn+ 15+ deals executed Since 2006 Strong value creation model for all stakeholders with the best ESG practices



Dow Jones Sustainability Indexes

2022



Dow Jones Sustainability Indexes

Carbon Neutral 2022



SCIENCE BASED TARGETS

68% emissions reduction By 2030

Asset optimization and performance improvement



+15.6p.p.
EBTDA Margin
Since 2015

3.6x Renewables cap. **76%** SAIFI improvement⁽³⁾



+39.2p.p.
EBITDA Margin
Since 2015
Optimized from
12 assets /4 sectors
to 7 assets /2 sectors

Brand reputation with access to better financial conditions



7+ issuances(4)
Since 2010



US\$900m+ 5+ issuances⁽⁴⁾ Since 2010



US\$200m+ 1 issuance⁽⁴⁾ Since 2010 Team with unparalleled experience and performance



25+ years

Average Industry Experience



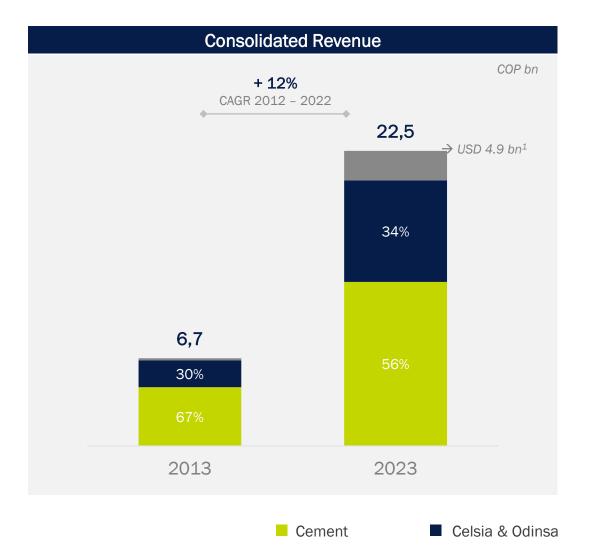
25+ years
Average Industry

Average Industry Experience



10+ years
Average Industry
Experience

Main Figures - Accelerated growth in the infrastructure segment over the last decade



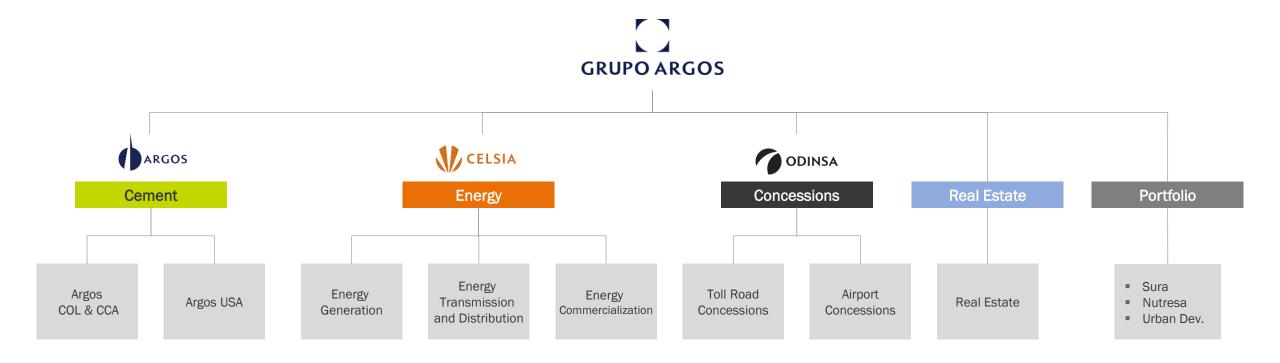


Portfolio and Real Estate



Strategy

During the last decade Grupo Argos consolidated an important base of infrastructure assets



Strategy

Simplification of structure in the infrastructure asset management business model and listing in the NYSE



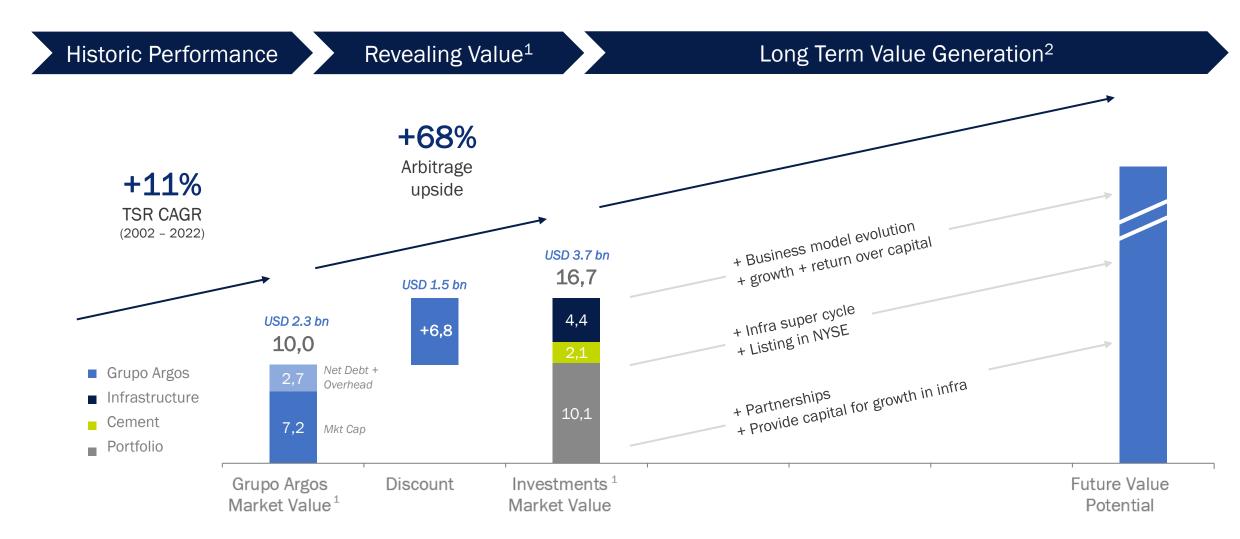
Listing of Argos' USA assets on the NYSE

Argos USA would be the largest cement company 100% American in terms of installed capacity listed on the NYSE Consolidation of the infrastructure assets in one company

The resulting company will be a regional leader in asset management and will seek to attract global capital that remunerates its management for the development of projects in Latin America

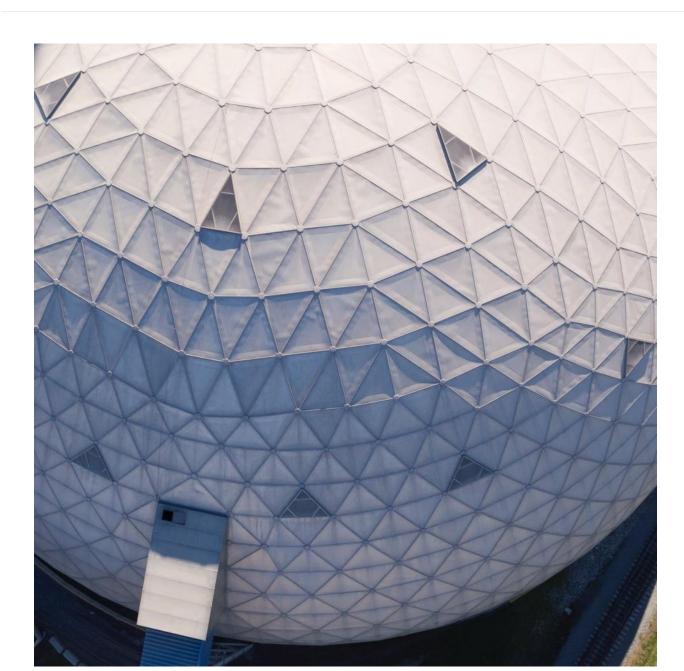


Business plan focused in revealing and generating value for our shareholders



^{1.} Grupo Argos' value (EV) is = Market Cap + Net Debt + (Overhead valued at 10x). Value of investments includes market value of listed assets and book value of non listed assets (31/12/2022)

^{2.} Illustrative representation of value generation does not indicate a future value guidance





Cement **Business**

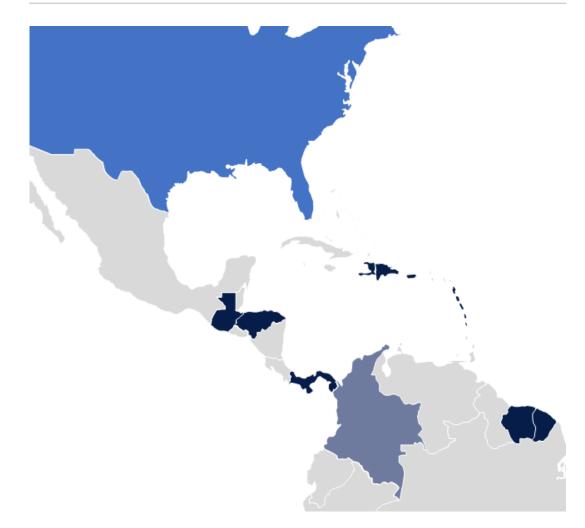


Cement Business

Main Figures of the Cement Business



Geographical Footprint



Cement



RMC



23.1

million tons of installed capacity

16.2 million tons dispatched

2022

14.7

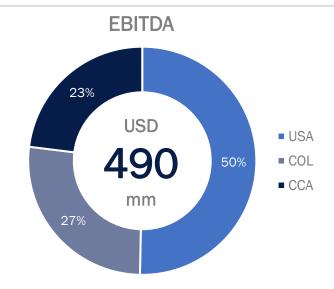
million m³ of installed capacity

7.5

million m³ dispatched

Financial Results 2022



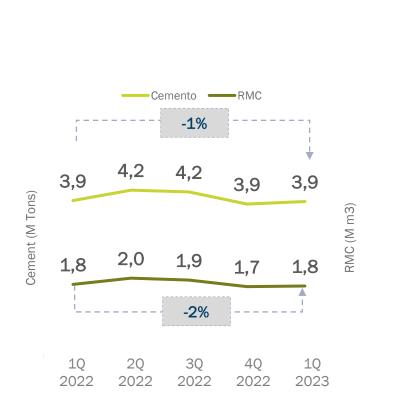


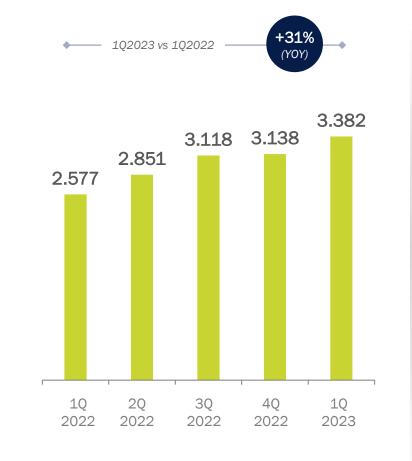


CemArgos: 31% year over year growth in revenue and 65% in adjusted EBITDA



Operational ¹ Revenue EBITDA¹ COP bn COP bn

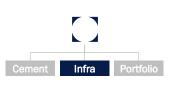


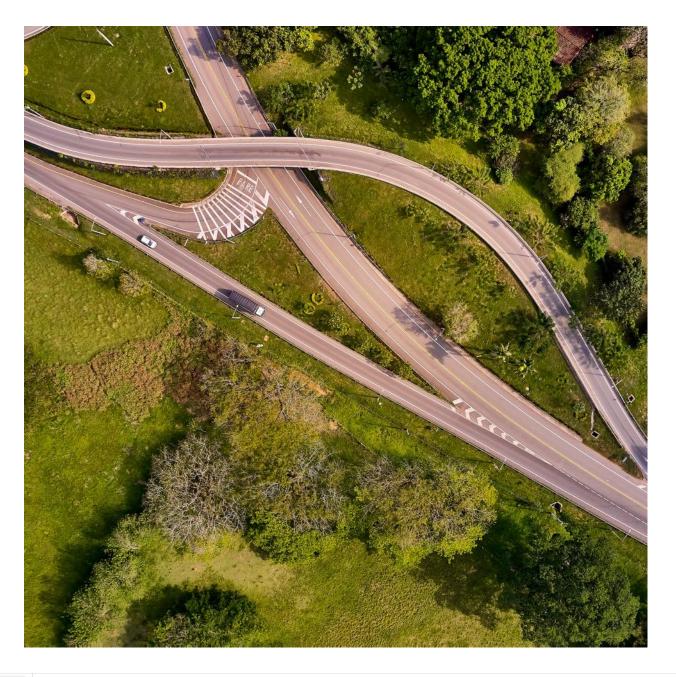






¹ Proforma EBITDA excludes income generated in 1Q2022 from divested RMC plants in USA (COP 86 bn)





Infrastructure Business

Consolidation and Operational Performance of Private Equtiy Funds





1. 100% of EBITDA from operations. Airports adds up 100% of the EBITDA for Opain and Quiport and Roadways adds up 100% of the EBITDA for AKF, P2, MVM & T0



Creation of platforms by asset type



Professional manager with proven experience operating infrastructure platforms in the region

Infrastructure Asset Management

Energy Generation

> 2,009 MW of installed capacity (80% renewable)

Energy Transmission and Distribution

47,000 km in distribution networks (291 km in Tx)

Energy Commercialization

> 1.3 million customers in the Cx segment

Toll Road Concessions

113,000 ADT

Average daily traffic mobilized

Airport Concessions

41 mm PAX

Passengers mobilized per year **Real Estate** Fund

804k m² GLA

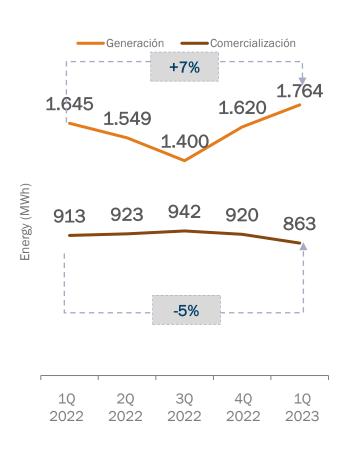
Pactia gross leasable area

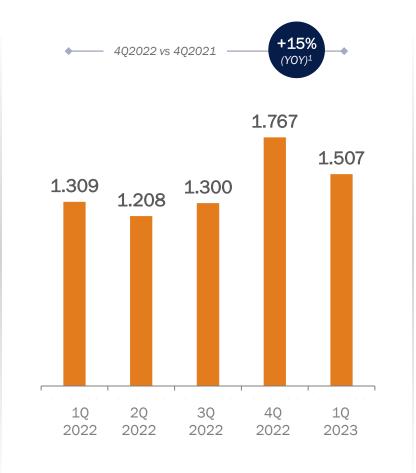


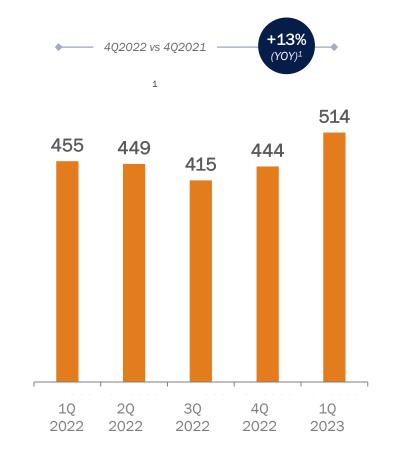
Celsia: Company revenue grows 15% YOY



Operational Revenue COP bn EBITDA¹ COP bn









^{1.} Proforma EBITDA excludes the effect of contributions to the Laurel PA (COP 8.7 billion) in 2Q2022

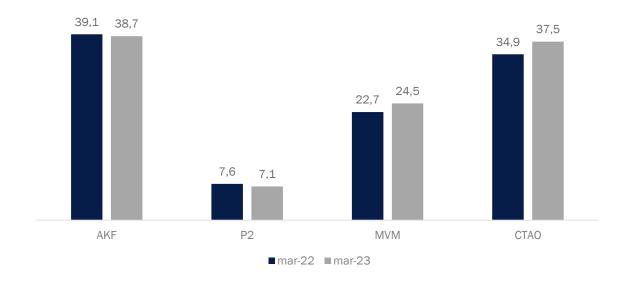
GRUPO ARGOS RESULTS 1Q2023

Odinsa: Sound profitability of the roadway platform



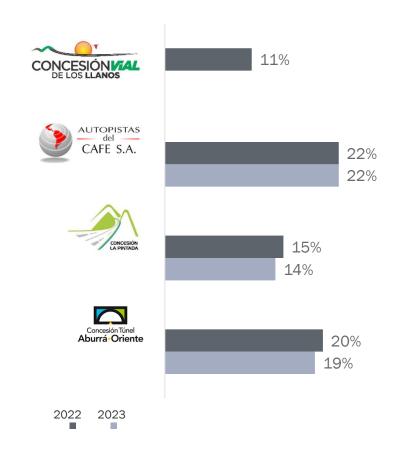






Platform ADT → 108 thousand vehicles + 3% (YOY)





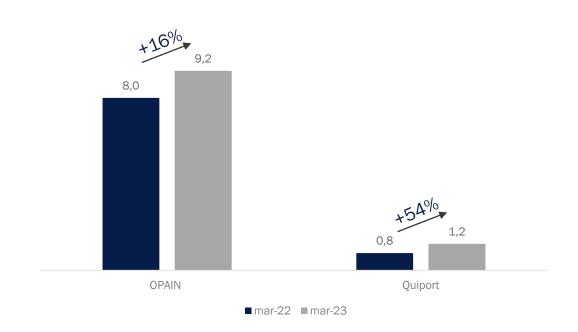
^{1.} Proforma ADT excludes contributions made by ADN and BTA

^{2.} Impact of the roadway vertical

Odinsa: Airport traffic grows by double digits

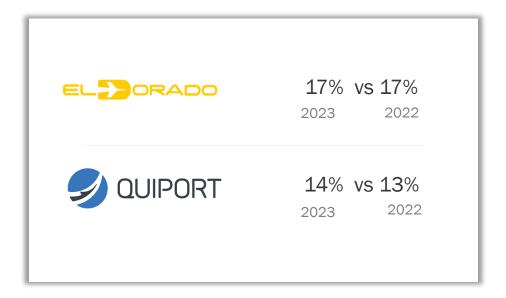


Passengers - Millions



10.4 million PAX +18% YOY

IRR (E)

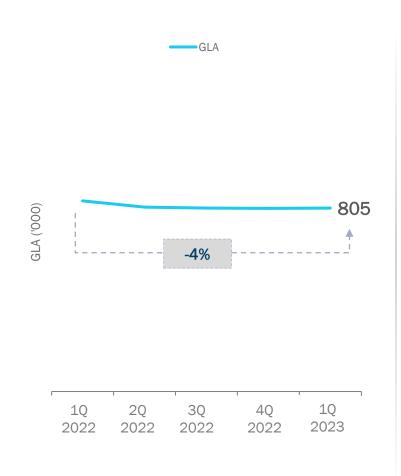


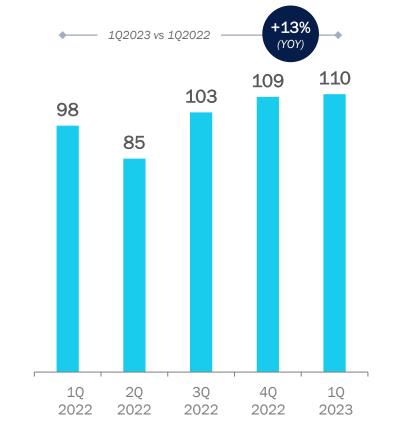
Increased profitability mainly explained by improved traffic performance

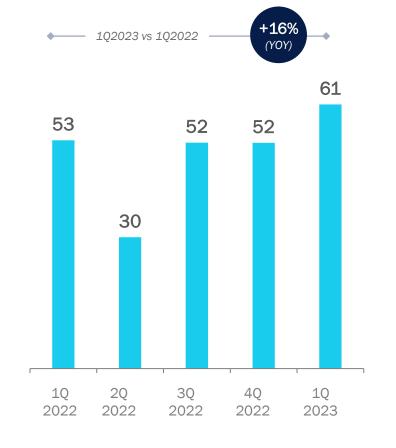
Pactia: Revenue and EBITDA remain stable despite a slight reduction in GLA

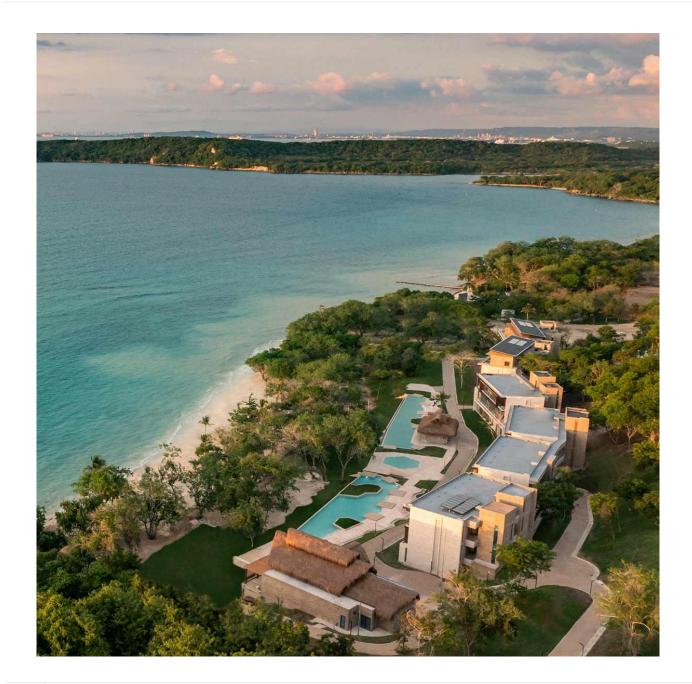


Operational Revenue **EBITDA** COP bn COP bn











Portfolio Investments

Real Estate Business



Development Strategy

Our Masterplans: Develop roads and public areas, assign areas for urban facilities and areas of environmental relevance, define private lots for real estate development, and define building design guidelines.

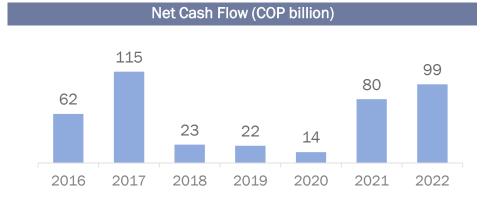
Cartagena (Barú) 1,180 Ha¹ developed

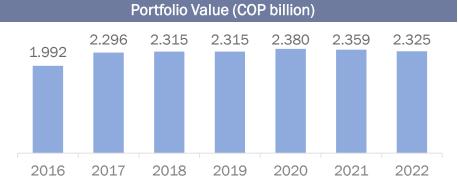
Barranguilla and Metropolitan Area 1,991 Ha developed



Value Creation

Since 2016, the NDU has generated COP 315 billion of net cash flow that has enabled growth in the infrastructure segment while the value in remaining properties increased +COP 360 billion







Includes San Antonio de Cocón. Portonaito and divestments delivered

Investment in Grupo Sura and Grupo Nutresa



Companies and Subsidiaries





Long-term Benefits

Long-term Profitability

- Grupo Sura: +16% CAGR (TSR since 2000)
- Grupo Nutresa: +18 CAGR (TSR since 2000)

2. Enabling infrastructure growth

Over the past 10 years, our investment portfolio has generated almost COP 1 trillion in dividends that have driven the growth of the infrastructure segment

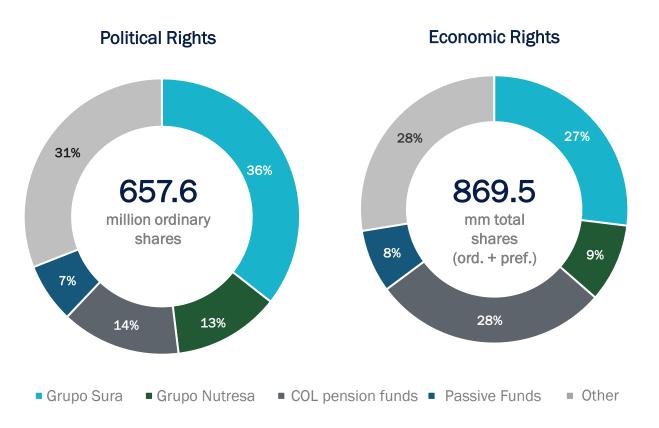
Stability and Resilience

Our portfolio has provided improved stability in the face of economic fluctuations

Shareholders

Shareholding Structure - The company has over 15,000 shareholders

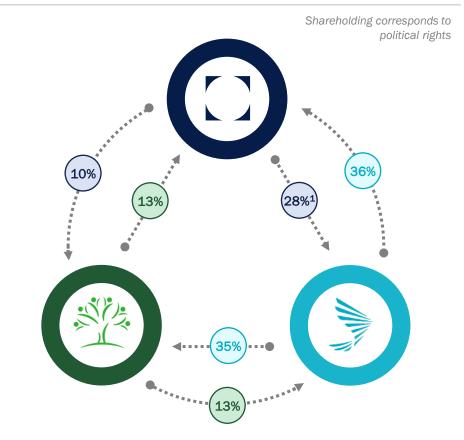
Shareholders 31/12/2022



Grupo Argos has 657,629,103 common shares (voting rights) outstanding and 211,827,180 preferred shares (non-voting shares) outstanding

Cross-Holding Structure

31/12/2022



Grupo Argos is a relevant shareholder of Grupo Sura and Grupo Nutresa and these 2 companies hold shares in Grupo Argos



Board of Directors

Corporate Governance

Board of Directors



Rosario Córdoba Independiente (Presidente de la JD)









Jorge Uribe Independiente







Ana Cristina Arango Independiente







Armando Montenegro Patrimonial

1



Claudia Betancourt Patrimonial



Board Committees

Finance and **Risk Audit**

(3) **Talent**





Recognitions and Affiliations





















Cement Infra Portfolio

Financial Results





GRUPO ARGOS RESULTS 1Q2023

Revenue grows 25% YOY and EBITDA 28% YOY

Summary P&L	Quarterly Results			Cumulative Results YTD			
COP bn	10 - 2023	1Q - 2022	Var.(%)	Mar-23	Mar-22	Var.(%)	
Revenue	5,745	4,614	25%	5,745	4,614	25%	
Costs, expenses, and other revenue	4,543	3,819	19%	4,543	3,819	19%	
Operational Inc.	1,202	795	51%	1,202	795	51%	
Ebitda	1,558	1,216	28%	1,558	1,216	28%	
Ebitda Margin	27%	26%	76 bp	27%	26%	76 bp	
Inc. before taxes	734	498	47%	734	498	47%	
Taxes	164	184	-11%	164	184	-11%	
Current	129	157	-18%	129	157	-18%	
Deferred	35	27	30%	35	27	30%	
Net Income	570	315	81%	570	315	81%	
Net income to the controlling interest	406	161	152%	406	161	152%	
Net margin to the controlling interest	7%	3%	357 bp	7%	3%	357 bp	

COP **5.7** tn

Accumulated consolidated revenue grows 20% compared to the same period of 2022

Summary P&L - Proforma*	Quarterly Results			Cumulative Results YTD			
COP bn	1Q - 2023	1Q - 2022	Var.(%)	Mar-23	Mar-22	Var.(%)	
Revenue	5,745	4,614	25%	5,745	4,614	25%	
Ebitda	1,558	1,130	38%	1,558	1,130	38%	
Net Income	570	286	99%	570	286	99%	
Net inc. controlling interest	406	147	176%	406	147	176%	
Ebitda Margin	27%	24%	262 bp	27%	24%	262 bp	

COP **1.6** tn

Accumulated EBITDA grows 28% compared to the same period of 2022

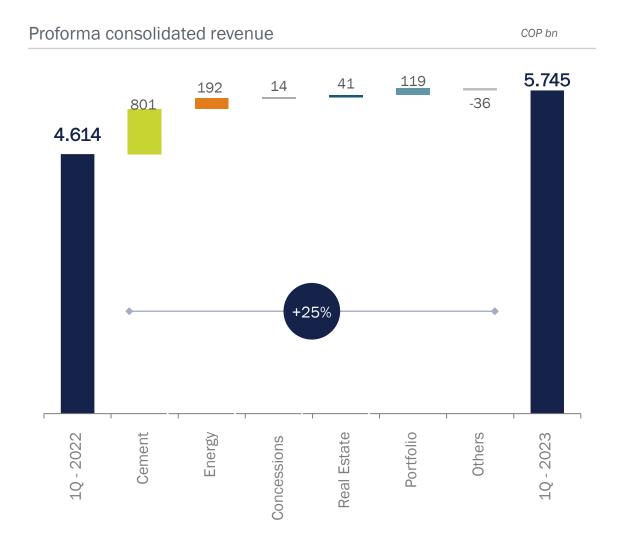
^{*} Proforma adjustments only incorporate M&A transactions and non-recurring transactions for Grupo Argos

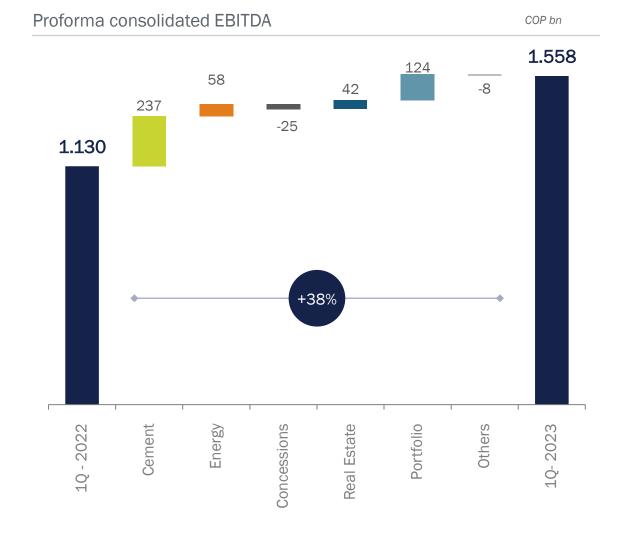
 ^{2022: 1}Q) Divestment RMC USA

^{2022: 2}Q) Laurel PA + Sale and contribution to Odinsa roadway vertical

GRUPO ARGOS RESULTS 1Q2023

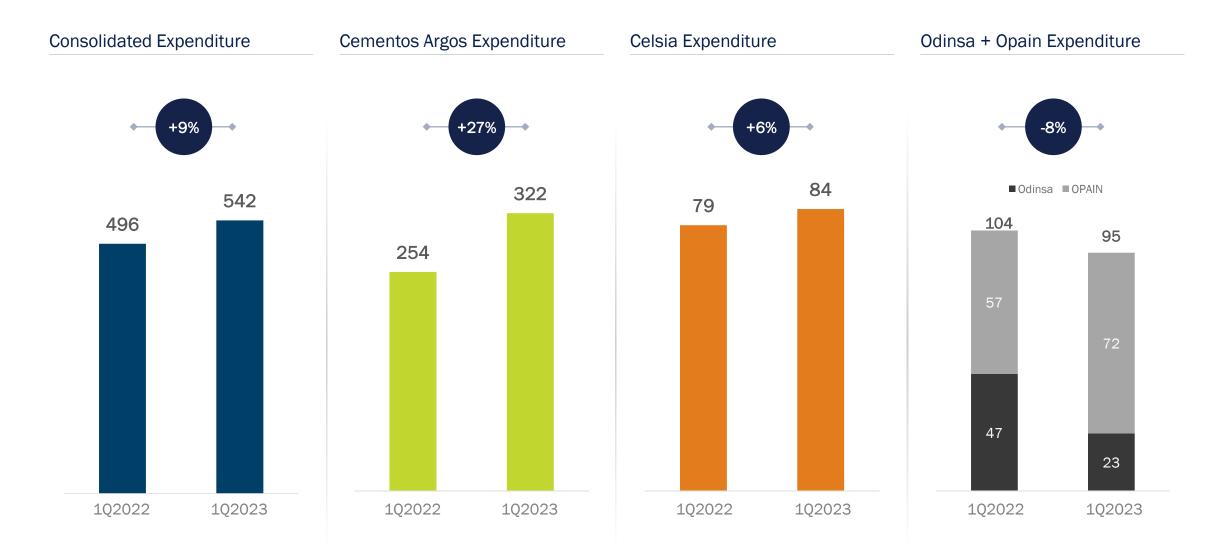
25% revenue growth (YOY) and 38% EBITDA growth (YOY)





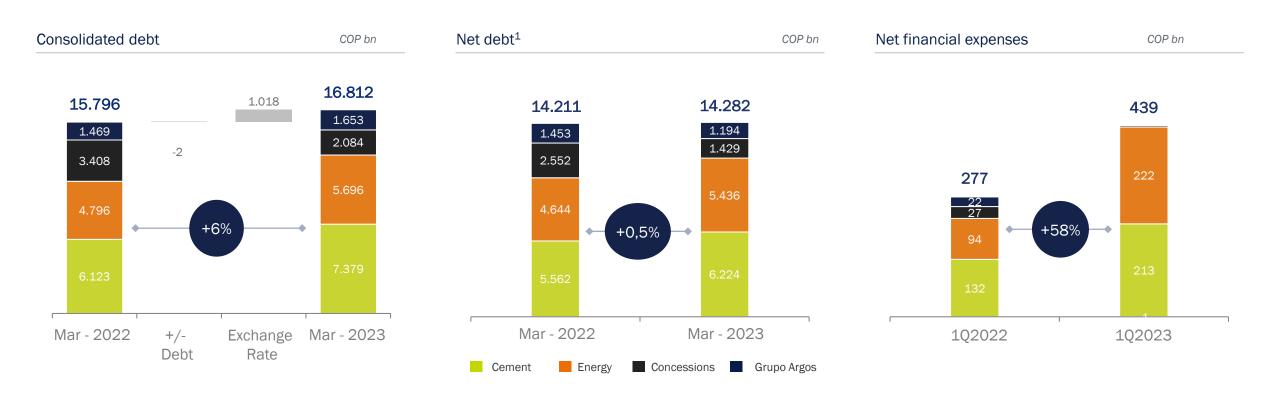


Increased expenditure associated with improved operational dynamics and effects of inflation



GRUPO ARGOS RESULTS 1Q2023

A Net Debt/EBITDA Indicator of 2.7x supports the soundness of Grupo Argos's equity structure



- ▲ Increased financial expenses explained by increased rates over last year
- ✓ Sound equity structure supported by a AAA Credit rating from Fitch Ratings (for Grupo Argos's separated debt) and AA+ from S&P with a stable outlook (for Grupo Argos's consolidated debt)



Net debt excludes restricted cash and equivalents

Separated EBITDA grows 78% YOY

Summary P&L	Quarterly Results			Cumulative Results YTD		
COP bn	1Q - 2023	10 - 2022	Var.(%)	Mar-23	Mar-22	Var.(%)
Revenue	429	285	51%	429	285	51%
Costs and other expenditures	26	25	3%	26	25	3%
GA Expenses	49	65	-24%	49	65	-24%
Operating Inc.	353	194	82%	353	194	82%
Ebitda	354	199	78%	354	199	78%
Ebitda Margin	83%	70%	1271 bp	83%	70%	1271 bp
Inc. before taxes	354	172	106%	354	172	106%
Taxes	8	1	875%	8	1	875%
Current	0	0	0%	0	0	#¡DIV/0!
Deferred	8	1	875%	8	1	875%
Net Income	346	171	102%	346	171	102%
Net Margin	81%	60%	2061 bp	81%	60%	2061 bp

Summary P&L - Proforma*	Quarterly Results			Cumulative Results YTD		
COP bn	10 - 2023	1Q - 2022	Var.(%)	Mar-23	Mar-22	Var.(%)
Revenue	429	270	59%	429	270	59%
Ebitda	354	184	92%	354	184	92%
Ebitda Margin	83%	68%	1431 bp	83%	68%	1431 bp
Net Income	346	157	121%	346	157	121%

COP 429 bn

Revenue grows 51% compared to the first quarter of 2022

COP 354 bn

EBITDA grows 78% compared to the first quarter of 2022

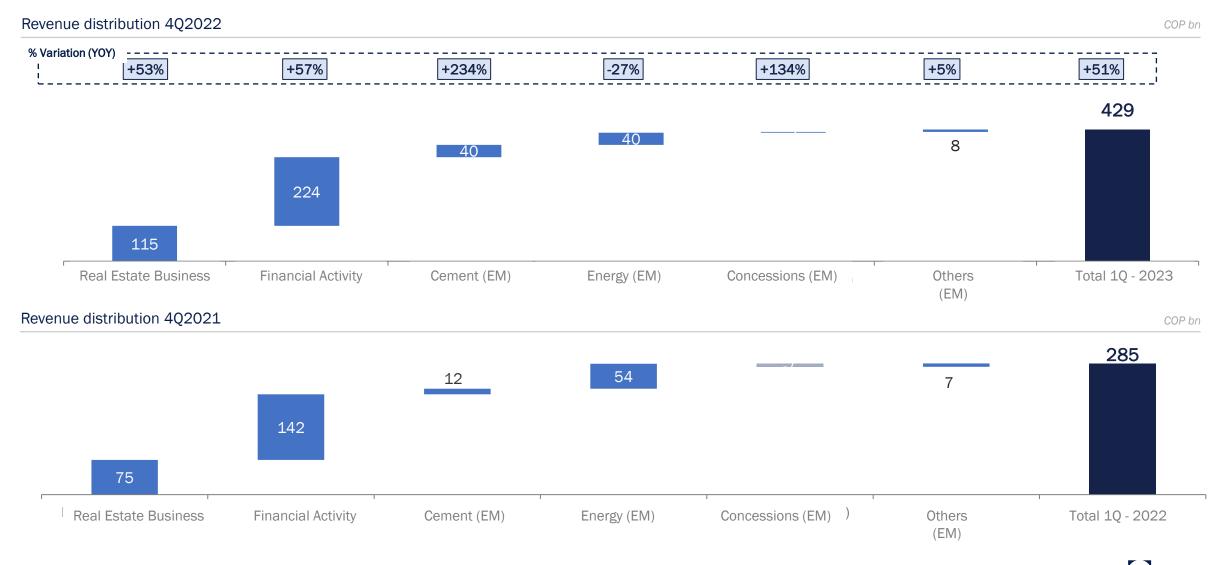
^{*} Proforma adjustments only incorporate M&A transactions and non-recurring transactions for Grupo Argos

 ^{2022: 1}Q) Divestment RMC USA

^{2022: 2}Q) Laurel PA + Sale and contribution to Odinsa roadway vertical

GRUPO ARGOS RESULTS 1Q2023

Separated revenue was COP 429 billion during 1Q2022

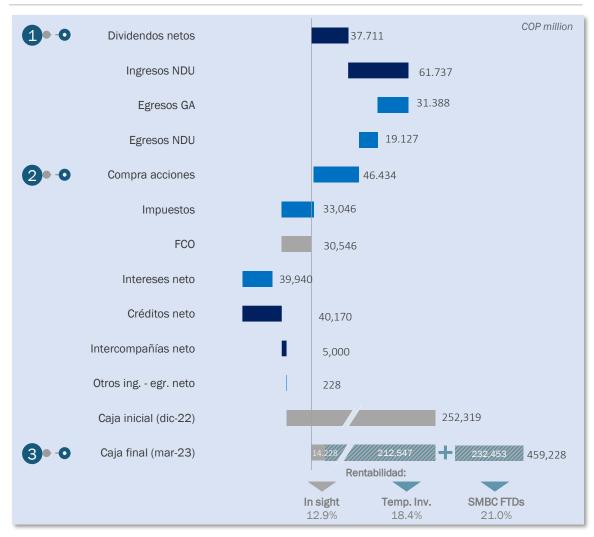


COP million

GRUPO ARGOS RESULTS 1Q2023

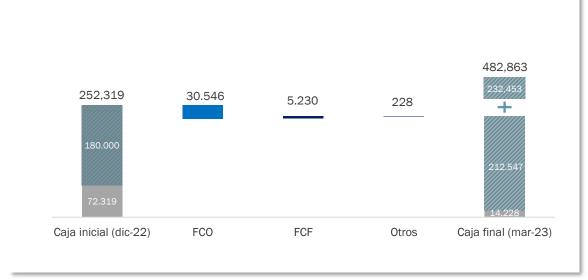
Financial returns from hedges and temporary inv. have mitigated financial expenses by 24%

Cash flow



Notes

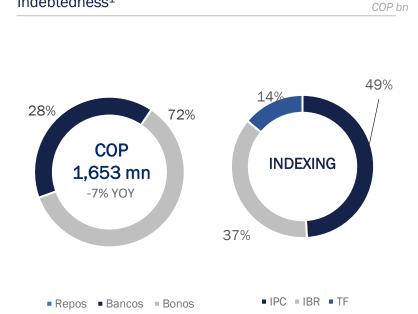
- Div. received: 146,159. Div. Paid: 108,448
- 40,811 from purchase of 13.5 M shares Cementos at COP 3,023 each (+1.2% share.)
 - 5,001 from buyback 524 thousand ordinary G. Argos shares 622 from buyback 108 thousand preferential G. Argos shares
- 3. Total temp inv. AAA securities: 455,000

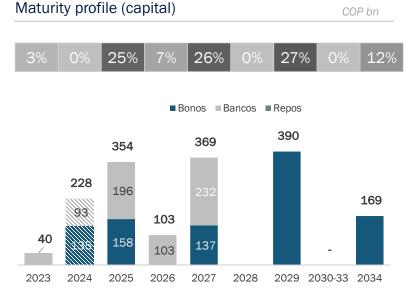


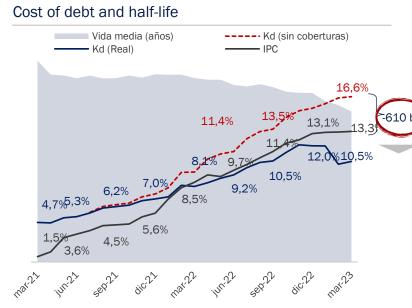
GRUPO ARGOS RESULTS 1Q2023

Indebtedness¹

Cost of debt reduced by 150 bps during the quarter







Gross Debt / Dividends

1.8x

vs. 3.5x in March 2022

Gross Debt / Portfolio² 14% vs. 10% in March 2022

Cost of Debt 10.5%

vs. 8.5% in March 2022

1 Only includes capital balance 2. Portfolio of listed shares at the end of month price + Share in Pactia



Grupo Argos has the highest credit rating from Fitch and S&P





- Credit quality and dividend flow stability even in challenging environments
- Dividends exceeded expectations
- **Reduction in leveraging indicators** from 3.5x to 3.1x and an expectation of 2.0x for the future
- Robust capital structure with medium and long term debt maturities
- Adequate liquidity and a solid investment portfolio (loan to value ~10%)





- Fulfilment of key milestones that enabled debt reductions and capital structure optimizations (i.e. divestment of non-strategic assets, platform consolidation)
- Leverage indicators (Net Debt/EBITDA) between 2x 3x
- **Diversification** by business and geography
- Ability to make operations more flexible in adverse conditions as evidenced by the pandemic





Positive May 2022 (Fitch)





Stable May 2022 (S&P)





Stable June 2022 (Fitch)

BB+ International equals local AAA **OPAIN**

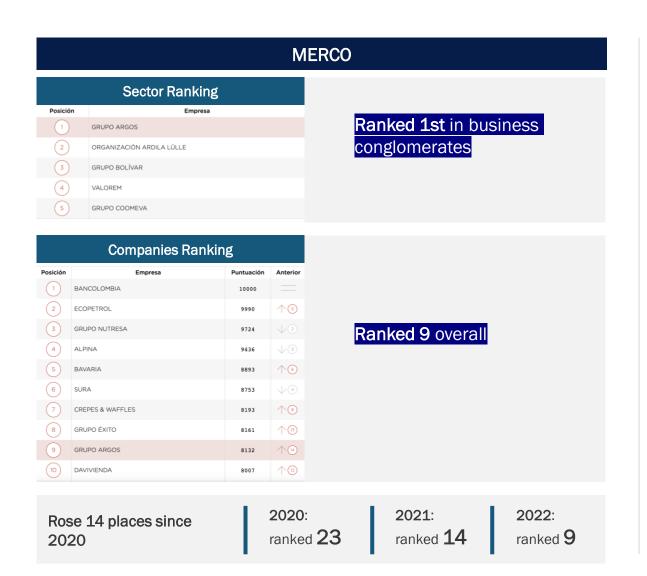


Stable April 2022 (Fitch) International Rating

1 Fitch's rating refers to Grupo Argos separately. S&P refers to Grupo Argos consolidated



Grupo Argos was included in the Top 10 of MERCO Empresas and highlighted on Bloomberg's Equality Index



Bloomberg Gender Equality Index



Second consecutive year among the best performing companies in diversity and inclusion globally

Five pillars evaluated:

- 1. Female leadership and talent pipeline
- 2. Pay equality and parity
- 3. Inclusive language
- 4. Sexual harassment policies
- 5. Pro-woman brand.
- The Index measured over 600 companies in 50 countries, 484 of which were included on the ranking.
- Grupo Argos is one of three Colombian companies highlighted

Energy Transition, Climate Change and Equity as priorities for our organization

ENERGY TRANSITION

CLIMATE CHANGE

EQUITY IN THE VALUE CHAIN

95.8% of the energy generated by CELSIA contributes to the country's energy transition objectives
(89.3% Hydro, 2.6% Wind, 3.9% Solar)

Celsia promoted the creation of the first energy community in Valle del Cauca

We were recognized by CECODES as having AMBITIOUS ENVIRONMENTAL OBJECTIVES that contribute towards the recovery of nature and biodiversity



AGREEMENT WITH UNIVERSIDAD NACIONAL DE COLOMBIA

- To date, the Business has signed 4 specific agreements with the University to make joint academic - industrial efforts to find Climate Change solutions for our country.
- In 2022, we concluded the 2nd Course on Sustainability and Climate Change with the University, with +16 teachers from our Corporate Group and almost 50 students overall from the start of the course.

Grupo Empresarial Argos commits to fostering acquisitions with a gender perspective throughout its value chain through the Sourcing2Equal initiative

SOURCING 2 EQUAL

This is an IFC led program that intends to connect woman-led startups with new markets through corporate procurement opportunities

-36%

Decrease in CO_{2e} emissions intensity (scope 1 and 2) compared to the 2018 baseline -Goal: Reduce emissions intensity by at least 46% by 2030

31.54%

is the percentage of women in leadership positions at our Corporate Group
-Goal: Have at least 33.4% women in leadership positions by 2030-





CEOJorge Mario Velasquez



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